

Full Financial Report

for the year ended 31 December 2007

Table of contents

| | |
|--|-----|
| Income statement | 40 |
| Balance sheet | 41 |
| Statement of recognised income and expenses | 42 |
| Statement of cash flows | 43 |
| Notes to the financial statements | 44 |
| 1. Summary of significant accounting policies | 44 |
| 2. Segment information | 53 |
| 3. Income | 55 |
| 4. Expenses | 56 |
| 5. Income tax | 57 |
| 6. Receivables | 58 |
| 7. Equity, debt and property securities and other financial assets | 59 |
| 8. Investment property | 60 |
| 9. Property, plant and equipment | 61 |
| 10. Other assets | 61 |
| 11. Intangibles | 62 |
| 12. Payables | 63 |
| 13. Provisions | 63 |
| 14. Borrowings | 64 |
| 15. Subordinated debt | 64 |
| 16. Dividends | 65 |
| 17. Contributed equity | 66 |
| 18. Reserves and retained earnings | 67 |
| 19. Life insurance contracts | 69 |
| 20. Other life insurance and investment contracts disclosures | 76 |
| 21. Discontinued operations held for sale | 78 |
| 22. Risk management and financial instruments information | 81 |
| 23. Capital management | 90 |
| 24. Notes to the statement of cash flows | 92 |
| 25. Earnings per share | 93 |
| 26. Superannuation funds | 94 |
| 27. Share-based payments | 97 |
| 28. Group controlled entity holdings | 102 |
| 29. Investments in associated entities | 108 |
| 30. Forward investments, leasing and other commitments | 109 |
| 31. Contingent liabilities | 109 |
| 32. Related-party disclosures | 110 |
| 33. Auditors' remuneration | 113 |
| 34. Events occurring after reporting date | 113 |
| Directors' declaration | 114 |
| Independent audit report | 115 |

Income statement

for the year ended 31 December 2007

| | Note | Consolidated | | Parent | |
|---|------|--------------|-------------|-------------|-------------|
| | | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| Income and expenses of policyholders, shareholders and external unitholders¹ | | | | | |
| Insurance premium and related revenue | 3 | 930 | 896 | – | – |
| Fee revenue | 3 | 1,601 | 1,374 | 18 | 13 |
| Other revenue | 3 | 338 | 167 | – | – |
| Investment gains and losses | 3 | 8,128 | 11,791 | 813 | 509 |
| Insurance claims and related expenses | 4 | (1,349) | (1,271) | – | – |
| Operating expenses | 4 | (2,392) | (2,093) | (18) | (12) |
| Finance costs | 4 | (783) | (616) | – | – |
| Movement in external unitholders' liabilities | | (815) | (1,522) | – | – |
| Change in policyholder liabilities before accounting mismatches | | | | | |
| – life insurance contracts ² | | (201) | (794) | – | – |
| – investment contracts ² | | (4,149) | (6,263) | – | – |
| Income tax (expense) credit | 5 | (445) | (781) | 90 | 57 |
| Profit attributable to shareholders of AMP Limited from continuing operations before accounting mismatches | | 863 | 888 | 903 | 567 |
| Profit from discontinued operations held for sale after income tax | 21 | 193 | 88 | – | – |
| Net profit attributable to shareholders of AMP Limited before accounting mismatches | | 1,056 | 976 | 903 | 567 |
| Unmatched changes in policyholder liabilities (accounting mismatches) due to: ² | | | | | |
| – treasury shares | | (30) | (77) | – | – |
| – investment in controlled entities of the statutory funds | | (37) | (20) | – | – |
| – other | | (4) | 36 | – | – |
| Net profit attributable to shareholders of AMP Limited | | 985 | 915 | 903 | 567 |

Footnote:

- Income and expenses include amounts attributable to shareholder interests and also policyholder interests in the life statutory funds. Amounts included in respect of the life statutory funds have a substantial impact on most of the consolidated Income statement lines, especially Investment gains and losses. In general, policyholders' interests in the transactions for the period are attributed to them in the lines Change in policyholder liabilities before accounting mismatches and Unmatched changes in policyholder liabilities (accounting mismatches).
- As explained further in Note 1(d), accounting mismatches arise because the recognition and measurement rules for certain policyholder assets differ from the recognition and measurement rules for the actual liability to policyholders in respect of the same assets. These mismatches result in policyholder asset movements impacting the Net profit after accounting mismatches and increased volatility of the reported profit.

Earnings per ordinary share

| | Note | cents | cents |
|---|------|-------|-------|
| Basic from continuing operations before accounting mismatches | 25 | 46.7 | 48.1 |
| Diluted from continuing operations before accounting mismatches | 25 | 46.5 | 47.9 |
| Basic from continuing operations after accounting mismatches | 25 | 42.8 | 44.8 |
| Diluted from continuing operations after accounting mismatches | 25 | 42.7 | 44.6 |
| Basic after accounting mismatches | 25 | 53.3 | 49.6 |
| Diluted after accounting mismatches | 25 | 53.1 | 49.3 |

Balance sheet

as at 31 December 2007

| | Note | Consolidated | | Parent | |
|--|-------|----------------|-------------|--------------|-------------|
| | | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| Assets | | | | | |
| Cash and cash equivalents | | 2,141 | 1,108 | 1 | 1 |
| Receivables | 6 | 1,180 | 1,535 | 299 | 507 |
| Equity securities | 7 | 43,842 | 41,376 | – | – |
| Debt securities | 7 | 36,287 | 32,007 | 205 | 517 |
| Property securities | 7 | 5,300 | 5,626 | – | – |
| Other financial assets | 7 | 7,496 | 6,634 | – | – |
| Investment property | 8 | 9,333 | 7,841 | – | – |
| Property, plant and equipment | 9 | 586 | 502 | – | – |
| Deferred tax assets | 5 | 309 | 328 | 87 | 82 |
| Other assets | 10 | 191 | 155 | – | – |
| Intangibles | 11 | 1,005 | 862 | – | – |
| Investments in controlled entities | 7, 28 | – | – | 7,022 | 7,443 |
| Assets of discontinued operations held for sale | 21 | 747 | – | – | – |
| Total assets of policyholders, external unitholders, shareholders and minority interests | | 108,417 | 97,974 | 7,614 | 8,550 |
| Liabilities | | | | | |
| Payables | 12 | 4,194 | 1,555 | 2 | 2 |
| Current tax liabilities | | 501 | 697 | 290 | 487 |
| Provisions | 13 | 406 | 390 | 4 | 5 |
| Borrowings | 14 | 11,250 | 9,988 | – | 83 |
| Deferred tax liabilities | 5 | 1,811 | 1,864 | – | – |
| Subordinated debt | 15 | 403 | 435 | – | – |
| Other financial liabilities | | 270 | 65 | – | – |
| Life insurance contract liabilities | 19 | 20,635 | 20,974 | – | – |
| Investment contract liabilities | 20 | 52,357 | 46,668 | – | – |
| External unitholders' liabilities | | 13,904 | 12,079 | – | – |
| Outstanding claims liabilities | 21 | – | 805 | – | – |
| Liabilities of discontinued operations held for sale | 21 | 672 | – | – | – |
| Total liabilities of policyholders, external unitholders, shareholders and minority interests | | 106,403 | 95,520 | 296 | 577 |
| Net assets of shareholders and minority interests | | 2,014 | 2,454 | 7,318 | 7,973 |
| Equity | | | | | |
| Contributed equity | 17 | 3,827 | 4,067 | 4,012 | 4,253 |
| Reserves | 18 | (2,446) | (1,983) | (1) | 510 |
| Retained earnings | 18 | 546 | 328 | 3,307 | 3,210 |
| Total equity attributable to shareholders | | 1,927 | 2,412 | 7,318 | 7,973 |
| Minority interests | | 87 | 42 | – | – |
| Total equity of shareholders and minority interests | | 2,014 | 2,454 | 7,318 | 7,973 |

Statement of recognised income and expenses

for the year ended 31 December 2007

| | Note | Consolidated | | Parent | |
|--|--------|--------------|-------------|-------------|-------------|
| | | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| Income and expenses (net of tax) recognised directly in equity | | | | | |
| Owner-occupied property | | | | | |
| – valuation gains taken to equity | 18 | 40 | 35 | – | – |
| Cash flow hedge movements | 18 | 23 | 15 | – | – |
| Defined benefit fund actuarial gains and (losses) | 18, 26 | (17) | 28 | – | – |
| Exchange differences on translation of foreign operations | 18 | (3) | (19) | – | – |
| Total net income (expense) recognised directly in equity | | 43 | 59 | – | – |
| Net profit after accounting mismatches | | 985 | 915 | 903 | 567 |
| Total recognised income and expenses for the period attributable to shareholders of AMP Limited | | 1,028 | 974 | 903 | 567 |

Statement of cash flows

for the year ended 31 December 2007

| | Note | Consolidated | | Parent | |
|--|-------|-----------------|-------------|----------------|-------------|
| | | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| Cash flows from operating activities¹ | 24(a) | | | | |
| Cash receipts in the course of operations | | 17,161 | 13,623 | 27 | 4 |
| Interest and other items of a similar nature received | | 1,793 | 1,459 | 2 | 2 |
| Dividends received | | 739 | 616 | 811 | 506 |
| Distributions received | | 4,798 | 2,778 | – | – |
| Cash payments in the course of operations | | (16,523) | (12,795) | (21) | (14) |
| Finance costs | | (797) | (659) | – | – |
| Income tax refunded (paid) | | (849) | (375) | 89 | 10 |
| Cash flows from (used in) operating activities | | 6,322 | 4,647 | 908 | 508 |
| Cash flows from investing activities¹ | | | | | |
| Net proceeds from sale of/(payments to acquire): | | | | | |
| – investment property | | (486) | (895) | – | – |
| – equity securities and unit trusts | | (4,148) | 721 | – | – |
| – interest bearing securities | | 152 | (2,787) | – | – |
| – loans | | (1,100) | (1,390) | – | – |
| – other investments | | 65 | 1 | – | – |
| Proceeds from loans from controlled entities | | – | – | 310 | 57 |
| Proceeds from capital return from controlled entity | | – | – | 421 | 750 |
| Payments to acquire controlled and associated companies ^{2,3} | | (36) | (80) | – | – |
| Proceeds from disposal of controlled and associated companies ^{2,3} | | – | 342 | – | – |
| Cash flows from (used in) investing activities | | (5,553) | (4,088) | 731 | 807 |
| Cash flows from financing activities¹ | | | | | |
| Proceeds from borrowings – non Banking operations | | 937 | 646 | – | 129 |
| Net movement in borrowings – Banking operations | | 1,107 | 452 | – | – |
| Net movement in deposits from customers | | (296) | 60 | – | – |
| Repayment of borrowings | | (303) | (131) | (83) | (46) |
| Payment of capital return ⁴ | | (738) | (739) | (750) | (750) |
| Dividends paid ⁵ | | (795) | (639) | (806) | (649) |
| Cash flows from (used in) financing activities | | (88) | (351) | (1,639) | (1,316) |
| Net increase (decrease) in cash | | 681 | 208 | – | (1) |
| Balance at the beginning of the period | | 5,808 | 5,600 | 1 | 2 |
| Effect of exchange rate changes on cash balances | | (3) | – | – | – |
| Balance at the end of the period⁶ | 24(b) | 6,486 | 5,808 | 1 | 1 |

Footnote:

- 1 Amounts include cash flows attributable to discontinued operations held for sale. See Note 21 for further information.
- 2 Cash flows mainly relate to acquisitions and disposals during the year of operating companies controlled by the life statutory funds which carry out business operations unrelated to the core wealth management operations of the AMP group.
- 3 Net of cash acquired or disposed.
- 4 Payment of capital return is presented net of the capital return on 'treasury shares'. See Note 17 for further information.
- 5 Dividends paid is presented net of dividends reinvested and dividends on 'treasury shares'. See Note 16 for further information.
- 6 Current period disclosures reflect a reinterpretation of the definition of cash for the purposes of the cash flow statement including the removal of certain investment related cash balances which are more appropriately defined as non-cash balances. Comparative information in relation to the closing cash balance has been reclassified to be consistent with current period disclosure causing a reduction in the closing balance of cash at 31 December 2006 of \$3,063m.

Notes to the financial statements

for the year ended 31 December 2007

1. Summary of significant accounting policies

The consolidated economic entity (the AMP group) comprises AMP Limited (the parent entity), a company limited by shares, and all entities that it controlled during the year and at the balance date.

(a) Basis of preparation

This general purpose Financial Report has been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standards Board (AASB), and the *Corporations Act 2001*.

Australian Accounting Standards include Australian equivalents to International Financial Reporting Standards (AIFRS). Compliance with AIFRS ensures that this Financial Report, comprising the financial statements and the notes thereto, complies with International Financial Reporting Standards.

The principal accounting policies adopted in the preparation of the Financial Report are set out below. These policies have been consistently applied to the current year and comparative period, unless otherwise stated. The same accounting policies and methods of computation are followed by this Financial Report as compared with the 31 December 2006 annual Financial Report except as described below. Where necessary, comparative information has been reclassified to be consistent with current period disclosures.

The AMP group is predominantly a wealth-management business conducting operations through AMP Life Limited (AMP Life), a registered life insurance company, and other entities. As described in Note 1(c) below, the assets, liabilities, income and expenses arising from investment contracts and life insurance contracts are measured predominantly on the basis of fair value. Subject to the exceptions noted in the accounting policies below, other assets and liabilities in this Financial Report are also measured on a fair value basis.

Assets and liabilities have been presented on the face of the Balance sheet in decreasing order of liquidity and do not distinguish between current and non-current items. The majority of the assets of the AMP group are investment assets held to back investment contract, life insurance contract and general insurance contract liabilities. Although the amount of those assets which may be realised and those liabilities which may be settled within 12 months of the reporting date is not always known, estimates have been provided in Note 20 (for life statutory funds) and Note 21 (for discontinued operations). Details of other amounts expected to be recovered or settled (a) no more than 12 months after the reporting date, and (b) more than 12 months after the reporting date, have been provided in footnotes to the relevant notes.

Australian Accounting Standards issued but not yet effective
Australian Accounting Standards that have recently been issued or amended but are not yet effective have not been adopted for the reporting period ending 31 December 2007. When applied in future periods, these recently issued or amended standards are not expected to have a material impact on the company's results or financial position; however they may impact Financial Report disclosures.

Changes in accounting policy

Since 1 January 2007, the AMP group has adopted a number of Australian Accounting Standards and Interpretations which were mandatory for annual periods beginning on or after 1 January 2007. Adoption of these Standards and Interpretations has not had any effect on the financial position or performance of the AMP group.

(b) Principles of consolidation

This Financial Report consolidates the financial information of controlled entities. Control is determined as the power to govern the financial and operating policies of an entity or business so as to obtain benefits from its activities. In certain cases an entity or business may be controlled even though the AMP group does not own more than half of the voting power.

In these cases control has been determined based on the AMP group's power to obtain benefits from the entity or business.

The financial information for subsidiaries is prepared for the same reporting period as the parent entity using consistent accounting policies. Where dissimilar accounting policies may exist, adjustments are made to bring these into line.

AMP Life conducts wealth-management business (see Note 1(c) below) through separate life statutory funds. Transactions in respect of policyholder activities within the life statutory funds are consolidated into the AMP group Financial Report, along with all activities attributable to the shareholders of the parent entity.

The life statutory funds include controlling interests in unit trusts and companies. The total amounts of each underlying asset, liability, income and expense of the controlled entities are recognised in the consolidated financial statements.

When a controlled unit trust is consolidated, the share of the unitholder liability attributable to the AMP group is eliminated but amounts due to external unitholders remain as liabilities in the consolidated Balance sheet.

The share of the net assets of controlled companies attributable to minority interests is disclosed separately on the Balance sheet. In the Income statement, the net profit or loss of the controlled entities relating to minority interests is removed before determining the net profit or loss attributable to shareholders of the parent entity.

Controlled entities that are acquired are accounted for using the purchase method of accounting. Information from the financial reports of controlled entities is included from the date the parent entity obtains control until such time as control ceases. Where the AMP group ceases to control an entity, the consolidated Financial Report includes the results for the part of the reporting period during which the parent entity had control. All inter-company balances and transactions are eliminated in full, including unrealised profits arising from intra-group transactions.

There have been no acquisitions or disposals of controlled entities or other changes in the composition of the AMP group during the year, which would require disclosures significant to an understanding of this Financial Report. Those acquisitions and disposals which took place during the year were largely a result of the investment activities of the life statutory funds.

Securitisation vehicles

The banking operation of the AMP group sells mortgage loans to securitisation vehicles (also referred to as *special purpose entities*) through its loan securitisation program. These securitisation vehicles are deemed by accounting standards to be controlled by the AMP group and are therefore consolidated.

(c) Accounting for wealth-management and insurance business

The accounting treatment of certain transactions in this Financial Report varies depending on the nature of the contract underlying the transactions. The three major contract classifications relevant to the wealth-management and insurance business of the AMP group are:

- investment contracts
- life insurance contracts, and
- general insurance contracts.

The other transactions of the AMP group, not covered by the areas listed above, are predominantly investment management services and banking.

For the purposes of this Financial Report, holders of investment contracts or life insurance contracts are collectively and individually referred to as *policyholders*.

Investment contracts

The majority of the business of AMP Life relates to wealth-management products such as savings, investment-linked and retirement income policies.

1. Summary of significant accounting policies continued

The nature of this business is that AMP Life receives deposits from policyholders and those funds are invested on behalf of the policyholders. With the exception of fixed retirement income policies, the resulting liability to policyholders is linked to the performance and value of the assets that back those liabilities. For fixed retirement income policies, the resulting liability is linked to the fair value of the fixed retirement income payments and associated management services.

Under accounting standards such contracts are defined as *life investment contracts* and described as *investment contracts* throughout this Financial Report.

Life insurance contracts

AMP Life also issues contracts that transfer significant insurance risk from the policyholder, covering death, disability or longevity of the insured. In addition, there are some policies that are similar to investment contracts, but the timing of the vesting of the profit attributable to the policyholders is at the discretion of AMP Life. These policies are referred to as discretionary participating contracts.

Under accounting standards, such contracts are defined as *life insurance contracts*.

General insurance contracts

The general insurance operations of the AMP group comprise the management of the outstanding claims liability on previously issued direct and reinsurance contracts. These contracts transfer significant insurance risk by agreeing to compensate the insured on the occurrence of a specified insured event, such as damage to property or the crystallisation of a third party liability (or the reinsurance thereof), within a given timeframe.

Under accounting standards, such contracts are defined as *general insurance contracts*.

Assets backing investment contract and life and general insurance contract liabilities

These assets are measured on a basis that is consistent with the measurement of the liabilities, to the extent permitted under accounting standards.

As life insurance contract liabilities and general insurance contract liabilities are measured as described in Note 1(x) and 1(r) and investment contract liabilities are measured at fair value, per Note 1(w), assets backing such liabilities are measured at fair value, to the extent permitted under accounting standards. Realised and unrealised gains and losses arising from changes in the fair value are recognised in the Income statement, to the extent permitted under accounting standards. The accounting policies for individual asset classes, and any restrictions on application of fair value, are described below.

All assets that back investment contract and life insurance contract liabilities are included within the life statutory funds and, as such, are separately identifiable. The general insurance business also maintains separate insurance funds that segregate the assets backing general insurance contract liabilities.

General insurance contracts and the assets backing general insurance contracts, form part of the general insurance operations which have been classified as discontinued operations held for sale. For further details see Note 21.

Assets not backing investment and insurance contract liabilities

To ensure consistency across the AMP group, and except where specifically stated otherwise, all financial assets and all non-financial assets, including those not backing investment or insurance contract liabilities, are recognised at fair value to the extent permitted under accounting standards. Similarly, adjustments to the value of such assets are recognised in the Income statement when the corresponding accounting standards allow such treatment. The accounting policy for the parent entity's investments in controlled entities is set out in Note 1(k).

(d) Accounting mismatches

Under AIFRS, accounting mismatches arise from some of the life statutory funds' transactions because the recognition and measurement rules for certain policyholder assets differ from the recognition and measurement rules for the liability to policyholders in respect of the same items. These mismatches result in policyholder asset movements impacting the net profit after income tax attributable to shareholders and increase volatility of the reported profit. Accounting mismatches primarily arise in respect of:

- gains and losses on 'treasury shares'
- gains and losses on investments in controlled entities of the life statutory funds
- gains and losses on owner-occupied properties
- discounting of deferred tax balances in the valuation of investment contract liabilities.

The International Accounting Standards Board (IASB) has discussed accounting mismatches at previous Board meetings. The IASB has confirmed that "it would be preferable to eliminate such [mismatch] effects" and the IASB is reviewing alternative accounting treatments to address the accounting mismatch issue. These discussions are part of the wider IASB Insurance Contracts (Phase II) project, which has a long time frame.

'Treasury shares'

The Australian Securities and Investments Commission (ASIC) has granted relief from restrictions in the *Corporations Act 2001* to allow AMP Life to hold and trade shares in AMP Limited as part of the policyholder funds' investment activities. These shares (defined by accounting standards as 'treasury shares') are held on behalf of policyholders and, as a result, the life statutory funds also recognise a corresponding liability to policyholders.

Under AIFRS, the AMP group cannot recognise 'treasury shares' on the consolidated Balance sheet. These assets, plus any corresponding Income statement fair value movement on the assets and dividend income, are eliminated when the life statutory funds are consolidated into the AMP group. The cost of the investment in the shares is deducted from contributed equity.

However, the corresponding investment contract and insurance contract liabilities, and related Income statement change in the liabilities, remain upon consolidation. At the AMP group consolidated level, this mismatch results in policyholder asset movements reducing the net profit after income tax attributable to shareholders by \$30m (2006: \$77m).

Investments in controlled entities of the life statutory funds

The majority of the life statutory funds' investments are held through controlling interests in a number of separate entities and these investments are measured at fair value. These investment assets are held on behalf of policyholders, and, as a result, the life statutory funds also recognise a corresponding liability to the policyholder.

Consolidation principles require the underlying net assets of the controlled entities to be recognised in the consolidated financial statements. The value of the underlying assets recognised will not necessarily be the same value as the life statutory funds' value of investments in the controlled entities.

However, the corresponding investment contract and insurance contract liabilities, and related Income statement change in the liabilities, remain upon consolidation. At the AMP group consolidated level, this mismatch results in policyholder asset movements reducing the net profit after income tax attributable to shareholders by \$37m (2006: \$20m).

Owner-occupied property

Under AIFRS, property owned by the AMP group, which is also occupied by the AMP group, is considered property, plant and equipment in the consolidated Balance sheet. Upward revaluations of owner-occupied property are recognised in equity.

1. Summary of significant accounting policies continued

Downward revaluations are recognised in the Income statement to the extent that they exceed previous upward revaluations of the same property.

However, to the extent any such property is held by the AMP life statutory funds, investment contract and life insurance contract liabilities are required to reflect owner-occupied property at fair value, with movements in those liabilities recognised in the Income statement. This mismatch results in policyholder asset movements reducing the net profit after income tax attributable to shareholders by \$11m (2006: \$26m).

Discounting of deferred tax balances in the valuation of investment contract liabilities

The calculation of investment contract liabilities for unit linked business includes a deduction for the policyholders' share of current tax payable and deferred tax balances of the AMP group. Historically, the deferred tax relating to unit linked business was discounted in setting unit prices, where relevant, and therefore in the calculation of investment contract liabilities. AIFRS does not allow discounting of deferred tax for financial reporting purposes and, as a result, there has been an historical mismatch between the deferred tax retained within investment contract liabilities and that reported within the financial statements.

During 2006, a decision was made on the advice of the Appointed Actuary, having regard to the equity of policyholders and the circumstances of the investment sectors, to move to a non-discounted approach for deferred tax for those investment sectors where discounting was previously applied. The removal of the discounting of deferred tax reverses these accounting mismatches recognised in prior periods. This reversal increases net profit after income tax attributable to shareholders by \$7m (2006: \$62m). The discounting of deferred tax has been completely reversed as at the end of the period.

(e) Cash and cash equivalents

Cash and cash equivalents comprise cash on hand that is available on demand and deposits that are held at call with financial institutions. Cash and cash equivalents are carried at fair value, being the principal amount. For the purpose of the cash flow statement, cash also includes other highly liquid investments not subject to significant risk of change in value, with short periods to maturity, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in the Balance sheet.

(f) Receivables

Receivables are financial assets and are measured at fair value. Given the short-term nature of most receivables, the recoverable amount approximates fair value. Reinsurance and other recoveries receivable are discounted to present value in a manner consistent with the outstanding claims liability. See Note 1(r).

(g) Equity securities

Equity securities are financial assets and are initially recognised at fair value. Initial fair value is determined as the purchase cost of the asset, exclusive of any transaction costs. Equity securities are subsequently measured at fair value with any realised and unrealised gains or losses arising from changes in the fair value being recognised in the Income statement in the period in which they arise.

The fair value of a quoted equity security reflects the quoted bid price at the Balance sheet date. In the case of certain assets backing investment contract and life insurance contract liabilities there is no active market for these equity securities. A fair value is established using valuation techniques including the use of recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis and option-pricing models. There is no reduction for realisation costs in the value of an equity security.

Investments in associates

Investments in associated entities that back investment contract and life insurance contract liabilities are treated as financial assets. These are valued in the same manner as equity securities described above.

(h) Debt securities

Debt securities are financial assets and are initially recognised at fair value. Initial fair value is determined as the purchase cost of the asset exclusive of any transaction costs. For debt securities held by AMP's banking operations, initial fair value is determined as the purchase cost of the asset inclusive of any directly attributable transaction costs.

Debt securities, except for those held by AMP's banking operations, are subsequently measured at fair value, with any realised and unrealised gains or losses arising from changes in the fair value being recognised in the Income statement for the period in which they arise. The fair value of a traded interest-bearing security reflects the bid price at the Balance sheet date. Interest-bearing securities that are not frequently traded are valued by discounting the estimated recoverable amounts, using prevailing interest rates. There is no reduction for realisation costs in the value of a debt security. Unlisted interest-bearing securities are valued using interest rate yields obtainable on comparable listed investments. The fair value of loans is established by discounting the estimated recoverable amount using prevailing interest rates. There is no reduction for realisation costs in the value of a debt security.

Debt securities held by AMP's banking operations are subsequently carried at amortised cost using the effective interest rate method.

(i) Property securities

Property securities, comprising investments in property trusts, are financial assets and are initially recognised at fair value. Initial fair value is determined as the purchase cost of the asset exclusive of any transaction costs. Property securities are subsequently measured at fair value with any realised and unrealised gains or losses arising from changes in the fair value being recognised in the Income statement for the period in which they arise.

The fair value of a listed property security reflects the bid price at the Balance sheet date. If there is no active market for a property security, a fair value is established using valuation techniques. These include the use of recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis, and option-pricing models. There is no reduction for realisation costs in the value of a property security.

The accounting policies for directly held investment property and owner-occupied property are described in Notes 1(l) and (m) respectively.

(j) Other financial assets

Other financial assets include investments in joint ventures and partnerships, units held in cash trusts and diversified trusts and derivatives. See Note 1(u).

Investments in joint ventures and partnerships

Investments in joint ventures and partnerships that back investment contract and life insurance contract liabilities are treated as financial assets and are valued in the same manner as previously described for equity securities described above. See Note 1(g).

Cash trusts and diversified trusts

The fair value of units in a listed cash trust or diversified trust reflects the quoted bid price at the Balance sheet date. There is no reduction for realisation costs in the value of units in a cash trust.

(k) Investments in controlled entities

Investments by AMP Limited in controlled entities are recorded at cost (which, in the case of the investment in AMP Group Holdings Limited, was determined as net asset value on demutualisation) less any accumulated impairment losses.

1. Summary of significant accounting policies continued

(l) Investment property

Investment property is held to earn revenue from rentals and/or for the purposes of capital appreciation. Investment property includes all directly held freehold and leasehold properties but excludes owner-occupied properties. See Note 1(m) below.

Investment property is initially measured at cost, including transaction costs, and is subsequently measured at fair value. Any gains or losses arising from changes in fair value are recognised in the Income statement in the period in which they arise.

All property valuations are undertaken at least annually by independent registered valuers. Fair value is based on appropriate market evidence using earnings capitalisation, discounted cash flow analysis, comparable sales transactions or a combination of these methods. The valuations are adjusted, if necessary, for any difference in the nature, location or condition of the specific asset. Investment property that is being redeveloped for continuing use as investment property, or for which the market has become less active, continues to be measured at fair value. There is no reduction for realisation costs in the value of investment property.

(m) Property, plant and equipment

Owner-occupied property

Where the whole or a significant portion of a property owned by the AMP group is held for use by the group in the production or supply of goods or services, or for administrative purposes, that property is classified for accounting purposes as owner-occupied property.

Owner-occupied property is initially measured at cost, including transaction costs. It is subsequently measured at the revalued amount, being its fair value at the date of the revaluation, less any subsequent accumulated depreciation and accumulated impairment losses. Fair value is determined on the same basis as investment property in Note 1(l) above.

When a revaluation increases the carrying value of a property, the increase is recognised directly in equity in the owner-occupied property revaluation reserve. However, an increase is recognised in the Income statement to the extent that it reverses a revaluation decrease of the same asset previously recognised in the Income statement. When the carrying value of an asset is decreased as a result of a revaluation, the decrease is recognised in the Income statement. However, any decrease is recognised in the revaluation reserve to the extent that it reverses a balance existing in the reserve in respect of that asset.

Gains or losses on disposals are determined by comparing proceeds with the carrying amount and are recognised in the Income statement. The balance of the revaluation reserve, in respect of a property disposed of, is transferred to retained earnings.

Each part of an owner-occupied property, except land, that is significant in relation to the total property is depreciated on a systematic basis over the useful life of the asset, being a period not exceeding 40 years.

Plant and equipment

Plant and equipment is initially measured at cost, including transaction costs. It is subsequently measured at cost less any subsequent accumulated depreciation and accumulated impairment losses. The written down amount approximates fair value.

Each item of plant and equipment is depreciated on a systematic basis over the useful life of the asset of 3–10 years.

(n) Intangible assets

Goodwill

Goodwill is initially measured as the excess of the cost of a business combination over the acquirer's interest in the fair value of the identifiable net assets acquired at the date of acquisition. Subsequently, goodwill is carried at cost less any accumulated impairment losses.

Goodwill is not subject to amortisation but is tested for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. For the purposes of assessing impairment of goodwill, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Impairment is determined by assessing the recoverable amount of the cash-generating unit to which the goodwill relates. Where the recoverable amount of the cash-generating unit is less than the carrying amount of the assets, including goodwill, an impairment loss is recognised in the Income statement.

Management rights

Rights to receive fees for asset management services acquired either directly or as part of a business combination are recognised as an intangible asset when they can be separately identified and reliably measured and it is probable that the expected benefits will flow to the AMP group. Management rights are initially measured at cost. All management rights have been assessed to have an indefinite useful life as the contractual rights to manage the assets have no fixed term. Management rights are not amortised but are tested for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

Capitalised costs

Costs are capitalised and carried forward only where the costs relate to the creation of an asset with expected future economic benefits which are capable of reliable measurement. Otherwise, all costs are recognised as expenses in the period in which they are incurred. Capitalised costs are amortised over the estimated useful life of the asset, being a period not exceeding five years, commencing at the time the asset is first put into use or held ready for use (whichever is the earlier).

Other intangible assets

Other intangible assets comprise acquired customer relationships. These intangible assets are a result of business combinations and are recognised when they can be separately identified, reliably measured and it is probable that the expected benefits will flow to the AMP group. These intangible assets are initially measured at cost and are subsequently amortised over their estimated useful life.

(o) Impairment of assets

Assets measured at fair value, where changes in value are reflected in the Income statement, are not subject to impairment testing. As a result, all financial assets, except debt securities held by AMP's banking operations, and investment properties are not subject to impairment testing. Other assets such as property, plant and equipment, goodwill, intangibles, borrowings and debt securities held by AMP's banking operations are subject to impairment testing.

Assets that have an indefinite useful life, such as goodwill, are not subject to amortisation but are tested at least annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

An impairment loss is recognised in the Income statement, being the amount by which the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value (including realisation costs) and its value in use.

(p) Taxes

Tax consolidation

AMP Limited and wholly-owned controlled entities of AMP Limited comprise a tax-consolidated group of which AMP Limited is the head entity. The implementation date for the tax-consolidated group was 30 June 2003.

1. Summary of significant accounting policies continued

Under tax consolidation, AMP Limited, as head entity, assumes the following balances from subsidiaries within the tax-consolidated group:

- current tax balances arising from external transactions recognised by entities in the tax-consolidated group, occurring after the implementation date
- deferred tax assets arising from unused tax losses and unused tax credits recognised by entities in the tax-consolidated group.

A tax funding agreement has been entered into by the head entity and the controlled entities in the tax-consolidated group. Controlled entities in the tax-consolidated group continue to be responsible, by the operation of the tax funding agreement, for funding tax payments required to be made by the head entity arising from underlying transactions of the controlled entities. Controlled entities make (receive) contributions to (from) the head entity for the balances recognised by the head entity, described in the points above. The contributions are calculated in accordance with the tax funding agreement. The contributions are payable as set out in the agreement and reflect the timing of AMP Limited's obligations to make payments to the relevant tax authorities.

Assets and liabilities which arise as a result of balances transferred from entities within the tax-consolidated group to the head entity, are recognised as related-party balances receivable and payable in the Balance sheet. The recoverability of balances arising from the tax funding arrangements is based on the ability of the tax-consolidated group to utilise the amounts recognised by the head entity.

Income tax for investment contracts and life insurance contracts business

The income tax expense recognised in the Income statement arising in AMP Life reflects tax imposed on shareholders as well as policyholders.

Investment contracts and life insurance contracts liabilities are established net of the policyholders' share of any current tax payable and deferred tax balances of the AMP group.

Arrangements made with some superannuation funds result in AMP Life making payments to the Australian Taxation Office in relation to contributions tax arising in those funds. The amounts paid are not classified as income tax expense.

Income tax for other business

The income tax expense for all other business is the tax payable on taxable income for the current period, based on the income tax rate for each jurisdiction and adjusted for changes in deferred tax assets and liabilities attributable to:

- temporary differences between the tax bases of assets and liabilities and their Balance-sheet carrying amounts
- unused tax losses.

Deferred tax

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to apply when the assets are recovered or liabilities are settled, based on those tax rates which are enacted or substantively enacted for each jurisdiction.

The relevant tax rates are applied to the cumulative amounts of deductible and taxable temporary differences to measure the deferred tax asset or liability. An exception is made for certain temporary differences arising from the initial recognition of an asset or a liability. No deferred tax asset or liability is recognised in relation to these temporary differences if they arose in a transaction, other than a business combination, that at the time of the transaction did not affect either accounting profit or taxable profit or loss.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax assets and liabilities are not recognised for temporary differences between the carrying amount and tax bases of investments in controlled entities where the parent entity is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Any tax impact on income and expense items recognised directly in equity is also recognised directly in equity.

Deferred tax, including amounts in respect of investment contracts and life insurance contracts, is not discounted to present value.

Goods and services tax

The AMP group operates across a number of tax jurisdictions and offers products and services that may be subject to various forms of goods and services tax (GST) imposed by local tax authorities.

All income, expenses and assets are recognised net of any GST paid, except where they relate to products and services which are input taxed for GST purposes or where the GST incurred is not recoverable from the relevant tax authorities. In such circumstances, the GST paid is recognised as part of the cost of acquisition of the assets or as part of the particular expense.

Receivables and payables are recorded with the amount of GST included. The net amount of GST recoverable from or payable to the tax authorities is included as either a receivable or payable in the Balance sheet.

Cash flows are reported on a gross basis reflecting any GST paid or collected. The GST component of cash flows arising from investing or financing activities which are recoverable from, or payable to, local tax authorities are classified as *operating cash flows*.

(q) Payables

Payables are financial liabilities and are measured at fair value. Given the short-term nature of most payables, the recoverable amount approximates fair value.

(r) Outstanding claims

The outstanding claims liability in respect of general insurance contracts is measured as the best estimate of the present value of expected future payments for claims incurred at the balance date. A risk margin is added to allow for the inherent uncertainty in the best estimate and to increase the probability that the liability is adequately provided for. The level of risk margin applied for financial reporting is the same as that applied for regulatory solvency purposes. The liability includes an allowance for inflation and superimposed inflation and is discounted to present value using a risk-free rate.

Claims incurred at the balance date comprise:

- claims which have been reported but not yet paid
- claims incurred but not yet reported
- claims incurred but not enough reported
- the anticipated direct and indirect costs of settling these claims.

Outstanding claims are determined by the Approved Actuary in accordance with Actuarial and Prudential Standards.

Outstanding claims in 2007 form part of the general insurance operations which have been classified as discontinued operations held for sale. For further details see Note 21.

(s) Provisions

Provisions are recognised when:

- The AMP group has a present obligation (legal or constructive) as a result of a past event.
- It is probable that an outflow of resources embodying economic benefits will be required to settle the obligation.
- A reliable estimate can be made of the amount of the obligation.

Where the AMP group expects some or all of a provision to be reimbursed, for example under an insurance contract,

1. Summary of significant accounting policies continued

the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the Income statement net of any reimbursement.

If the effect of the time-value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate. This rate reflects the current market assessments of the time-value of money and, where appropriate, the risks specific to the liability.

Employee entitlements

Provision is made for employee entitlements accumulated as a result of employees rendering services up to the balance date. These entitlements include salaries, wages, bonuses, annual leave and long service leave, but exclude share-based payments. See Note 1(gg).

Liabilities arising in respect of salaries and wages, annual leave and any other employee entitlements expected to be settled within 12 months of the reporting date are measured at their nominal amounts. All other employee entitlements are measured at the present value of the estimated future cash outflows to be made in respect of services provided by employees up to the balance date. In determining the present value of future cash outflows, discount rates used are based on the interest rates attaching to government securities, which have terms to maturity approximating the terms of the related liability.

Restructuring

A restructuring provision is only recognised when it is probable that future costs will be incurred in respect of a fundamental reorganisation or change in focus of the business of the AMP group. A provision is recognised when the AMP group is demonstrably committed to the expenditure and a reliable estimate of the costs involved can be made. The provision is measured as the best estimate of the incremental, direct expenditures to be incurred as a result of the restructure and does not include costs associated with the ongoing activities of the AMP group.

(t) Borrowings and subordinated debt

All borrowings and subordinated debt are financial liabilities and are initially recognised at fair value, net of directly attributable incremental transaction costs.

Borrowings and subordinated debt, other than those held by controlled entities of the life statutory funds, are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the Income statement over the period of the contract using the *effective interest method*. It is AMP's policy to hedge currency and interest rate risk arising on issued bonds and subordinated debt. When fair value hedge accounting is applied to borrowings and subordinated debt, the carrying values of borrowings and subordinated debt are adjusted for changes in fair value for the period that the fair value hedge relationship remains effective. See Note 1(u).

Borrowings of the controlled entities of the life statutory funds are subsequently measured at fair value with movements recognised in the Income statement.

(u) Derivatives and hedging

The AMP group is exposed to changes in interest and foreign exchange rates. To mitigate the risks arising from these exposures, the AMP group uses derivative financial instruments such as cross-currency and interest-rate swaps, forward rate agreements, futures, options and foreign currency contracts. Derivative financial instruments are also used to gain exposure to various markets for asset and liability management purposes.

Derivatives are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently measured at their fair value. All derivatives are carried as assets

when their fair value is positive, and as liabilities when their fair value is negative.

The method of recognising the movement in fair value depends on whether the derivative is designated as a hedging instrument and, if so, the nature of the item being hedged. The AMP group designates a hedge as either:

- a hedge of the fair value of recognised assets or liabilities or a firm commitment (fair value hedge), or
- a hedge of highly probable forecast transactions (cash flow hedge).

The AMP group documents the relationship between hedging instruments and hedged items at inception of the transaction, as well as its risk management and strategy for undertaking various hedge transactions. The AMP group also documents its assessment of whether the derivatives used in hedging transactions have been, or will continue to be, highly effective in offsetting changes in fair values or cash flows of hedged items. This assessment is carried out at both hedge inception and on an ongoing basis.

Accounting for hedges

(i) Fair value hedges:

- Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the Income statement together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk.
- If a hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedged item, for which the effective interest method is used, is amortised to the Income statement over the period to maturity.

(ii) Cash flow hedges:

- The effective portion of changes in the fair value of derivatives that are designated to qualify as cash flow hedges are recognised in equity in the cash flow hedges reserve. The balance of the cash flow hedges reserve in relation to each particular hedge is transferred to the Income statement in the period when the hedged item will affect profit or loss.
- The gain or loss relating to any ineffective portion of a hedge is recognised immediately in the Income statement.
- Hedge accounting is discontinued when a hedging instrument expires or is sold or terminated, or when a hedge no longer meets the criteria for hedge accounting. The cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the Income statement.
- When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the Income statement.

Derivatives that do not qualify for hedge accounting

Certain derivative financial instruments do not qualify for hedge accounting. Changes in the fair value of any derivative financial instrument that does not qualify for hedge accounting are recognised in the Income statement in the period in which they arise.

Fair value estimation

The fair value of financial instruments traded in active markets (such as publicly traded derivatives and available-for-sale securities) is based on quoted market prices at the Balance sheet date. The quoted market price used for financial assets held by the AMP group is the current bid price; the quoted market price for financial liabilities is the current offer price.

The fair value of financial instruments not traded in an active market (for example over-the-counter derivatives) is determined

1. Summary of significant accounting policies continued

using valuation techniques. Valuation techniques include net present value techniques, discounted cash-flow methods and comparison to quoted market prices or dealer quotes for similar instruments. Inputs to the models are market observable.

(v) Recognition and derecognition of financial assets and liabilities

Financial assets are recognised at trade date. Financial assets are derecognised when the contractual rights to the cash flows from the financial assets expire, or are transferred. A transfer occurs when substantially all the risks and rewards of ownership of the financial asset are passed to an unrelated third party. Financial liabilities are derecognised when the obligation specified in the contract is discharged, cancelled or expires.

(w) Investment contract liabilities

Investment contracts consist of a financial instrument and an investment management services element, both of which are measured at fair value. With the exception of fixed retirement-income policies, the resulting liability to policyholders is closely linked to the performance and value of the assets (after tax) that back those liabilities. The fair value of such liabilities is therefore the same as the fair value of those assets, after tax, charged to the policyholders with the exception of the impact of the accounting mismatch items. See Note 1(d).

For fixed retirement-income policies, the financial instrument element of the liability is the fair value of the fixed retirement-income payments, being their net present value using a risk-free discount rate. The fair value of the associated management services element is the net present value, using a risk-free discount rate, of all expenses associated with the provision of services and any profit margins thereon. The risk-free discount rate is determined by the Appointed Actuary based on the Commonwealth Government bond rate or the inter-bank zero coupon mid swap rates, depending on the nature, structure and term of the contract liabilities.

(x) Life insurance contract liabilities

The financial reporting methodology used to determine the fair value of life insurance contract liabilities is referred to as *Margin on Services* (MoS).

Under MoS, the excess of premium received over claims and expenses (the *margin*) is recognised over the life of the contract in a manner that reflects the pattern of risk accepted from the policyholder (the *service*). The movement in life insurance contract liabilities recognised in the Income statement reflects the planned release of this margin.

Life insurance contract liabilities are usually determined using a projection method, whereby estimates of policy cash flows (premiums, benefits, expenses and profit margins to be released in future periods) are projected into the future. The liability is calculated as the net present value of these projected cash flows using best-estimate assumptions about the future. When the benefits under the life insurance contract are linked to the assets backing it, the discount rate applied is based on the expected future earnings rate of those assets. Where the benefits are not linked to the performance of the backing assets, a risk-free discount rate is used. The risk-free discount rate is determined by the Appointed Actuary based on the Commonwealth Government bond rate or the inter-bank zero coupon mid swap rates depending on the nature, structure and terms of the contract liabilities.

An accumulation method may be used if it produces results that are not materially different from those produced by a projection method. A modified accumulation method is used for some discretionary participating business, where the life insurance liability is the accumulation of amounts invested by policyholders, less fees specified in the policy, plus investment earnings and vested benefits, adjusted to allow for the fact that crediting rates are determined by reference to investment income over a period of greater than one year.

The accumulation method may be adjusted to the extent that acquisition expenses are to be recovered from future margins between fees and expenses.

Allocation of operating profit and unvested policyholder benefits

The operating profit arising from discretionary participating contracts is allocated between shareholders and participating policyholders by applying the MoS principles in accordance with the *Life Insurance Act 1995* (Life Act).

Once profit is allocated to participating policyholders it can only be distributed to these policyholders. Any distribution of this profit to shareholders is only allowed for overseas business with specific approval of the regulators.

Profit allocated to participating policyholders is recognised in the Income statement as an increase in policy liabilities. Both the element of this profit that has not yet been allocated to specific policyholders (i.e. unvested) and that which has been allocated to specific policyholders by way of bonus distributions (i.e. vested) are included within life insurance contract liabilities.

Bonus distributions to participating policyholders are merely a change in the nature of the liability from unvested to vested and, as such, do not alter the amount of profit attributable to shareholders.

The principles of allocation of the profit arising from discretionary participating business determined under the Life Act and MoS are as follows:

- (i) Investment income (net of tax and investment expenses) on retained earnings in respect of discretionary participating business is allocated between policyholders and shareholders in proportion to the balances of policyholders' and shareholders' retained earnings, being 80:20.
- (ii) Other MoS profits arising from discretionary participating business (excluding the additional tax attributable to shareholders in respect of Australian superannuation business) are allocated 80% to policyholders and 20% to shareholders, with the following exceptions:
 - The profit arising from New Zealand corporate superannuation business is apportioned such that shareholders are allocated 15% of the profit allocated to policyholders.
 - The profit arising in respect of Preservation Superannuation Account business is allocated 92.5% to policyholders and 7.5% to shareholders.
- (iii) Additional tax on taxable income to shareholders in respect of Australian superannuation business is allocated to shareholders only.
- (iv) All profits arising from non-participating business, including net investment returns on shareholder capital and retained earnings in life statutory funds (excluding retained earnings dealt with in (i) above) are allocated to shareholders.

Allocation of expenses within the life statutory funds

All operating expenses relating to the life insurance contract and investment contract activities are apportioned between acquisition, maintenance and investment management expenses. Expenses which are directly attributable to an individual life insurance contract or investment contract or product are allocated directly to a particular expense category, fund, class of business and product line as appropriate.

Where expenses are not directly attributable, they are appropriately apportioned, according to detailed expense analysis, with due regard for the objective in incurring that expense and the outcome achieved. The apportionment basis has been made in accordance with Actuarial Standards and on an equitable basis to the different classes of business in accordance with the Life Act.

The costs apportioned to life insurance contracts are included in the determination of margin described above.

Investment management expenses of the life statutory funds are classified as other operating expenses. See Note 1(ee).

1. Summary of significant accounting policies continued

(y) Issued capital

Issued capital in respect of ordinary shares is recognised as the fair value of consideration received by the parent entity. Incremental costs directly attributable to the issue of certain new shares are recognised in equity as a deduction, net of tax, from the proceeds.

(z) Foreign currency transactions

Functional and presentation currency

Items included in the financial statements for each of the AMP group entities are measured using the currency of the primary economic environment in which that entity operates (the functional currency).

The presentation currency of this Financial Report, and the functional currency of the parent entity, is Australian dollars.

Transactions and balances

Income and expense items denominated in a currency other than the functional currency are translated at the spot exchange rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the Balance sheet date, with exchange gains and losses recognised in the Income statement.

Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

Translation of controlled entities

Where the functional currency of a controlled entity is not the presentational currency, the transactions and balances of that entity are translated as follows:

- Income and expenses are translated at average exchange rates, unless this is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates. In this case, income and expenses are translated at the dates of the transactions.
- Assets and liabilities are translated at the closing rate at the Balance sheet date.
- All resulting exchange differences are recognised as a separate component of equity in the foreign currency translation reserve.

When a foreign operation is sold, a proportionate share of such exchange differences is recognised in the Income statement as part of the gain or loss on sale.

(aa) Insurance premium and related revenue

Life insurance contracts

Life insurance contract premiums are separated into their revenue and deposit components. Premium amounts earned by bearing insurance risks are recognised as revenue. Other premium amounts received, which are in the nature of deposits, are recognised as an increase in life insurance contract liabilities.

Premiums with no due date or fixed amount are recognised on a cash-received basis. Premiums with a regular due date are recognised on an accruals basis. Unpaid premiums are only recognised during the days of grace or where secured by the surrender value of the life insurance contract and are reported as outstanding premiums and classified as receivables in the Balance sheet.

Investment contracts

There is no premium revenue in respect of investment contracts. Amounts received from policyholders in respect of investment contracts comprise:

- origination fees and ongoing investment management fees. See Note 1(bb).
- amounts credited directly to investment contract liabilities. See Note 1(w).

(bb) Fee and other revenue

Fees are charged to customers in connection with investment contracts and other financial services contracts. Revenue is recognised as services are provided. In some cases services are

provided at the inception of the contract while other services are performed over the life of the contract.

Investment contracts consist of a financial instrument and an investment-management services element. The payment by the policyholder includes the amount to fund the financial instrument and a fee for the origination of the contract. In many cases, that origination fee is based on commission paid to financial planners for providing initial advice. The financial instrument is classified as an investment contract and is measured at fair value. See Note 1(w).

The revenue that can be attributed to the origination service is recognised at inception. Any commission paid related to that fee is also recognised as an expense at that time. See Note 1(ee).

Fees for ongoing investment management services and other services provided are charged on a regular basis, usually daily, and are recognised as income as the service is provided.

Performance-based fees are recognised as revenue when the contractual performance criteria have been met and the right to receive the fee has been established.

(cc) Investment gains or losses

Dividend and interest income is recognised in the Income statement on an accruals basis when the AMP group obtains control of the right to receive the revenue.

Realised gains and losses represent the change in value between the previously reported value and the amount received on sale of the asset. Unrealised gains and losses represent changes in the fair value of financial assets and investment property recognised in the period.

(dd) Insurance claims and related expense

Life insurance contracts

Life insurance contract claims are separated into their expense and withdrawal components. The component that relates to the bearing of risks is treated as an expense. Other claim amounts, which are in the nature of withdrawals, are recognised as a decrease in life insurance contract liabilities.

Claims are recognised when the liability to the policyholder under the life insurance contract has been established or upon notification of the insured event, depending on the type of claim.

Investment contracts

There is no claims expense in respect of investment contracts. Amounts paid to policyholders in respect of investment contracts are withdrawals and are recognised as a decrease in investment contract liabilities. See Note 1(w).

General insurance contracts

A claims expense in respect of general insurance contracts is recognised in the Income statement either as claims are incurred or as movements in outstanding claims occur.

General insurance claims expense forms part of the result of the general insurance operations, which have been classified as discontinued operations held for sale. For further details see Note 21.

(ee) Operating expenses

All operating expenses, other than those allocated to life insurance contracts, are expensed as incurred. See Note 1(x).

Expenses of controlled entities of the life statutory funds represent the business costs of those entities and are consolidated into the results of the AMP group.

The majority of investment contracts issued result in commissions and other payments to external service and advice providers. Where the amount paid equates to a fee charged to policyholders for the provision of advice, the amount is expensed either at inception or over the period of the contract consistent with the basis for recognising the fee revenue on the respective contracts. See Note 1(bb).

1. Summary of significant accounting policies continued

(ff) Finance costs

Finance costs include:

- (i) borrowing costs:
 - interest on bank overdrafts, borrowings and subordinated debt
 - amortisation of discounts or premiums related to borrowings
 - finance charges in relation to finance leases.
- (ii) exchange differences arising from foreign currency borrowings to the extent that they are regarded as an adjustment to interest costs.
- (iii) changes in the fair value of derivative hedges together with any change in the fair value of the hedged asset or liabilities that are designated and qualify as fair value hedges, foreign exchange gains and losses and other financing related amounts.

Borrowing costs are recognised as expenses when incurred. The accounting policy for derivatives is set out in Note 1(u).

(gg) Share-based payments

The AMP group issues performance rights, restricted shares and other equity instruments to employees as a form of equity-settled share-based compensation. Equity-settled share-based compensation to employees is an expense in respect of the services received and is recognised in the Income statement over the vesting period of the instrument. There is an equivalent increase in the share-based payment reserve within equity.

The expense is based on the fair value of each grant, measured at the date of the grant. For performance rights and similar instruments the fair value is determined by an external valuer. The fair value calculation takes into consideration a number of factors including the likelihood of achieving market-based vesting conditions such as total shareholder return. The fair value determined at grant date is not altered over the vesting period. Non-market vesting conditions are included in assumptions about the number of instruments that are expected to vest. At each Balance sheet date, the AMP group reviews its estimates of the number of instruments that are expected to vest. Any changes to the original estimates are recognised in the Income statement and the share-based payment reserve, over the remaining vesting period.

Where the terms of an equity-settled share-based payment are modified and the expense increases as a result of the modification, then the increase is recognised over the remaining vesting period. When a modification reduces the expense, there is no adjustment and the pre-modification cost continues to be recognised.

Expenses for awards that do not ultimately vest are reversed in the period in which the instrument lapses, except for awards where vesting is conditional upon a market condition, in which case no reversal is recognised.

If the instruments vest, shares are purchased on-market and transferred to the employee. This purchase results in a decrease in the share-based payments reserve for the amount of the cost of the purchase.

(hh) Superannuation funds

The AMP group operates two superannuation funds that provide benefits for employees and their dependants on resignation, retirement, disability or death of the employee. The funds have both defined contribution and defined-benefit sections. New employees are only offered defined contribution benefits. AMP also makes contributions to multiple superannuation funds in respect of employees who are not members of AMP operated funds. These contributions are made on a defined contribution basis.

For the defined contribution sections, the AMP group pays contributions to the funds on a mandatory basis. The AMP group has no further payment obligations once the contributions

have been paid. The contributions are recognised in the Income statement as an operating expense when they fall due.

Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

For the defined-benefit sections, the AMP group recognises the net deficit or surplus position of each fund in the Balance sheet. The deficit or surplus is measured as the difference between the fair value of the funds' assets and the discounted defined-benefit obligations of the funds, using a government bond yield as the discount rate. The defined-benefit obligation is calculated annually, with half-yearly reviews, by independent actuaries.

After taking into account any contributions paid into the defined-benefits funds during the period, movements in the net surplus or deficit of each fund, except actuarial gains and losses, are recognised in the Income statement. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions over the period are recognised in full (net of tax), directly in retained profits. The movement is also reflected in the Statement of recognised income and expenses.

Contributions paid into defined-benefit funds are recognised as reductions in the deficit.

(ii) Earnings per share

Basic earnings per share is calculated by dividing the consolidated profit attributable to shareholders of AMP Limited, by the weighted average number of ordinary shares outstanding during the period. The weighted average number of 'treasury shares' held during the period is excluded in calculating the weighted average number of ordinary shares outstanding.

Diluted earnings per share is calculated by dividing the profit used in the determination of basic earnings per share by the weighted average number of shares outstanding during the period adjusted for potential ordinary shares considered to be dilutive. Potential ordinary shares are contracts such as options and performance rights that may entitle the holder to ordinary shares. These potential ordinary shares are considered dilutive when their conversion into ordinary shares would be likely to cause a reduction in earnings per share.

(jj) Disposal groups held for sale

Disposal groups are classified as held for sale and measured at the lower of their carrying amount and fair value less costs to sell if their carrying amount will be recovered principally through a sale transaction. For a disposal group to be classified as held for sale, it must be available for immediate sale in its present condition and its sale must be highly probable.

An impairment loss is recognised for any initial or subsequent write-down of the disposal group to fair value less costs to sell. A gain is recognised for any subsequent increases in fair value less costs to sell of a disposal group, but not in excess of any cumulative impairment loss previously recognised. A gain or loss not previously recognised by the date of the sale of the disposal group will be recognised at the date of derecognition, which, in relation to AMP's general insurance operations, is expected to be finalised by 31 March 2008.

A discontinued operation is a component of the entity that has been disposed of or is classified as held for sale and that represents a separate major line of business or geographical area of operations, is part of a coordinated plan to dispose of such a line of business or area of operations, or is a subsidiary acquired exclusively with a view of resale. The results of discontinued operations are presented separately on the face of the Income statement. The assets and liabilities of discontinued operations in the current year are presented separately on the face of the Balance sheet whilst the prior year comparatives have not been restated.

2. Segment information

| Business segments | Continuing operations | | | | Discontinued operations | | Total 2007 \$m |
|--|---|-----------------------------|-------------|---------------------------|--|-----------------------------------|----------------------|
| | AMP Financial Services ³ | AMP Capital Investors | Other | Eliminations ³ | Total from continuing operations | General Insurance ⁴ | |
| | 2007 \$m | 2007 \$m | 2007 \$m | 2007 \$m | 2007 \$m | 2007 \$m | |
| External revenue | 10,567 | 423 | 7 | – | 10,997 | 21 | 11,018 |
| Inter-segment revenue | 60 | 307 | 49 | (457) | (41) | 41 | – |
| Total revenue^{1, 2} | 10,627 | 730 | 56 | (457) | 10,956 | 62 | 11,018 |
| Segment result | 1,317 | 219 | (233) | – | 1,303 | 250 | 1,553 |
| Income tax (expense) credit | (556) | (63) | 166 | – | (453) | (44) | (497) |
| Profit attributable to shareholders of AMP Limited before accounting mismatches | 761 | 156 | (67) | – | 850 | 206 | 1,056 |
| Unmatched changes in policyholder liabilities (accounting mismatches) | (30) | – | – | (41) | (71) | – | (71) |
| Net profit (loss) after accounting mismatches | 731 | 156 | (67) | (41) | 779 | 206 | 985 |
| Total assets | 105,850 | 1,097 | 1,835 | (1,654) | 107,128 | 1,289 | 108,417 |
| Total liabilities | 104,439 | 804 | 2,247 | (1,654) | 105,836 | 567 | 106,403 |
| Depreciation | 39 | 1 | 5 | – | 45 | – | 45 |
| Amortisation | 13 | – | 35 | – | 48 | – | 48 |
| Other non cash expenses | 4,432 | 5 | 22 | – | 4,459 | (1) | 4,458 |
| Assets acquired during the year | 65 | 3 | – | – | 68 | – | 68 |

| Geographic segments | Australia | New Zealand | Other | Eliminations | Total |
|---------------------------------|-------------|-------------|-------------|--------------|-------------|
| | 2007 \$m | 2007 \$m | 2007 \$m | 2007 \$m | 2007 \$m |
| Revenue from external sales | 10,640 | 397 | 20 | (39) | 11,018 |
| Total assets | 105,729 | 2,575 | 261 | (148) | 108,417 |
| Assets acquired during the year | 50 | 17 | 1 | – | 68 |

Footnote:

- 1 Segment revenue is the aggregate of premium and related revenue, fee revenue and other revenue and investment gains (losses) as detailed in Note 3.
- 2 Segment revenue includes operating revenue activity between segments. These transactions are priced on an arm's length basis and are eliminated on consolidation.
- 3 The impact of accounting mismatches relating to discounting of deferred tax balances and investments in controlled entities of the life statutory funds is reflected within the AMP Financial Services segment and the remainder of the accounting mismatches reflected as eliminations. See Note 1(d) for further information on accounting mismatches.
- 4 The segment balances in respect of the discontinued operations include amounts derived from transactions with other business segments. These amounts have been eliminated in the assets and liabilities of the disposal group held for sale on the face of the Balance sheet and in the profit from discontinued operations on the face of the Income statement.

2. Segment information continued

| Business segments | Continuing operations | | | | Discontinued operations | | Total 2006 \$m |
|--|---|-----------------------------|-------------|---------------------------|--|-----------------------------------|----------------------|
| | AMP Financial Services ³ | AMP Capital Investors | Other | Eliminations ³ | Total from continuing operations | General Insurance ⁴ | |
| | 2006 \$m | 2006 \$m | 2006 \$m | 2006 \$m | 2006 \$m | 2006 \$m | |
| External revenue | 13,757 | 349 | 122 | – | 14,228 | 39 | 14,267 |
| Inter-segment revenue | 69 | 276 | 12 | (408) | (51) | 51 | – |
| Total revenue^{1,2} | 13,826 | 625 | 134 | (408) | 14,177 | 90 | 14,267 |
| Segment result | 1,529 | 145 | (27) | – | 1,647 | 138 | 1,785 |
| Income tax (expense) credit | (826) | (32) | 69 | – | (789) | (20) | (809) |
| Profit attributable to shareholders of AMP Limited before accounting mismatches | 703 | 113 | 42 | – | 858 | 118 | 976 |
| Unmatched changes in policyholder liabilities (accounting mismatches) | 42 | – | – | (103) | (61) | – | (61) |
| Net profit (loss) after accounting mismatches | 745 | 113 | 42 | (103) | 797 | 118 | 915 |
| Total assets | 94,587 | 774 | 2,607 | (1,892) | 96,076 | 1,898 | 97,974 |
| Total liabilities | 93,238 | 492 | 2,837 | (1,892) | 94,675 | 845 | 95,520 |
| Depreciation | 17 | 1 | – | – | 18 | – | 18 |
| Amortisation | 17 | – | 19 | – | 36 | – | 36 |
| Other non cash expenses | 7,121 | – | 28 | – | 7,149 | – | 7,149 |
| Assets acquired during the year | 17 | 1 | – | – | 18 | – | 18 |

| Geographic segments | Australia | New Zealand | Other | Eliminations | Total |
|---------------------------------|-------------|-------------|-------------|--------------|-------------|
| | 2006 \$m | 2006 \$m | 2006 \$m | 2006 \$m | 2006 \$m |
| Revenue from external sales | 13,649 | 525 | 112 | (19) | 14,267 |
| Total assets | 95,508 | 2,522 | 61 | (117) | 97,974 |
| Assets acquired during the year | 16 | 2 | – | – | 18 |

Footnote:

- 1 Segment revenue is the aggregate of premium and related revenue, fee revenue and other revenue and investment gains (losses) as detailed in Note 3.
- 2 Segment revenue includes operating revenue activity between segments. These transactions are priced on an arm's length basis and are eliminated on consolidation.
- 3 The impact of accounting mismatches relating to discounting of deferred tax balances and investments in controlled entities of the life statutory funds is reflected within the AMP Financial Services segment and the remainder of the accounting mismatches reflected as eliminations. See Note 1(d) for further information on accounting mismatches.
- 4 The segment balances in respect of the discontinued operations include amounts derived from transactions with other business segments. These amounts have been eliminated in the assets and liabilities of the disposal group held for sale on the face of the Balance sheet and in the profit from discontinued operations on the face of the Income statement.

Business segment information

AMP Financial Services (AFS) – provides financial planning, investment services, superannuation, mortgage and savings products (provided by AMP Bank) and life insurance products in Australia and New Zealand. The AFS segment also includes investments of the life statutory funds which have controlling equity interests in trusts and companies, which conduct investment activities and operating businesses. The individual assets, liabilities, revenues and expenses of those operating businesses are recognised in the AFS segment.

AMP Capital Investors (AMPCI) – provides investment management services in Australia, New Zealand and Asia including private capital, infrastructure and property portfolios and socially responsible investments.

General Insurance – comprises reinsurance and corporate insurance operations in run-off. The AMP group has entered into a sale agreement for its general insurance operations. For further details see Note 21.

Other – includes the provision of support services to the business units, corporate funding and investment of shareholder capital not allocated to reportable segments.

3. Income

| | Note | Consolidated | | Parent | |
|--|------|--------------|-------------|-------------|-------------|
| | | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| (a) Life insurance premium and related revenue | | | | | |
| Life insurance contract premium revenue | 19 | 904 | 871 | — | — |
| Reinsurance recoveries | 19 | 26 | 25 | — | — |
| Total life insurance premium and related revenue | | 930 | 896 | — | — |
| (b) Fee revenue | | | | | |
| Investment management and origination fees | | 1,419 | 1,217 | — | — |
| Financial advisory fees | | 166 | 137 | — | — |
| Banking business fees | | 14 | 13 | — | — |
| Service fees | | | | | |
| — subsidiaries | | — | — | 18 | 13 |
| — other entities | | 2 | 7 | — | — |
| Total fee revenue¹ | | 1,601 | 1,374 | 18 | 13 |
| (c) Other revenue | | | | | |
| Defined benefit fund income | 26 | 8 | 6 | — | — |
| Other revenue ² | | 330 | 161 | — | — |
| Total other revenue | | 338 | 167 | — | — |
| (d) Investment gains and losses | | | | | |
| Interest | | | | | |
| — subsidiaries | | — | — | 1 | 1 |
| — other entities ^{3, 5} | | 1,611 | 1,495 | 1 | 2 |
| Dividends and distributions | | | | | |
| — subsidiaries | | — | — | 811 | 506 |
| — associated entities | | 324 | 459 | — | — |
| — other entities ⁵ | | 5,553 | 3,527 | — | — |
| Net rents | | 680 | 612 | — | — |
| Net realised and unrealised gains and losses ^{4, 5} | | (120) | 5,662 | — | — |
| Other investment income | | 80 | 36 | — | — |
| Total investment gains | | 8,128 | 11,791 | 813 | 509 |

Footnote:

- 1 The consolidated balances include fee income from trust and fiduciary activities that result in the holding or investing of assets on behalf of individuals, trusts, retirement benefit plans, and other institutions, with the exception of \$14m (2006: \$13m) fees from banking operations, which are fees from financial assets that are not at fair value through profit or loss.
- 2 The consolidated balances include trading revenues of investment entities controlled by the life statutory funds which carry out business operations unrelated to the core wealth management operations of the AMP group.
- 3 The consolidated balances include interest income from financial assets at fair value through profit or loss, designated as such upon initial recognition, with the exception of \$628m (2006: \$521m) interest income from held to maturity investments and loans and receivables in banking operations, which are measured at amortised cost.
- 4 The consolidated balances include net gains or losses on financial assets or financial liabilities at fair value through profit or loss, designated as such upon initial recognition.
- 5 Comparative information in relation to these balances has been reclassified to reflect the more detailed analysis of income statement line items in the underlying controlled unit trusts applied in 2007.

Notes to the financial statements continued

for the year ended 31 December 2007

4. Expenses

| | Note | Consolidated | | Parent | |
|---|------|----------------|----------------|-------------|-------------|
| | | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| (a) Life insurance claims and related expenses | | | | | |
| Life insurance contract claims and related expenses | 19 | (1,308) | (1,234) | – | – |
| Outwards reinsurance expense | 19 | (41) | (37) | – | – |
| Total life insurance claims and related expenses | | (1,349) | (1,271) | – | – |
| (b) Operating expenses | | | | | |
| Commission expense | | (562) | (472) | – | – |
| Investment management expenses | | (304) | (217) | – | – |
| Fee expense on banking business | | (12) | (10) | – | – |
| Fee and commission expenses¹ | | (878) | (699) | – | – |
| Wages and salaries | | (580) | (475) | (10) | (8) |
| Contributions to defined contribution funds | | (45) | (37) | – | – |
| Defined benefit fund expense | 26 | (2) | (1) | – | – |
| Share-based payments expense | 27 | (17) | (10) | (6) | (2) |
| Other staff costs | | (60) | (49) | (1) | (1) |
| Staff and related expenses | | (704) | (572) | (17) | (11) |
| Occupancy and property maintenance expenses | | (240) | (274) | – | – |
| Information technology and communication | | (145) | (120) | – | – |
| Professional fees | | (90) | (78) | – | – |
| Advertising and marketing | | (36) | (22) | – | – |
| Travel and entertainment | | (27) | (22) | – | – |
| Other expenses ² | | (272) | (306) | (1) | (1) |
| Other operating expenses | | (810) | (822) | (1) | (1) |
| Total operating expenses | | (2,392) | (2,093) | (18) | (12) |
| (c) Finance costs | | | | | |
| Interest expense on borrowings and subordinated debt ³ | | (643) | (471) | – | – |
| Other finance costs | | (140) | (145) | – | – |
| Total finance costs | | (783) | (616) | – | – |

Footnote:

- 1 The consolidated balances include fee expense from trust and other fiduciary activities that result in the holding or investing of assets on behalf of individuals, trusts, retirement benefit plans, and other institutions, with the exception of \$12m (2006: \$10m) fees from banking operations, which are fees from financial assets that are not at fair value through profit or loss.
- 2 The consolidated balances include trading expenses of investment entities controlled by the life statutory funds, which carry out business operations unrelated to the core wealth management operations of the AMP group.
- 3 The consolidated balances include \$414m (2006: \$368m) interest expense from borrowings and subordinated debt in banking operations, which are measured at amortised cost.

5. Income tax

| | Consolidated | | Parent | |
|--|--------------|-------------|-------------|-------------|
| | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| (a) Analysis of income tax (expense) credit | | | | |
| Current tax | (606) | (711) | 3 | 3 |
| (Decrease) increase in deferred tax assets | (16) | 69 | 47 | 39 |
| Decrease (increase) in deferred tax liabilities | 190 | (150) | – | – |
| Over (under) provided in previous years | (13) | 11 | 40 | 15 |
| Income tax (expense) credit | (445) | (781) | 90 | 57 |

(b) Relationship between income tax expense and accounting profit

The following table provides a reconciliation of differences between prima facie tax calculated as 30% of the profit before income tax for the period and the actual income tax expense recognised in the Income statement for the period. The income tax expense amount reflects the impact of both income tax attributable to shareholders as well as income tax attributable to policyholders.

In respect of income tax expense attributable to shareholders, the tax rate which applies in both 2007 and 2006 is 30% for Australia and 33% for New Zealand. There are certain differences between the amounts of income and expenses recognised in the Financial Report and the amounts recognised for income tax purposes.

Income tax attributable to policyholders is based on investment income allocated to policyholders less expenses deductible against that investment income. The impact of the tax is charged against policyholder liabilities. A number of different tax rate regimes apply to policyholders. In Australia, certain classes of policyholder life insurance income and superannuation earnings are taxed at 15%, and certain classes of income on some annuity business are tax-exempt. Rates applicable to New Zealand life insurance business range between 30–33%.

During the period the New Zealand government announced a change in the company tax rate from 33% to 30% for the 2008/2009 tax year. Deferred tax assets and deferred tax liabilities expected to be realised or settled after the change in tax rate has taken effect, have been remeasured to reflect the announced tax rate.

| | Consolidated | | Parent | |
|--|--------------|-------------|--------------|-------------|
| | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| Profit before income tax from continuing operations | 1,237 | 1,608 | 813 | 510 |
| Policyholder tax recognised as a charge to policyholders in determining profit before income tax | (242) | (531) | – | – |
| Profit before income tax from continuing operations excluding tax charged to policyholders | 995 | 1,077 | 813 | 510 |
| Prima facie tax at the rate of 30% (2006: 30%) | (299) | (323) | (244) | (153) |
| Tax effect of differences between amounts of income and expenses recognised for accounting and the amounts deductible/(taxable) in calculating taxable income: | | | | |
| Shareholder impact of par-business tax treatment | 13 | (22) | – | – |
| Non-deductible expenses | (28) | (17) | – | – |
| Non-taxable income | 22 | 19 | – | – |
| Tax offsets and credits | 17 | 14 | 1 | 3 |
| Dividend income from controlled entities | – | – | 243 | 153 |
| Other items | (18) | 17 | – | – |
| Over (under) provided in previous years after excluding amounts attributable to policyholders | 37 | 16 | 40 | 15 |
| Benefit arising from previously unrecognised tax losses | 56 | 47 | 50 | 39 |
| Difference in overseas tax rates | (3) | (1) | – | – |
| Income tax (expense) credit attributable to shareholders | (203) | (250) | 90 | 57 |
| Income tax (expense) credit attributable to policyholders | (242) | (531) | – | – |
| Income tax (expense) credit per Income statement | (445) | (781) | 90 | 57 |

Notes to the financial statements continued

for the year ended 31 December 2007

5. Income tax continued

| | Consolidated | | Parent | |
|--|--------------|--------------|-------------|-------------|
| | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| (c) Analysis of deferred tax asset | | | | |
| Expenses deductible and income recognisable in future years | 158 | 173 | 1 | 6 |
| Unrealised movements on borrowings and derivatives | 26 | 18 | – | – |
| General insurance claims costs | – | 24 | – | – |
| Losses available for offset against future taxable income | – | 36 | 84 | 76 |
| Other | 125 | 77 | 2 | – |
| Total deferred tax assets | 309 | 328 | 87 | 82 |
| (d) Analysis of deferred tax liability | | | | |
| Unrealised investment gains | 1,683 | 1,782 | – | – |
| Unrealised movements on borrowings and derivatives | 67 | 29 | – | – |
| Amounts recognised directly in equity | 7 | 12 | – | – |
| Other | 54 | 41 | – | – |
| Total deferred tax liability | 1,811 | 1,864 | – | – |
| (e) Unused tax losses and deductible temporary differences not recognised | | | | |
| Revenue losses | 226 | 257 | 206 | 232 |
| Capital losses | 667 | 581 | 667 | 581 |

6. Receivables

| | Note | Consolidated | | Parent | |
|--|------|--------------|--------------|-------------|-------------|
| | | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| Investment income and sales proceeds receivable | | 367 | 825 | – | – |
| Life and general insurance contract premiums receivable ² | | 281 | 291 | – | – |
| Reinsurance and other recoveries receivable ² | 21 | – | 92 | – | – |
| Reinsurers' share of life insurance contract liabilities | | 47 | 35 | – | – |
| Trade debtors ¹ | | 242 | 121 | – | – |
| Other receivables | | | | | |
| – subsidiaries – tax related amounts | | – | – | 291 | 490 |
| – subsidiaries – other | | – | – | 8 | 17 |
| – associated entities | | 1 | 1 | – | – |
| – other entities | | 242 | 170 | – | – |
| Total receivables^{3, 4} | | 1,180 | 1,535 | 299 | 507 |

Footnote:

- The consolidated balances include trade debtors of investment entities controlled by the life statutory funds, which carry out business operations unrelated to the core wealth management operations of the AMP group.
- Amounts in relation to the general insurance operations are included within the comparative balances. In 2007, these operations have been classified as discontinued operations held for sale and consequently amounts in relation to 2007 are not included within these balances but are included within Assets of discontinued operations held for sale on the face of the Balance sheet.
- \$198m (2006: \$571m) of Total receivables is expected to be realised 12 months or more from the reporting date.
- All receivables are at fair value through profit or loss, designated as such upon initial recognition.

7. Equity, debt and property securities and other financial assets

| | Consolidated | | Parent | |
|--|---------------|---------------|--------------|--------------|
| | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| Equity securities | | | | |
| Directly held | | | | |
| – associated entities | 378 | 338 | – | – |
| – other entities ¹ | 32,336 | 30,991 | – | – |
| Held via unit trusts | | | | |
| – associated entities | 1,098 | 769 | – | – |
| – other entities ¹ | 10,030 | 9,278 | – | – |
| Total equity securities² | 43,842 | 41,376 | – | – |
| Debt securities³ | | | | |
| Interest bearing securities directly held ¹ | 23,488 | 21,792 | – | – |
| Interest bearing securities held via unit trusts | | | | |
| – associated entities | – | 161 | – | – |
| – other entities ¹ | 3,326 | 1,713 | – | – |
| Secured loans | | | | |
| – other entities | 9,004 | 7,899 | – | – |
| Unsecured loans | | | | |
| – subsidiaries | – | – | 204 | 517 |
| – associated entities | 122 | 1 | – | – |
| – other entities | 325 | 412 | 1 | – |
| Convertible notes | 22 | 29 | – | – |
| Total debt securities⁴ | 36,287 | 32,007 | 205 | 517 |
| Property securities | | | | |
| Held via unit trusts | | | | |
| – associated entities | 2,469 | 2,156 | – | – |
| – other entities | 2,831 | 3,470 | – | – |
| Total property securities^{1,2} | 5,300 | 5,626 | – | – |
| Other financial assets | | | | |
| Cash securities held via unit trusts | 1,173 | 1,025 | – | – |
| Other financial assets ^{1,5} | 6,323 | 5,609 | – | – |
| Total other financial assets² | 7,496 | 6,634 | – | – |
| Investments in controlled entities | – | – | 7,022 | 7,443 |

Footnote:

- Comparative information has been reclassified to reflect the look through of balanced trusts only to the extent that they are controlled entities. In prior periods all balanced trusts were allocated into their constituent equity, debt and property components.
- All equity and property securities, and other financial assets are at fair value through profit or loss, designated as such upon initial recognition.
- All debt securities are recorded at fair value, with the exception of \$8,582m (2006: \$7,592m) of interest bearing securities and secured loans held by banking operations, which are recorded at amortised cost.
- Total debt securities includes \$5,551m (2006: \$4,976m) of debt securities in consolidated securitisation vehicles.
- The other category includes balanced trusts, derivative financial assets and investments held via vehicles such as joint ventures and partnerships.

8. Investment property

| | Consolidated | | Parent | |
|---|--------------|-------------|-------------|-------------|
| | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| Investment property | | | | |
| Directly held | 9,333 | 7,841 | – | – |
| Total investment property | 9,333 | 7,841 | – | – |
| Movements in investment property | | | | |
| Balance at the beginning of the period | 7,841 | 5,766 | – | – |
| Additions | | | | |
| – through direct acquisitions ¹ | 741 | 834 | – | – |
| – subsequent expenditure recognised in carrying amount | 56 | 223 | – | – |
| Acquisitions through business combinations | 128 | 225 | – | – |
| Disposals ¹ | (311) | (162) | – | – |
| Net gains (losses) from fair value adjustments ² | 888 | 956 | – | – |
| Foreign currency exchange differences | (10) | (1) | – | – |
| Balance at the end of the period | 9,333 | 7,841 | – | – |

Footnote:

- 1 Additions through direct acquisitions and Disposals include amounts for investment entities in which the life statutory funds hold a controlling equity interest.
- 2 Investment property is held at fair value, see Note 1(l) for further details regarding the valuation policies for investment property.

9. Property, plant and equipment

| | Owner-Occupied Property ² \$m | Leasehold Improvements \$m | Plant & Equipment ² \$m | Total \$m |
|---|--|----------------------------------|--|--------------|
| 2007 | | | | |
| Property, plant and equipment | | | | |
| Gross carrying amount | 342 | 71 | 331 | 744 |
| Less: accumulated depreciation and impairment losses | – | (42) | (116) | (158) |
| Property, plant and equipment at written down value | 342 | 29 | 215 | 586 |
| Movements in property, plant and equipment | | | | |
| Balance at the beginning of the period | 300 | 30 | 172 | 502 |
| Additions | | | | |
| – through direct acquisitions | – | 5 | 63 | 68 |
| – subsequent expenditure recognised in carrying amount | 4 | – | – | 4 |
| Acquisitions through business combinations | – | – | 17 | 17 |
| Disposals | – | – | (4) | (4) |
| Increases from revaluations and impairment losses recognised directly in equity | 43 | – | – | 43 |
| Depreciation expense for the period | (5) | (6) | (34) | (45) |
| Foreign currency exchange differences | – | – | 1 | 1 |
| Balance at the end of the period | 342 | 29 | 215 | 586 |

| | Owner-Occupied Property \$m | Leasehold Improvements \$m | Plant & Equipment ² \$m | Total \$m |
|---|-----------------------------------|----------------------------------|--|--------------|
| 2006 | | | | |
| Property, plant and equipment | | | | |
| Gross carrying amount | 300 | 66 | 280 | 646 |
| Less: accumulated depreciation and impairment losses | – | (36) | (108) | (144) |
| Property, plant and equipment at written down value | 300 | 30 | 172 | 502 |
| Movements in property, plant and equipment | | | | |
| Balance at the beginning of the period | 261 | 34 | 41 | 336 |
| Additions | | | | |
| – through direct acquisitions | – | 1 | 17 | 18 |
| – subsequent expenditure recognised in carrying amount | 4 | – | – | 4 |
| Acquisitions through business combinations | – | – | 143 | 143 |
| Disposals | – | – | (16) | (16) |
| Increases from revaluations and impairment losses recognised directly in equity | 35 | – | – | 35 |
| Depreciation expense for the period | – | (5) | (13) | (18) |
| Balance at the end of the period | 300 | 30 | 172 | 502 |

Footnote:

- 1 Owner-occupied property is carried at fair value; had the asset been measured at historic cost the amortised carrying value would have been \$203m.
- 2 The consolidated balances include operating assets of investment entities controlled by the life statutory funds, which carry out business operations unrelated to the core wealth management operations of the AMP group.

10. Other assets

| | Consolidated | | Parent | |
|--|--------------|-------------|-------------|-------------|
| | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| Inventories | 86 | 41 | – | – |
| Prepayments | 76 | 62 | – | – |
| Other assets | 29 | 52 | – | – |
| Total other assets^{1, 2} | 191 | 155 | – | – |

Footnote:

- 1 \$56m (2006: \$95m) of Total other assets is expected to be realised 12 months or more from the reporting date.
- 2 The consolidated balances include other assets of investment entities controlled by the life statutory funds, which carry out business operations unrelated to the core wealth management operations of the AMP group.

11. Intangibles

| | Goodwill ¹ \$m | Capitalised costs ² \$m | Management rights \$m | Other intangibles \$m | Total \$m |
|--|------------------------------|--|-----------------------------|-----------------------------|--------------|
| 2007 | | | | | |
| Intangibles | | | | | |
| Gross carrying amount | 798 | 325 | 26 | 44 | 1,193 |
| Less: accumulated amortisation and/or impairment losses | (5) | (169) | (2) | (12) | (188) |
| Intangibles at written down value | 793 | 156 | 24 | 32 | 1,005 |
| Movements in intangibles | | | | | |
| Balance at the beginning of the period | 731 | 109 | 22 | – | 862 |
| Additions through acquisitions of controlled entities ¹ | 140 | – | 2 | 32 | 174 |
| Additions through separate acquisition | – | – | – | – | – |
| Additions through internal development | – | 106 | – | – | 106 |
| Disposals | (73) | – | – | – | (73) |
| Amortisation expense for the period | – | (48) | – | – | (48) |
| Impairment losses (recognised) or reversed in profit | (5) | (8) | – | – | (13) |
| Other movements | – | (3) | – | – | (3) |
| Balance at the end of the period | 793 | 156 | 24 | 32 | 1,005 |
| 2006 | | | | | |
| Intangibles | | | | | |
| Gross carrying amount | 731 | 232 | 24 | – | 987 |
| Less: accumulated amortisation and/or impairment losses | – | (123) | (2) | – | (125) |
| Intangibles at written down value | 731 | 109 | 22 | – | 862 |
| Movements in intangibles | | | | | |
| Balance at the beginning of the period | 517 | 109 | 6 | – | 632 |
| Additions through acquisitions of controlled entities | 214 | 2 | – | – | 216 |
| Additions through separate acquisition | – | – | 16 | – | 16 |
| Additions through internal development | – | 59 | – | – | 59 |
| Amortisation expense for the period | – | (36) | – | – | (36) |
| Impairment losses (recognised) or reversed in profit | – | (28) | – | – | (28) |
| Other movements | – | 3 | – | – | 3 |
| Balance at the end of the period | 731 | 109 | 22 | – | 862 |

Footnote:

- The net increase in goodwill during 2007 of \$67m arose on acquisitions of investment entities controlled by the life statutory funds which carry out business operations unrelated to the core wealth management operations of the AMP group. Goodwill of \$517m is attributable to the shareholders of AMP Limited.
- Capitalised costs are required to be amortised over their estimated useful lives as well as being assessed for indicators of impairment at each reporting date. Impairment testing carried out during the period indicated that the carrying value of some capitalised costs exceeded their recoverable amount due to such factors as obsolescence or reassessment of the assets' estimated useful lives. Consequently these capitalised costs were written down to their recoverable amount.

Impairment testing for goodwill*Goodwill attributable to shareholders*

The goodwill amount arose from a Life Act Part 9 transfer into the life statutory funds of AMP Life. The amount of goodwill recognised represented the value of in-force business, the value of new business and the benefits of cost synergies obtained as a result of the integration of the business into AMP Life. AMP Life is deemed to be the cash generating unit for the purposes of impairment testing required by accounting standards. The carrying value of \$517m was determined on 1 January 2004 according to the rules applying on adoption of AIFRS.

The amount of goodwill is subject to annual impairment testing at the cash generating unit level.

Key financial indicators are considered when testing goodwill for impairment including: cash flows, AMP Life margins and embedded value of the AMP Life business.

An analysis of these key financial indicators and other valuations performed at 31 December 2007 confirmed that there has been no impairment in the value of goodwill at that date.

Goodwill attributable to policyholders

The policyholder goodwill amount arose during the period on acquisitions of investment entities controlled by the life statutory funds, which carry out business operations unrelated to the core wealth management operations of the AMP group.

The amount of goodwill is subject to annual impairment testing, which is carried out at the level of each of the operating entities acquired. Impairment testing is carried out by comparing the recoverable amount of the investment in each operating entity with their fair values less costs to sell. Fair value is established using valuation techniques including the use of recent arm's length transactions and valuations based on earning multiples. As a result of impairment testing during the period the goodwill attributable to policyholders was impaired by \$5m.

12. Payables

| | Consolidated | | Parent | |
|--|--------------|--------------|-------------|-------------|
| | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| Investment purchases payable ¹ | 3,173 | 374 | – | – |
| Life insurance and investment contracts in process of settlement | 217 | 204 | – | – |
| Accrued expenses | 124 | 109 | – | – |
| Interest payable | 59 | 90 | – | – |
| Trade creditors ² | 147 | 81 | – | – |
| Other payables | | | | |
| – associated entities | – | 2 | – | – |
| – other entities | 474 | 695 | 2 | 2 |
| Total payables³ | 4,194 | 1,555 | 2 | 2 |

Footnote:

- 1 The increase in Investment purchases payable is due to timing of investment settlements around the balance date in respect of the normal investment activities of the investment entities controlled by the life statutory funds.
- 2 The consolidated balances include Trade creditors of investment entities controlled by the life statutory funds, which carry out business operations unrelated to the core wealth management operations of the AMP group.
- 3 \$183m (2006: \$554m) of Total payables is expected to be settled 12 months or more from the reporting date.

13. Provisions

| | Consolidated | | Parent | |
|-------------------------------------|--------------|-------------|-------------|-------------|
| | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| (a) Provisions | | | | |
| Employee entitlements | 226 | 212 | 4 | 5 |
| Restructuring | 8 | 10 | – | – |
| Other | 172 | 168 | – | – |
| Total provisions¹ | 406 | 390 | 4 | 5 |

| | Employee entitlements \$m | Restructuring \$m | Other \$m | Total \$m |
|---|---------------------------------|----------------------|--------------|--------------|
| (b) Movements in provisions – consolidated | | | | |
| Balance at the beginning of the period | 212 | 10 | 168 | 390 |
| Additional provisions recognised | 249 | 5 | 129 | 383 |
| Reductions from remeasurement or settlement without cost | (23) | (2) | (104) | (129) |
| Payments/other sacrifices of economic benefits | (212) | (5) | (16) | (233) |
| Additions (reductions) through foreign exchange movements | – | – | 11 | 11 |
| Additions (reductions) through acquisition or disposal | – | – | (16) | (16) |
| Balance at the end of the period | 226 | 8 | 172 | 406 |

| | Employee entitlements \$m | Restructuring \$m | Other \$m | Total \$m |
|--|---------------------------------|----------------------|--------------|--------------|
| (b) Movements in provisions – parent | | | | |
| Balance at the beginning of the period | 5 | – | – | 5 |
| Additional provisions recognised | 5 | – | – | 5 |
| Payments/other sacrifices of economic benefits | (6) | – | – | (6) |
| Balance at the end of the period | 4 | – | – | 4 |

Footnote:

- 1 \$26m (2006: \$59m) of Total provisions is expected to be settled 12 months or more from the reporting date.

Notes to the financial statements continued

for the year ended 31 December 2007

14. Borrowings

| | Consolidated | | Parent | |
|---|---------------|--------------|-------------|-------------|
| | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| Bank overdrafts | 10 | 109 | – | – |
| Bank loans | 426 | 237 | – | – |
| Bonds and notes ¹ | 8,711 | 7,608 | – | – |
| Deposits ² | 1,739 | 2,030 | – | – |
| Other loans | | | | |
| – subsidiaries | – | – | – | 83 |
| – other entities | 364 | 4 | – | – |
| Total borrowings^{3, 4, 5} | 11,250 | 9,988 | – | 83 |

Footnote:

- The AMP group uses interest rate swaps and cross currency swaps to manage interest rate and currency risk inherent in certain debt issues, the net fair value gain on these hedging instruments as at 31 December 2007 was \$22m (2006: \$11m loss). The group continued to achieve hedge accounting for the current period resulting in the carrying value of bonds and notes being \$60m lower (2006: \$60m lower) reflecting cumulative changes in fair value of the underlying hedged item for the period that the effective hedge relationships were in place.
- Deposits is mainly comprised of at call cash on deposit and term deposits at variable interest rates within the AMP group's banking operations.
- Borrowings includes amounts to fund:
 - AMP Bank and operating businesses in which the life statutory funds hold a controlling equity interest – borrowings of \$10,287m (2006: \$9,083m).
 - Corporate activities of AMP – borrowings of \$963m (2006: \$905m).
- Total borrowings include \$5,509m (2006: \$5,031m) of debt in consolidated securitisation vehicles.
- All borrowings are at fair value through profit or loss, designated as such upon initial recognition, with the exception of \$6,350m (2006: \$6,439m) of borrowings held in AMP Bank and the consolidation securitisation vehicles, which are measured at amortised cost.

15. Subordinated debt

| | Consolidated | | Parent | |
|---|--------------|-------------|-------------|-------------|
| | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| Subordinated Floating Rate Note (3 month BBSW + 0.56% maturing in April 2009) | 100 | 100 | – | – |
| 7.125% GBP Subordinated Guaranteed Step-Up Bonds (maturing 2019) | 224 | 247 | – | – |
| 6.875% GBP Subordinated Guaranteed Bonds (maturing 2022) | 79 | 88 | – | – |
| Total subordinated debt^{1, 2, 3} | 403 | 435 | – | – |

Footnote:

- The AMP group uses interest rate swaps and cross currency swaps to manage interest rate and currency risk inherent in certain debt issues, the net fair value loss on these hedging instruments as at 31 December 2007 was \$3m (2006: \$3m). The group continued to achieve hedge accounting for the current period resulting in the carrying value of subordinated debt being \$12m lower (2006: \$10m lower) reflecting cumulative changes in fair value of the underlying hedged item for the period that the effective hedge relationships were in place.
- Subordinated debt includes amounts to fund:
 - AMP Bank – subordinated debt of \$100m (2006: \$100m).
 - Corporate activities of AMP – subordinated debt of \$303m (2006: \$335m).
- All subordinated debt are at fair value through profit or loss, designated as such upon recognition, with the exception of \$100m (2006: \$100m) held by AMP Bank, which are measured at amortised cost.

16. Dividends

| | Consolidated | | Parent | |
|---|--------------|-------------|-------------|-------------|
| | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| Final dividends paid 2006 paid in 2007: 21 cents per ordinary share franked to 85% (2005 paid in 2006: 18 cents per ordinary share franked to 75%) | 394 | 337 | 394 | 337 |
| Interim dividends paid 2007: 22 cents per ordinary share franked to 85% (2006: 19 cents per ordinary share franked to 85%) | 412 | 356 | 412 | 356 |
| Total dividends paid^{1, 2} | 806 | 693 | 806 | 693 |
| Final dividend proposed but not recognised 2007: 24 cents per ordinary share franked to 85% | 450 | n/a | 450 | n/a |
| | | | | |
| | Consolidated | | Parent | |
| | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| Dividend franking account^{3, 4} Franking credits available to shareholders of AMP Limited (at 30%) | 249 | 239 | 249 | 239 |

Footnote:

- 1 Total dividends paid includes dividends paid on 'treasury shares'. See Note 18 for further information regarding the impact of 'treasury shares' on dividends paid and retained profits.
- 2 All dividends are franked at a tax rate of 30%.
- 3 The above available amounts are based on the balance of the dividend franking account at year end adjusted for:
 - a) franking credits that will arise from the payment of the current tax liability
 - b) franking debits that will arise from the payment of dividends recognised as a liability at the year end
 - c) franking credits that will arise from the receipt of dividends recognised as receivables by the tax consolidated group at the year end
 - d) franking credits that the entity may be prevented from distributing in subsequent years.
- 4 The company's ability to utilise the franking account credits depends on there being sufficient available profits to declare dividends. The impact of the proposed dividend will be to reduce the balance of the franking credit account by \$164m.

17. Contributed equity

| | Consolidated | | Parent | |
|---|--------------|-------------|--------------|-------------|
| | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| Movements in issued capital | | | | |
| Balance at the beginning of the period | 4,253 | 4,959 | 4,253 | 4,959 |
| Transfer of Capital Reserve to Issued Capital ¹ | 509 | — | 509 | — |
| Reduction in share capital through Capital return ² | (750) | (750) | (750) | (750) |
| Nil (2006: 4,957,739) shares issued under Dividend Reinvestment Plan ³ | — | 44 | — | 44 |
| 1,369 (2006: 1,829) shares issued to former members of the AMP Society ⁴ | — | — | — | — |
| Balance at the end of the period | 4,012 | 4,253 | 4,012 | 4,253 |
| Total issued capital | | | | |
| 1,874,852,944 (2006: 1,874,851,575) ordinary shares fully paid | 4,012 | 4,253 | 4,012 | 4,253 |
| Movements in 'treasury shares'⁵ | | | | |
| Balance at the beginning of the period | (186) | (210) | — | — |
| Decrease (increase) in cost of 'treasury shares' due to sales and purchases | (11) | 13 | — | — |
| Decrease in cost of 'treasury shares' due to capital return | 12 | 11 | — | — |
| Balance at the end of the period | (185) | (186) | — | — |
| Total contributed equity | | | | |
| 1,849,660,382 (2006: 1,847,637,683) ordinary shares fully paid ⁵ | 3,827 | 4,067 | 4,012 | 4,253 |

Ordinary shares have the right to receive dividends as declared and, in the event of the winding up of the company, to participate in the proceeds from the sale of all surplus assets in proportion to the number of and amounts paid up on shares held. Ordinary shares have no par value.

Footnote:

- During the period the entire balance of the Capital reserve was transferred to Issued capital in accordance with section 23 of ATO Class Ruling 2007/30. The amount transferred was subsequently used to fund part of the capital return made during the period (see footnote 2 below).
- On 15 February 2007, AMP announced a proposed capital return of 40 cents per share to the shareholders of AMP Limited. The capital return was approved by shareholders at the annual general meeting on 17 May 2007. The record date for determining entitlement to the capital return was 25 May 2007 and payment was made on 18 June 2007.
On 16 February 2006, AMP announced a proposed capital return of 40 cents per share to the shareholders of AMP Limited. The capital return was approved by shareholders at the annual general meeting on 18 May 2006. The record date for determining entitlement to the capital return was 25 May 2006 and payment was made on 19 June 2006.
- Under the terms of the Dividend Reinvestment Plan (DRP), shareholders may elect to have part of their dividend entitlements satisfied in shares rather than being paid in cash. Shares were issued under the DRP for the 2005 final dividend (paid in April 2006) at \$8.78 per share. No shares were issued in relation to the 2006 or 2007 interim dividends and 2006 final dividend. Shares were purchased on market and transferred to DRP participants.
- The former members of AMP Society exchanged their membership rights for shares in AMP Limited on demutualisation. 1,043,356,440 (2006: 1,043,355,071) shares have been issued since demutualisation to former members at an issue price of \$3.00 per share. Ongoing minor adjustments represent shares issued to former members from the Capital reserve up until the point of the transfer of the reserve to issued capital (see Note 18).
- Of the ordinary shares on issue, AMP Life Limited (a wholly owned controlled entity) holds 25,192,562 (2006: 27,213,892) shares in AMP Limited on behalf of policyholders. ASIC has granted relief from restrictions in the *Corporations Act 2001* to allow AMP Life Limited to hold and trade shares in AMP Limited as part of the policyholder funds' investment activities. The cost of the investment in these 'treasury shares' is reflected as a deduction from total contributed equity.

18. Reserves and retained earnings

| | Consolidated | | Parent | |
|--|----------------|----------------|-------------|-------------|
| | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| Capital reserve¹ | | | | |
| Balance at the beginning of the period | 509 | 510 | 509 | 510 |
| Transfer of Capital reserve to Issued capital ¹ | (509) | – | (509) | – |
| Other movements ¹ | – | (1) | – | (1) |
| Balance at the end of the period | – | 509 | – | 509 |
| Equity contribution reserve² | | | | |
| Balance at the beginning of the period | 1,019 | 1,019 | – | – |
| Movements during the period | – | – | – | – |
| Balance at the end of the period | 1,019 | 1,019 | – | – |
| Share-based payments reserve³ | | | | |
| Balance at the beginning of the period | 8 | 19 | 1 | 5 |
| Expense during the period | 17 | 10 | 6 | 2 |
| Share purchases | (31) | (21) | (8) | (6) |
| Balance at the end of the period | (6) | 8 | (1) | 1 |
| Cash flow hedges reserve⁴ | | | | |
| Balance at the beginning of the period | 18 | 3 | – | – |
| Gains from changes in fair value | 23 | 15 | – | – |
| Balance at the end of the period | 41 | 18 | – | – |
| Owner-occupied property revaluation reserve⁵ | | | | |
| Balance at the beginning of the period | 61 | 26 | – | – |
| Revaluations during the period | 40 | 35 | – | – |
| Balance at the end of the period | 101 | 61 | – | – |
| Foreign currency translation reserve⁶ | | | | |
| Balance at the beginning of the period | (13) | 6 | – | – |
| Net translation adjustment on self sustaining foreign operations | (3) | (19) | – | – |
| Balance at the end of the period | (16) | (13) | – | – |
| Demerger loss reserve⁷ | | | | |
| Balance at the beginning of the period | (3,585) | (3,585) | – | – |
| Movements during the period | – | – | – | – |
| Balance at the end of the period | (3,585) | (3,585) | – | – |
| Total reserves | (2,446) | (1,983) | (1) | 510 |

18. Reserves and retained earnings continued

| | Note | Consolidated | | Parent | |
|---|------|--------------|-------------|--------------|-------------|
| | | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| Retained earnings | | | | | |
| Balance at the beginning of the period | | 328 | 63 | 3,210 | 3,336 |
| Net profit (loss) after tax attributable to shareholders of AMP Limited | | 985 | 915 | 903 | 567 |
| Defined benefit fund actuarial gains and losses ⁸ | | (17) | 28 | – | – |
| Gain (loss) on sale of 'treasury shares' recognised directly in retained earnings | | 45 | 5 | – | – |
| Dividends paid ⁹ | 16 | (806) | (693) | (806) | (693) |
| Less: dividends paid on 'treasury shares' ⁹ | | 11 | 10 | – | – |
| Balance at the end of the period | | 546 | 328 | 3,307 | 3,210 |

Footnote:

- 1 During the period the entire balance of the capital reserve was transferred to Issued capital in accordance with section 23 of ATO Class Ruling 2007/30. The amount transferred was subsequently used to fund part of the Capital return made during the period. The Capital reserve was the balance remaining from the amount capitalised in 1998 on the demutualisation of AMP Society after allotting shares to former members under the terms of the demutualisation. Minor adjustments were made from time to time, which involved the issue of further shares to former members.
- 2 The Equity contribution reserve recognises the additional loss on the demerger of AMP's UK operations in December 2003. The additional loss is the difference between: the pro-forma loss on demerger based upon directors' valuation of the UK operations and the estimated net assets to be demerged, and the market based fair value of the UK operations based upon the share price of the restructured UK operations on listing and the actual net assets of the UK operations on demerger.
- 3 The Share-based payments reserve represents the cumulative expense recognised in relation to equity settled share-based payments less the cost of shares purchased and transferred to share-based payments recipients upon vesting.
- 4 The Cash flow hedges reserve represents the cumulative impact of changes in the fair value of derivatives designated as cash flow hedges.
- 5 The Owner-occupied property revaluation reserve represents cumulative valuation gains and losses on owner-occupied property required to be recognised in equity.
- 6 Exchange differences arising on translation of foreign controlled entities within the AMP group are taken to the Foreign currency translation reserve.
- 7 The Demerger loss reserve represents the transfer from Shareholders' retained earnings of the total loss on demerger.
- 8 As explained in Note 1, the adoption of the revised AASB 119 has resulted in actuarial gains and losses on employer-sponsored defined benefit funds now being recognised directly in retained earnings.
- 9 Dividends paid includes the dividends paid on 'treasury shares'. Dividends paid on 'treasury shares' are required to be excluded from the consolidated financial statements by adjusting retained earnings.

19. Life insurance contracts

(a) Assumptions and methodology applied in the valuation of life insurance contract liabilities

Life insurance contract liabilities, and hence the net profit from life insurance contracts, are calculated by applying the principles of Margin on Services (MoS). Refer to Note 1(x) for a description of MoS and the methods for calculating life insurance contract liabilities.

The methods and profit carriers used to calculate life insurance contract liabilities for particular policy types are as follows:

| Business type | Method | Profit carriers (for business valued using projection method) |
|-----------------------------------|------------------------------------|---|
| Conventional | Projection | Bonuses |
| Investment account | Modified accumulation | N/A |
| Risk ¹ | Projection/accumulation | Expected premiums |
| Participating allocated annuities | Accumulation/modified accumulation | N/A |
| Life annuities | Projection | Annuity payments |

Footnote:

1 For 2007 the profit carrier for Risk has changed from expected claims to expected premiums. The impact in 2007 is that \$15m more profit has been recognised than would have been recognised if expected claims had been used as the profit carrier.

Key assumptions used in the calculation of life insurance contract liabilities are as follows:

(i) Risk-free discount rates

Except where benefits are contractually linked to the performance of the assets held, a risk-free discount rate based on current observable, objective rates that relate to the nature, structure and term of the future obligations is used. The rates are determined as shown in the following table.

| Business type | Basis | 31 December 2007 | | 31 December 2006 | | |
|----------------|------------------------------|---|-------------|------------------|-------------|-----------|
| | | Australia | New Zealand | Australia | New Zealand | |
| Retail risk | 10 year government bond rate | 6.4% | 6.5% | 6.0% | 6.0% | |
| Group risk | Outstanding claims | 2 year government bond rate | 7.0% | n/a | 6.3% | n/a |
| Life annuities | Non-CPI | Zero coupon interbank swap curve | 6.9%–7.6% | 4.9%–6.3% | 6.1%–6.7% | n/a |
| | CPI | Commonwealth indexed bond curve + 20 bp | 2.8%–3.8% | n/a | 2.9%–3.2% | n/a |
| | New Zealand | Government bond curve + 45 bp | n/a | n/a | n/a | 4.3%–4.8% |

(ii) Participating business discount rates

Where benefits are contractually linked to the performance of the assets held, as is the case for participating business, a discount rate based on the expected market return on backing assets is used. The assumed earning rates for backing assets for participating business are largely driven by long-term (e.g. 10 year) government bond yields. The 10 year government bond yields used at the relevant valuation dates are as noted above.

Assumed earning rates for each asset sector are determined by adding to the bond yield various risk premia which reflect the relative differences in expected future earning rates for different asset sectors. For products backed by mixed portfolio assets, the assumption varies with the proportion of each asset sector backing the product. The risk premia applicable at the valuation date are shown in the following table.

| | Local equities | International equities | Property | Corporate bonds | Other fixed interest | Cash |
|--------------------|----------------|------------------------|----------|-----------------|----------------------|--------|
| Australia | | | | | | |
| 31 December 2007 | 3.0% | 2.5% | 2.0% | 0.5% | 0.0% | (0.5%) |
| 31 December 2006 | 3.0% | 2.5% | 2.0% | 0.5% | 0.0% | (0.5%) |
| New Zealand | | | | | | |
| 31 December 2007 | 3.0% | 2.5% | 2.0% | 0.5% | 0.0% | (0.5%) |
| 31 December 2006 | 3.0% | 2.5% | 2.0% | 0.5% | 0.0% | (0.5%) |

These risk premia do not include any allowance for imputation credits as they are explicitly allowed for in deriving net of tax investment earning assumptions.

Notes to the financial statements continued

for the year ended 31 December 2007

19. Life insurance contracts continued

The averages of the asset mixes assumed for the purpose of setting investment assumptions at the valuation date for participating business are as shown in the following table. These asset mixes are not necessarily the same as the actual asset mix at the valuation date, as they reflect long-term assumptions.

| | Equities | Property | Fixed interest | Cash |
|--------------------|----------|----------|----------------|------|
| Australia | | | | |
| 31 December 2007 | 35% | 15% | 34% | 16% |
| 31 December 2006 | 31% | 12% | 41% | 16% |
| New Zealand | | | | |
| 31 December 2007 | 45% | 19% | 29% | 7% |
| 31 December 2006 | 38% | 17% | 38% | 7% |

Where an assumption used is net of tax, the tax on investment income is allowed for at rates appropriate to the class of business and asset sector, including any allowance for imputation credits on equity income. For this purpose, the total return for each asset sector is split between income and capital gains. The actual split has varied at each valuation date as the total return has varied.

(iii) Future participating benefits

For participating business, the total value of future bonuses (and the associated shareholders' profit margin) included in life insurance contract liabilities is the amount supported by the value of the supporting assets, after allowing for the assumed future experience. The pattern of bonuses and shareholders' profit margin assumed to emerge in each future year depends on the assumed relationship between reversionary bonuses (or interest credits) and terminal bonuses. This relationship is set to reflect the philosophy underlying actual bonus declarations.

Actual bonus declarations are determined to reflect, over time, the investment returns of the particular fund and other factors in the emerging experience and management of the business. These factors include:

- allowance for an appropriate degree of benefit smoothing
- reasonable expectations of policyholders
- equity between generations of policyholders applied across different classes and types of business
- ongoing solvency and capital adequacy.

Given the many factors involved, the range of bonus structures and rates for participating business is extremely diverse.

Typical supportable bonus rates on major product lines are as follows (31 December 2006 in parentheses).

| Reversionary bonus | Bonus on sum insured | Bonus on existing bonus |
|--------------------|-----------------------|-------------------------|
| Australia | 1.2%–1.6% (1.2%–1.5%) | 1.6%–2.2% (1.5%–2.2%) |
| New Zealand | 0.9%–1.2% (0.5%–0.7%) | 0.9%–1.2% (0.5%–0.7%) |

Terminal bonus

The terminal bonus scales are complex and vary by duration, product line, class of business and country.

Crediting rates (investment account)

| | |
|-------------|-----------------------|
| Australia | 4.4%–8.2% (3.7%–7.2%) |
| New Zealand | 3.5%–4.6% (3.1%–4.3%) |

(iv) Future maintenance and investment expenses

Unit maintenance costs are based on budgeted expenses in the year following the reporting date (including GST, as appropriate, and excluding one-off expenses). For future years, these are increased for inflation as described in (v) below. These expenses include fees charged to the life statutory funds by service companies in the AMP Life group. Unit costs vary by product line and class of business based on an apportionment that is supported by expense analyses.

Future investment expenses are based on the fees currently charged by the asset managers.

(v) Inflation and indexation

Benefits and premiums under many regular premium policies are automatically indexed by the published Consumer Price Index (CPI). Assumed future take-up of these indexation options is based on AMP's own experience with the annual CPI rates derived from:

- the difference between long-term government bonds and indexed government bonds for Australia
- long-term government bonds for New Zealand.

The assumptions for expense inflation have regard to these rates, recent expense performance, AMP's current plans and the terms of the relevant service company agreement, as appropriate.

The assumed annual indexation and inflation rates at the valuation date are:

| | Australia | New Zealand |
|------------------|-------------------------|-------------------------|
| 31 December 2007 | 3.5% CPI, 3.0% Expenses | 2.2% CPI, 3.0% Expenses |
| 31 December 2006 | 3.2% CPI, 3.0% Expenses | 2.6% |

19. Life insurance contracts continued

(vi) Bases of taxation

The bases of taxation (including deductibility of expenses) are assumed to continue in accordance with legislation current at the valuation date for Australia, and in accordance with legislation changes effective from 1 January 2008 for New Zealand.

(vii) Voluntary discontinuance

Assumptions for the incidence of withdrawals, paid ups and premium dormancy are primarily based on investigations of AMP Life's own experience over the past three years. These rates are based upon the assessed global rate for each of the individual products (or product groups) and then, where appropriate, further adjusted for duration, age attained or short-term market and business effects. Given the variety of influences affecting discontinuance for different product groups, the range of voluntary discontinuance rates across AMP Life is extremely diverse.

Future rates of discontinuance used at 31 December 2007 are unchanged from those assumed at 31 December 2006 except for:

- Australia – higher withdrawal rates for Flexible Lifetime Super (FLS) and Allocated Pensions, Term insurance and FLS risk. Changes to duration-based withdrawal rates for FLS risk business that has transferred from corporate superannuation business.
- New Zealand – higher withdrawal rates on disability income business.

Future rates of discontinuance for the major classes of life insurance contracts are assumed to be as shown in the following table.

| Business type | 31 December 2007 | | 31 December 2006 | |
|-----------------------------------|------------------|-------------|------------------|-------------|
| | Australia | New Zealand | Australia | New Zealand |
| Conventional | 3.3%–4.0% | 2.2% | 3.4%–4.0% | 2.3% |
| Investment account | n/a | n/a | 10%–15% | n/a |
| Retail risk | 10%–11% | 6.8%–8.1% | 10%–11% | 6.7%–7.6% |
| FLS risk business (ultimate rate) | 7.5% | n/a | 7.0% | n/a |

(viii) Surrender values

The surrender bases assumed are those current at the reporting date. There have been no changes to the bases during the year (or the prior year) that would materially affect the valuation results.

(ix) Mortality and morbidity

Standard mortality tables, based on national or industry wide data, are used (e.g. IA95-97 and IM(F)80 in Australia and New Zealand). These are then adjusted by factors that take account of AMP Life's own experience, primarily over the past three years. For annuity business, adjustment is also made for mortality improvements prior to and after the valuation date.

Rates of mortality assumed at 31 December 2007 are unchanged from those assumed at 31 December 2006 in Australia and New Zealand. Rates of annuitant mortality in Australia are unchanged but those in New Zealand have been aligned with those used in Australia.

Typical mortality assumptions, in aggregate, are as follows:

| Risk products | Conventional – % of IA95-97 | | Term – % of IA95-97 | |
|---------------|-----------------------------|--------|---------------------|--------|
| | Male | Female | Male | Female |
| Australia | 80% | 80% | 67% | 67% |
| New Zealand | 78% | 78% | 67% | 67% |

Annuities

| | Male – % of IM80 | Female – % of IF80 |
|-----------|------------------|--------------------|
| Australia | 72% | 61% |

For disability income business, the claim assumptions are currently based on CIDA85, which is derived from North American experience. It is adjusted for AMP Life's experience, with the adjustment dependent on age, sex, waiting period, occupation, smoking status and claim duration. For New Zealand, the incidence rates have increased, and, for both Australia and New Zealand termination rates have been decreased as at 31 December 2007 compared to those at 31 December 2006.

For trauma cover, standard tables are not available and so assumptions are mostly based on Australian population statistics, with adjustment for smoking status as well as AMP Life's recent claim experience. Assumptions at 31 December 2007 are unchanged from those used at 31 December 2006.

The Actuarial tables used were:

| | |
|---------------|--|
| IA95-97 | A mortality table developed by the Institute of Actuaries of Australia based on Australian insured lives experience from 1995–1997. |
| IM80* / IF80* | IM80 and IF80 are mortality tables developed by the Institute of Actuaries and the Faculty of Actuaries based on United Kingdom annuitant lives experience from 1979–1982. The tables refer to male and female lives, respectively, and incorporate factors that allow for mortality improvements since the date of the investigation. *IM80 and IF80 are these published tables amended for some specific AMP experience. |
| CIDA85 | A disability table developed by the Society of Actuaries based on North American disability income experience from 1973–1979. |

19. Life insurance contracts continued*(x) Impact of changes in assumptions*

Under MoS, for life insurance contracts valuations using the projection method, changes in actuarial assumptions are recognised by adjusting the value of future profit margins in life insurance contract liabilities. Future profit margins are released over future periods.

Changes in actuarial assumptions do not include market related changes in discount rates such as changes in benchmark market yields caused by changes in investment markets and economic conditions. These are reflected in both life insurance contract liabilities and asset values at the Balance sheet date.

The impact on future profit margins of changes in actuarial assumptions from 31 December 2006 to 31 December 2007 in respect of life insurance contracts (excluding new business contracts, which are measured using assumptions at Balance sheet date) is as shown in the following table.

| Assumption change | Change in future profit margins \$m |
|--|--|
| Non-market related changes to discount rates | 38 |
| Mortality and morbidity | (16) |
| Discontinuance rates | (57) |
| Maintenance expenses | 2 |
| Other assumptions | 64 |

In most cases, the overall amount of life insurance contract liabilities and the current period profit are not affected by changes in assumptions.

However, where in the case of a particular related product group, the changes in assumptions at the end of a period eliminate any future profit margins for the related product group, and results in negative future profit margins, this negative balance is recognised as a loss in the current period. If the changes in assumptions in a period are favourable for a product group currently in loss recognition, then the previously recognised losses are reversed in the period.

(b) Insurance risk sensitivity analysis – life insurance contracts

For life insurance contracts that are accounted for under MoS, amounts of liabilities, income or expense recognised in the period are unlikely to be sensitive to changes in variables even if those changes may have an impact on future profit margins.

This table shows information about the sensitivity of life insurance contract liabilities, current shareholder period profit after income tax, and equity, to a number of possible changes in assumptions relating to insurance risk.

| Variable | | Change in life insurance contract liabilities | | Change in shareholder profit after income tax, and equity | |
|----------------------------------|--|---|---------------------------|---|---------------------------|
| | | Gross of reinsurance \$m | Net of reinsurance \$m | Gross of reinsurance \$m | Net of reinsurance \$m |
| Mortality | 10% increase in mortality rates | (1) | (1) | 1 | 1 |
| Annuitant mortality | 50% increase in the rate of mortality improvement | 1 | 1 | (1) | (1) |
| Morbidity – lump sum disablement | 20% increase in lump sum disablement rates | – | – | – | – |
| Morbidity – disability income | 20% increase in incidence rates & decrease in recovery rates | – | – | – | 1 |
| Discontinuance rates | 10% increase in discontinuance rates | – | – | – | – |
| Maintenance expenses | 10% increase in maintenance expenses | – | – | – | – |

19. Life insurance contracts continued

| | Consolidated | | Parent | |
|---|----------------|-------------|-------------|-------------|
| | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| (c) Analysis of life insurance contract premium and related revenue | | | | |
| Total life insurance contract premiums received and receivable | 2,014 | 1,964 | — | — |
| Less: component recognised as a change in life insurance contract liabilities | (1,110) | (1,093) | — | — |
| Life insurance contract premium revenue ¹ | 904 | 871 | — | — |
| Reinsurance recoveries | 26 | 25 | — | — |
| Total life insurance contract premium and related revenue | 930 | 896 | — | — |
| (d) Analysis of life insurance contract claims and related expenses | | | | |
| Total life insurance contract claims paid and payable | (2,879) | (3,024) | — | — |
| Less: component recognised as a change in life insurance contract liabilities | 1,571 | 1,790 | — | — |
| Life insurance contract claims expense | (1,308) | (1,234) | — | — |
| Outwards reinsurance expense | (41) | (37) | — | — |
| Total life insurance contract claims and related expenses | (1,349) | (1,271) | — | — |
| (e) Analysis of life insurance contract operating expenses | | | | |
| Life insurance contract acquisition expenses | | | | |
| – Commission | (44) | (42) | — | — |
| – Other | (72) | (73) | — | — |
| Life insurance contract maintenance expenses | | | | |
| – Commission | (67) | (62) | — | — |
| – Other | (261) | (263) | — | — |
| Investment management expenses | (47) | (49) | — | — |

Footnote:

1 Life insurance contract premium revenue consists entirely of direct insurance premiums, there is no inward reinsurance component.

19. Life insurance contracts continued

| | Note | Consolidated | | Parent | |
|---|-------|---------------|---------------|-------------|-------------|
| | | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| (f) Life insurance contract liabilities | | | | | |
| Life insurance contract liabilities determined using projection method | | | | | |
| Best estimate liability | | | | | |
| – Value of future life insurance contract benefits | | 10,790 | 11,949 | – | – |
| – Value of future expenses | | 2,359 | 2,487 | – | – |
| – Value of future premiums | | (8,422) | (8,498) | – | – |
| Value of future profits | | | | | |
| – Life insurance contract holder bonuses | | 3,235 | 3,079 | – | – |
| – Shareholders' profit margins | | 2,538 | 2,475 | – | – |
| Total life insurance contract liabilities determined using the projection method¹ | | 10,500 | 11,492 | – | – |
| Life insurance contract liabilities determined using accumulation method | | | | | |
| Best estimate liability | | | | | |
| – Value of future life insurance contract benefits | | 8,190 | 7,608 | – | – |
| – Value of future acquisition expenses | | (16) | (21) | – | – |
| Total life insurance contract liabilities determined using accumulation method¹ | | 8,174 | 7,587 | – | – |
| Value of declared bonus | | 549 | 515 | – | – |
| Unvested life insurance contract holder benefits² | | 1,448 | 1,346 | – | – |
| Total life insurance contract liabilities before reinsurance | | 20,671 | 20,940 | – | – |
| Add: Reinsurers share of life insurance contract liabilities | | 43 | 34 | – | – |
| Total life insurance contract liabilities per the Life Act | 20(e) | 20,714 | 20,974 | – | – |
| Less: deferred tax balances separately disclosed on the balance sheet | | (79) | – | – | – |
| Total life insurance contract liabilities | 20(e) | 20,635 | 20,974 | – | – |

Footnote:

- 1 During 2007 a number of products, representing approximately \$700m of insurance contract liabilities, have moved from a projection method of liability measurement to an accumulation method.
- 2 For life statutory funds which include participating business, part of the assets in excess of the life insurance contract and other liabilities calculated under MoS is attributed to policyholders. Under the Life Act, this is referred to as Policy owner retained profits. For the purpose of reporting under AASB 1038 *Life Insurance Contracts*, this amount is referred to as Unvested life insurance contract holder benefits and is included within Life insurance contract liabilities even though it is yet to be vested in specific policyholder entitlements.

| | Note | Consolidated | | Parent | |
|--|-------|---------------|---------------|-------------|-------------|
| | | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| (g) Reconciliation of changes in life insurance contract liabilities | | | | | |
| Total life insurance contract liabilities at the beginning of the period | | 20,974 | 20,942 | – | – |
| Change in life insurance contract liabilities recognised in the Income statement | | | | | |
| Premiums recognised as an increase in life insurance contract liabilities | 19(c) | 1,110 | 1,093 | – | – |
| Claims recognised as a decrease in life insurance contract liabilities | 19(d) | (1,571) | (1,790) | – | – |
| Deferred tax balances separately disclosed on the Balance sheet | 20(e) | (79) | – | – | – |
| Change in reinsurers share of life insurance contract liabilities | | 9 | (9) | – | – |
| Foreign exchange adjustment | | (9) | (56) | – | – |
| Total life insurance contract liabilities at the end of the period | 19(f) | 20,635 | 20,974 | – | – |

19. Life insurance contracts continued

(h) Life insurance risk

The life insurance activities of AMP Life involve a number of non-financial risks concerned with the pricing, acceptance and management of the mortality, morbidity and longevity risks accepted from policyholders, often in conjunction with the provision of wealth-management products. Risks and management policies in relation to AMP Life's use of financial instruments are discussed in Note 22.

The design of products carrying insurance risk is managed to ensure that policy wording and promotional materials are clear, unambiguous and do not leave AMP Life open to claims from causes that were not anticipated. Product prices are set through a process of financial analysis, including review of previous AMP Life and industry experience and specific product design features. The variability inherent in insurance risk is managed by having a large portfolio of individual risks, underwriting and the use of reinsurance.

Underwriting is managed through a dedicated underwriting department, with formal underwriting limits and appropriate training and development of underwriting staff. Individual policies carrying insurance risk are underwritten on their merits and are generally not issued without having been examined and underwritten individually. Group risk insurance policies meeting certain criteria are underwritten on the merits of the employee group as a whole.

Claims are managed through a dedicated claims management team, with formal claims acceptance limits and appropriate training and development of staff to ensure payment of all genuine claims. Claims experience is assessed regularly and appropriate actuarial reserves are established to reflect up-to-date experience and any anticipated future events. This includes reserves for claims incurred but not yet reported.

AMP Life reinsures (cedes) to specialist reinsurance companies a proportion of its portfolio or certain types of insurance risk. This serves primarily to:

- reduce the net liability on large individual risks
- obtain greater diversification of insurance risks
- provide protection against large losses.

The specialist reinsurance companies are regulated by APRA or industry regulators in other jurisdictions and have strong credit ratings from A+ to AAA.

Terms and conditions of life insurance contracts

The nature of the terms of the life insurance contracts written by AMP Life is such that certain external variables can be identified on which related cash flows for claim payments depend. The following table provides an overview of the key variables upon which the timing and uncertainty of future cash flows of the various life insurance contracts issued by AMP Life depend.

| Type of contract | Detail of contract workings | Nature of compensation for claims | Key variables affecting future cash flows |
|--|--|--|--|
| <i>Non-participating life insurance contracts with fixed and guaranteed terms (term life and disability)</i> | These policies provide guaranteed benefits, which are paid on the death or ill-health, that are fixed and not at the discretion of AMP Life. | Benefits, defined by the insurance contract, are not directly affected by the performance of underlying assets or the performance of any associated investment contracts as a whole. | Mortality, morbidity, lapses, expenses and market earning rates on assets backing the liabilities. |
| <i>Life annuity contracts</i> | In exchange for an initial single premium, these policies provide a guaranteed regular income for the life of the insured. | The amount of the guaranteed regular income is set at inception of the policy, including any indexation. | Longevity, expenses and market earning rates on assets backing the liabilities. |
| <i>Conventional life insurance contracts with discretionary participating benefits (endowment and whole of life)</i> | These policies combine life insurance and savings. The policyholder pays a regular premium and receives the specified sum assured plus any accruing bonuses on death or maturity. The sum insured is specified at inception and guaranteed. Reversionary bonuses are added annually, which once added (vested) are guaranteed. A further terminal bonus may be added on death or maturity. | Operating profit arising from these contracts is allocated 80:20% between the policyholders and shareholder in accordance with the Life Act. The amount allocated to policyholders is held as an unvested policy liability until it is distributed to specific policyholders as bonuses. | Market earning rates on assets backing the liabilities, lapses, expenses, and mortality. |
| <i>Investment account contracts with discretionary participating features</i> | The gross value of premiums received is invested in the investment account with fees and premiums for any associated insurance cover being deducted from the account balance. Interest is credited regularly. | The payment of the account balance is generally guaranteed, although it may be subject to certain penalties on early surrender or limited adjustment in adverse markets. Operating profit arising from these contracts is allocated between the policyholders and shareholders in accordance with the Life Act. The amount allocated to policyholders is held as an unvested policy liability until it is distributed to specific policyholders as interest credits. | Fees, lapses, expenses and market earning rates on the assets backing the liabilities. |

19. Life insurance contracts continued**Liquidity risk and future net cash outflows**

The following table shows the estimated timing of future net cash outflows resulting from insurance contract liabilities. This includes estimated future surrenders, death/disability claims and maturity benefits, offset by expected future premiums or contributions and reinsurance recoveries. All values are discounted to the current date using the assumed future investment earning rate for each product.

| | Up to 1 year \$m | 1 to 5 years \$m | Over 5 years \$m | Total \$m |
|------------|------------------------|------------------------|------------------------|--------------|
| 31/12/2007 | 1,351 | 3,739 | 7,139 | 12,229 |
| 31/12/2006 | 1,368 | 3,864 | 7,351 | 12,583 |

20. Other life insurance and investment contracts disclosures

| | Consolidated | | Parent | |
|--|--------------|-------------|-------------|-------------|
| | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| (a) Analysis of life insurance and investment contract profit | | | | |
| Components of profit related to life insurance and investment contract liabilities: | | | | |
| – Planned margins of revenues over expenses released | 446 | 363 | – | – |
| – Profits (losses) arising from difference between actual and assumed experience ¹ | 21 | 150 | – | – |
| Profit related to life insurance and investment contract liabilities | 467 | 513 | – | – |
| Attributable to: | | | | |
| – Life insurance contracts | 282 | 285 | – | – |
| – Investment contracts | 185 | 228 | – | – |
| Investment earnings on assets in excess of life insurance and investment contract liabilities | 91 | 103 | – | – |

Footnote:

1 Experience profits include the impact of the reversal of discounting of deferred tax in unit prices of investment contract liabilities (refer Note 1(d) (a profit of \$7m in 2007, \$62m in 2006). Other experience profits arise from the differences in actual mortality, morbidity, voluntary discontinuance and investment experience compared to that assumed.

(b) Restrictions on assets

Investments held in the life statutory funds can only be used in accordance with the relevant regulatory restrictions imposed under the Life Act and associated rules and regulations. The main restrictions are that the assets in a life statutory fund can only be used to meet the liabilities and expenses of that life statutory fund, to acquire investments to further the business of the life statutory fund or as distributions when solvency, capital adequacy and other regulatory requirements are met.

(c) Capital guarantees

| | Consolidated | | Parent | |
|--|---------------|-------------|-------------|-------------|
| | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| Life insurance contracts with a discretionary participating feature | | | | |
| – Amount of the liabilities that relate to guarantees | 14,602 | 14,810 | – | – |
| Investment linked contracts | | | | |
| – Amount of the liabilities subject to investment performance guarantees | 1,159 | 1,115 | – | – |
| Other life insurance contracts with a guaranteed termination value | | | | |
| – Current termination value | 564 | 173 | – | – |

20. Other life insurance and investment contracts disclosures continued

(d) Solvency and capital adequacy

Registered life insurance entities are required to hold prudential reserves, over and above their life insurance contract and investment contract liabilities, as a buffer against adverse experience and poor investment returns. These prudential reserving requirements are specified by the Life Act and accompanying Actuarial Standards. AMP Life holds additional amounts of reserves to provide a higher level of security for policyholder benefits than would be achieved by holding the statutory minimum.

Under the Life Act, there are two requirements for each life statutory fund:

- the solvency requirement, and
- the capital adequacy requirement.

Solvency requirements

The solvency requirement is the absolute minimum that must be satisfied for the business to be allowed to continue to operate. Its purpose is to ensure, as far as practicable, that at any time the fund will be able to meet all existing life insurance contract liabilities, investment contract liabilities and other liabilities as they become due.

The Appointed Actuary of AMP Life has confirmed that the available assets of each life statutory fund have exceeded the solvency reserve required at all times during the reporting period. Across all the life statutory funds, the excess assets, expressed as a percentage of the solvency reserve, at 31 December 2007, were 82% (31 December 2006: 71%).

Capital adequacy requirements

The capital adequacy requirement is a separate requirement (usually higher) that must be satisfied for the life entity to be allowed to make distributions to its shareholders and to operate without regulatory intervention. Its purpose is to ensure, as far as practicable, that there is sufficient capital in each life statutory fund for the continued conduct of the life insurance business, including writing new business, in a way which is in the interests of policyholders and in accordance with the Life Act.

The Appointed Actuary of AMP Life has confirmed that the available assets of each life statutory fund have exceeded the capital adequacy reserve required at all times during the reporting period. For this purpose, the capital adequacy reserve is defined as the solvency reserve, plus the difference between the capital adequacy requirement and the solvency requirement. Across all the life statutory funds, the excess assets, expressed as a percentage of the capital adequacy reserve, as at 31 December 2007, was 13% (31 December 2006: 12%).

(e) Actuarial information

Mr Rocco Mangano, as the Appointed Actuary of AMP Life, is satisfied as to the accuracy of the data used in the valuations in the Financial Report and in the tables in this Note and Note 19.

Other than in respect of the treatment of tax on deferred acquisition costs within the New Zealand branch of statutory fund 1 (see below), the policy liabilities (being the sum of the life insurance contract and investment contract liabilities, including any asset or liability arising in respect of the management services element of an investment contract) and solvency reserves have been determined at the reporting date in accordance with the Life Act.

Deferred tax on acquisition costs

Australian and New Zealand accounting standards both require the tax effect of transactions to be separately disclosed. In Australia the tax and accounting recognition of acquisition costs is the same, hence there is no deferred tax arising from their deferral and inclusion as part of the MoS liability. However, in New Zealand the tax regime recognises a deduction for acquisition expenses as they are incurred rather than over the life of the policy. This results in a difference in the tax and accounting recognition and creates a deferred tax liability.

For accounting purposes this amount (2007: \$79m) is removed from the life insurance contract liability and included within the deferred tax liability. The actuarial standards for life insurance contracts require the policy liabilities to be calculated using the present value of future cashflows net of any tax effect. As a result, the amount of policy liabilities determined in accordance with the Life Act (\$20,714m) includes the deferral of the tax deduction for acquisition expenses and differs from the amount recognised in this Financial Report (\$20,635m) by this amount.

(f) Amounts expected to be recovered or settled no more than 12 months after the reporting date

Based on assumptions as to likely withdrawal patterns of the various product groups, it is estimated that approximately \$11,445m (2006: \$9,305m) of policy liabilities may be settled within 12 months of the reporting date.

(g) Disaggregated information

As describe in Note 1(a), the Life Act requires the life insurance business of AMP Life to be conducted within statutory funds that are separate to the AMP Life shareholder's fund. The financial statements of AMP Life (which are lodged with the relevant Australian regulators) disclose all major components of the financial statements disaggregated between the various life insurance statutory funds and the shareholder's fund, as well as by investment-linked and non-investment-linked business.

21. Discontinued operations held for sale**(a) Details of discontinued operations held for sale**

On 11 December 2007, the AMP group entered into a sale agreement for its closed reinsurance and general insurance operations, Cobalt/Gordian. The sale once finalised will represent a complete exit from this business by the AMP group.

The Cobalt/Gordian business includes:

- the residual general insurance portfolios including the international reinsurance business and the old AMP Corporate insurance portfolios not divested in 2001
- Cobalt Solutions, a specialist management service organisation, which manages the run off of the AMP group's general insurance business.

The operations have been closed to new business since 1999 and there have been no new general insurance contracts issued in the seven years prior to and including this Financial Report. The sale is subject to a number of regulatory approvals, including the Australian Prudential Regulatory Authority and is expected to be finalised by 31 March 2008. As at 31 December 2007, Cobalt/Gordian was classified as a discontinued operation held for sale.

| | 2007 \$m | 2006 \$m |
|---|-------------|-------------|
| (b) Financial performance of discontinued operations held for sale | | |
| The results of the discontinued operations held for sale are presented below: | | |
| Revenue | 21 | 42 |
| Expenses ¹ | 223 | 75 |
| Profit (loss) before tax from discontinued operations held for sale | 244 | 118 |
| Income tax expense | (51) | (30) |
| Profit (loss) after tax from discontinued operations held for sale | 193 | 88 |

Footnote:

- 1 The net negative expenses include releases of provisions.

| | 2007 \$m | 2006 \$m |
|--|-------------|-------------|
| (c) Assets and liabilities of discontinued operations held for sale | | |
| The major classes of assets and liabilities of the discontinued operations held for sale are as follows: | | |
| Assets¹ | | |
| Cash and cash equivalents | 37 | |
| Reinsurance and other recoveries receivable | 66 | |
| Trade and other receivables | 11 | |
| Debt securities | 570 | |
| Other financial assets | 26 | |
| Deferred tax assets | 37 | |
| Total assets of discontinued operations held for sale | 747 | |
| Liabilities¹ | | |
| Trade and other payables | 8 | |
| Current tax liability | 24 | |
| Outstanding claims liability | 525 | |
| Other financial liabilities | 115 | |
| Total liabilities of discontinued operations held for sale | 672 | |
| Net assets attributable to discontinued operations held for sale | 75 | |

Footnote:

- 1 The assets and liabilities of the discontinued operations are after excluding asset and liability balances with other controlled entities of the AMP group.

21. Discontinued operations held for sale continued

| | 2007 \$m | 2006 \$m |
|---|-------------|-------------|
| (d) Cash flow information – discontinued operations held for sale | | |
| The net cash flows of the discontinued operations held for sale are as follows: | | |
| Net cash inflow (outflow) from operating activities | (98) | (101) |
| Net cash inflow (outflow) from investing activities | 285 | 273 |
| Net cash inflow (outflow) from financing activities | – | – |
| Net cash inflow (outflow) of discontinued operations held for sale | 187 | 172 |

| | 2007 \$m | 2006 ¹ \$m |
|---|-------------|--------------------------|
| (e) Reinsurance and other recoveries receivable | | |
| Reinsurance recoveries receivable on the outstanding claims liability | 50 | 76 |
| Reinsurance recoveries receivable on paid claims | 16 | 16 |
| Total reinsurance and other recoveries receivable | 66 | 92 |

Footnote:

1 As discussed in Note 1(jj), the 2006 comparative balances in relation to discontinued operations have not been restated. The amounts presented are for comparative purposes only.

| | 2007 \$m | 2006 ¹ \$m |
|---|-------------|--------------------------|
| (f) Analysis of outstanding claims | | |
| Gross central estimate of present value of future claims payments | 452 | 686 |
| Risk margin | 73 | 119 |
| Total outstanding claims liability | 525 | 805 |

| | | |
|--|-----|-----|
| Percentage risk margin adopted in determining the outstanding claims liability | 16% | 17% |
| Probability of sufficiency achieved by the risk margin | 75% | 75% |

The expected settlement pattern of the outstanding claims liability is as follows:

| | | |
|---|------------|-----|
| Current | 107 | 143 |
| Non-current | 418 | 662 |
| Total outstanding claims liability | 525 | 805 |

The liability for outstanding claims is segmented as follows:

| | | |
|---|------------|-----|
| Direct insurance | 252 | 416 |
| Inwards reinsurance | 273 | 389 |
| Total outstanding claims liability | 525 | 805 |

Footnote:

1 As discussed in Note 1(jj), the 2006 comparative balances in relation to discontinued operations have not been restated. The amounts presented are for comparative purposes only.

Amounts expected to be recovered or settled no more than 12 months after the reporting date

Investment assets in the form of debt securities are held to back the liability for outstanding claims and are realised on a regular basis to meet claims. The amount of claims likely to be settled within 12 months of the reporting date is set out above.

21. Discontinued operations held for sale continued

(g) Assumptions and methodology applied in the valuation of general insurance contract liabilities

Actuarial methods and assumptions

The AMP group's general insurance operations have written both direct insurance business and inwards reinsurance business. The process for determining the value of outstanding claims liabilities is generally consistent between the two classes. This process is described below.

Claims estimates are derived from analysis of the results of several different actuarial models. These models take case estimates as well as payments into account and assume that reported incurred amounts or reported payment amounts will develop steadily from period to period. Other models adopt an ultimate loss ratio for each year that reflects both the long-term expected level, as well as incorporating recent experience. The analysis is performed by underwriting year for the inwards reinsurance class and by accident year for the direct insurance class.

Claims are first estimated on an undiscounted basis and are then discounted to allow for the time value of money.

The valuation methods adopted include an implicit allowance for future inflation but do not identify the explicit rate. This allows for both general economic inflation as well as any superimposed inflation detected in the modelling of payments experience. Superimposed inflation arises from non-economic factors such as developments of legal precedent.

The product liability class of business may be subject to the emergence of new types of latent claims, but no specific allowance is included for this as at the Balance sheet date. Such uncertainties are considered when setting the risk margin appropriate for this class.

A description of the processes used to determine the key assumptions is provided below:

- **average weighted term to settlement** is calculated separately by class of business, based on historical settlement patterns.
- **reinsurance percentage** for the direct insurance business is calculated based on past reinsurance recovery rates and the structure of the reinsurance arrangements in place.
- **discount rates** are derived from market yields on government securities as at the balance date, in the currency of the expected claim payments.
- **Expense rate.** Claim handling expenses are calculated based on the projected costs of administering the remaining claims until expiry.
- **ultimate to incurred claims ratio** is derived by accident year or underwriting year based on the historical development of claims from period to period.

Process for determining risk margin

The risk margin was determined initially for each portfolio, allowing for the uncertainty of the outstanding claims estimate for each portfolio. Uncertainty was analysed for each portfolio, taking into account:

- past volatility in general insurance claims
- potential uncertainties relating to the actuarial models and assumptions
- the quality of the underlying data used in the models
- the general insurance environment.

The estimate of uncertainty is generally greater for long tail classes when compared to short tail classes due to the longer time until settlement of outstanding claims.

The overall risk margin was determined allowing for diversification between the different portfolios and the relative uncertainty of each portfolio. The assumptions regarding uncertainty for each class were applied to the net central estimates, and the results were aggregated, allowing for diversification, in order to arrive at an overall provision that is intended to have a 75% probability of adequacy.

22. Risk management and financial instruments information

Financial Risk Management objectives

The principal objective of the AMP group's Financial Risk Management (FRM) strategy is to establish a robust structure for the determination of risk appetite and the measuring, monitoring, reporting and escalation of financial risks. The AMP group seeks to manage financial risks to maximise the return on shareholder capital, while ensuring:

- that the AMP group remains solvent
- there is sufficient cash flow available to execute the operational strategy set by the AMP Limited Board of Directors (the board).

The AMP group's FRM is carried out in accordance with policies set by the AMP Limited Board. These policies are set out in the AMP group's FRM Policy and they provide a clear structure for managing financial risks including delegations, escalations and reporting. The FRM Policy also outlines the AMP group's financial risk management objectives and identifies organisational responsibilities for the implementation of the FRM Policy. The FRM Policy provides an overview of each of the key financial risks including the nature of the risk, objectives in seeking to manage the risk, the key policy variables for the management of the risk and the business unit responsibility for managing and reporting the risk.

Financial Risk Management structure

The board has ultimate responsibility for risk management and governance, including ensuring an appropriate risk framework is in place and is operating effectively. There are, however, other bodies and individuals within AMP group that manage and monitor financial risks.

The board

The board is responsible for the approval of the FRM Policy, shareholder capital investment strategy, capital and financing plans, approval of transactions outside of FRM policy and setting the financial risk appetite.

The Audit Committees

The AMP Limited Audit Committee (AMP AC) is responsible for ensuring the existence of effective financial risk management policies and procedures, and oversight of the execution of the FRM Policy. The AMP Life, AMP Capital Investors (AMPCI), AMP Bank, and General Insurance Audit Committees, are delegated this responsibility for the elements specific to their respective business units.

AMP group Asset and Liability Committee

The AMP group Asset and Liability Committee (Group ALCO) provides advice to the Board on FRM Policy, shareholder capital investment strategy, capital and financing plans, and the execution of approved plans. It also monitors and reports to the AMP AC on compliance with the FRM Policy and risks undertaken by subsidiary entities that present a risk to shareholder capital.

AMP group Treasury

AMP group Treasury (AMP Treasury) is responsible for the execution of FRM Policy and capital/financing plans in compliance with board approved targets and limits. AMP Treasury is also responsible for the execution of approved investment strategy for AMP shareholder capital, for analysis and reporting of financial risks and capital position to Group ALCO, AMP AC and the board, for monitoring and compliance of FRM Policy in relation to financial risk management and identifying and reporting breaches of policy to Group ALCO and the board.

Internal audit

Internal audit has the responsibility for audit compliance with the FRM Policy as part of its ongoing audit cycle. It is required to review the policy effectiveness and report to the AMP AC.

Controlled entity boards

The directors and boards of various AMP Limited operating controlled entities are required to comply with the board approved risk appetite. The AMP Limited operating controlled entities are also responsible for approving, where relevant, policyholder asset and liability strategy, and allocated subsidiary shareholder capital investment and for reporting to the AMP AC, entity audit committees and Group ALCO on financial risks.

Appointed Actuary

The Appointed Actuary is responsible for reporting to the AMP Life Board, AMP AC, Group ALCO and APRA on the financial condition of AMP Life, including solvency, capital adequacy and target surplus. The Appointed Actuary is also responsible for giving advice to the company on distribution of profits, premium rates, charges, policy conditions and reinsurance arrangements. *The Life Insurance Act* also imposes obligations on the Appointed Actuary to bring to the attention of the company, or in some circumstances, APRA, any matter that the Appointed Actuary thinks requires action to be taken to avoid prejudice to the interests of policyholders.

Approved Actuary

The Approved Actuary is responsible for reporting to the 'Cobalt Gordian' Boards, AMP AC and APRA on solvency and capital adequacy of the general insurance and reinsurance entities. A Financial Condition Report (FCR) and an Insurance Liability Valuation Report (ILVR) must be provided to the board and APRA at least annually, and the ILVR must be peer reviewed by an external independent actuary. The Insurance Act also imposes obligations on the Approved Actuary to bring to the attention of the company, or in some circumstances, APRA, any matter that the Approved Actuary thinks requires action to be taken to avoid prejudice to the interests of policyholders.

Risks and mitigation

The AMP group's activities expose it to a variety of financial risks:

- market risk, including interest rate risk, currency risk, equity price risk and investment risk
- liquidity and re-financing risk
- credit risk.

The AMP group uses derivative financial instruments, such as foreign exchange contracts, and interest-rate swaps, to hedge certain risk exposures. The major risks associated with financial instruments and the AMP group's policies for managing these risks are set out below.

22. Risk management and financial instruments information continued**(a) Market risk**

Market risk is the risk of loss arising from movements in market variables including observable variables such as interest rates, exchange rates and equity markets, and indirectly observable variables such as volatilities and correlations. Market risk in the AMP group primarily arises from the management of insurance contracts and from non-trading market risk positions arising from balance sheet and capital management activities.

(i) Interest rate risk

Interest rate risk is the risk to the AMP group's earnings and capital arising from movements in interest rates, including changes in the absolute levels of interest rates, the shape of the yield curve, the margin between different yield curves and the volatility of interest rates. Interest rate risk management is decentralised in business units within the AMP group as detailed below.

AMP group's long-term borrowings and subordinated debt

Interest rate risk arises on the AMP group's long-term borrowings and subordinated debt. The AMP group raises long-term borrowings through pound sterling and euro denominated fixed-rate medium term notes and subordinated bonds, and converts the exposure to floating-rate Australian dollars through cross-currency swaps. The AMP group manages its interest rate risk by entering floating-to-fixed interest-rate swaps, which have the economic effect of converting borrowings from floating rates to fixed rates. Under the interest-rate swaps, the AMP group agrees with other parties to exchange, at specified intervals (mainly quarterly), the difference between fixed contract rates and floating-rate interest amounts calculated by reference to the agreed notional principal amounts.

The AMP group's policy is to maintain between 40–60% of its borrowings and subordinated debt at a fixed rate. At the balance date, 49% (2006: 60%) of the AMP group's borrowings and subordinated debt were effectively at fixed rates.

AMP Life

As discussed in Note 1, AMP Life conducts wealth management and life insurance business through separate life statutory funds. Investment assets of the life statutory funds comprise cash, equity securities, debt securities, property securities, other financial assets and investment property that are held to back investment contract liabilities, life insurance contract liabilities, retained profits and capital. A substantial portion of the interest-bearing financial assets therefore represents investments held in life insurance funds in respect of policyholders' interests.

Interest rate risk to the shareholder of AMP Life arises in respect of financial assets and liabilities held in the shareholder fund and in the life statutory funds, to the extent that there is an economic mismatch between the timing of payments to life insurance and investment contract holders and the duration of the assets held in the statutory funds to back these liabilities. Where the liability to the investment contract holder is directly linked to the value of the assets held to back that liability (i.e. investment-linked business), there is no residual interest rate exposure to the shareholder.

The management of the risks associated with investments undertaken by life statutory funds and the shareholder fund, including interest rate risk, is subject to the relevant regulatory requirements, which are governed by the Life Act. This includes satisfying solvency requirements, which requires statutory reserves to be held specifically to address interest rate risk to the extent that assets are not matched against liabilities.

AMP Life manages interest rate and other market risks pursuant to an asset and liability management policy that has regard to policyholder expectations and risks to the Board's target surplus philosophy for both capital adequacy and solvency as advised by the Appointed Actuary.

AMP Bank

Interest rate risk arises in AMP Bank from mismatches of repricing terms (e.g. a three-year fixed rate loan funded with a 90 day term deposit – term risk) and variable rate short-term repricing bases (basis risk). AMP Bank uses natural offsets, interest-rate swaps and basis swaps to hedge the mismatches within exposure limits. AMP Treasury manages the interest rate exposure in AMP Bank by maintaining a risk position, which is generally neutral, within the limits delegated and approved by the AMP Bank board.

General insurance

Interest rate risk arises in general insurance to the extent that there is an economic mismatch between the fixed-interest portfolios used to back the outstanding claims' liabilities and those outstanding claims. The interest rate risk is managed by matching the duration profiles of the investment assets and the outstanding claims' liability.

Interest rate risk sensitivity analysis

The following table demonstrates the impact of a 100 basis point change in Australian and International interest rates, with all other variables held constant, on the AMP group's shareholder profit after tax and equity. It is assumed that all underlying exposures and related hedges are included in the sensitivity analysis, that the 100 basis point change occurs as at the reporting date (31 December 2006 and 2007) and there are concurrent movements in interest rates and parallel shifts in the yield curves. The impact on equity includes the effective portion of changes in the fair value of derivatives that are designated to qualify as cash flow hedges.

| Change in variables | 31 December 2007 | | 31 December 2006 | |
|---------------------|--------------------------------|----------------------|--------------------------------|----------------------|
| | Impact on profit after tax \$m | Impact on equity \$m | Impact on profit after tax \$m | Impact on equity \$m |
| +100 basis points | (21) | 15 | (10) | 20 |
| -100 basis points | 20 | (17) | 9 | (23) |

The risks faced and methods used for deriving sensitivity information and significant variables did not change from previous periods.

22. Risk management and financial instruments information continued

(ii) Currency risk

Losses in value may result from translating the AMP group's capital invested in overseas operations into Australian dollars at balance date (translation risk) or from adverse foreign currency exchange rate movements on specific cash flow transactions (transaction risk).

Subject to materiality discretions, the AMP group:

- does not hedge the capital invested in overseas operations, thereby accepting the foreign currency translation risk on invested capital
- converts all corporate debt to Australian dollars through cross-currency swaps
- hedges individual investment assets backing shareholder capital, with the exception of the international equities portfolio
- hedges expected foreign currency receipts and payments once the value and timing of the expected cash flow is known.

Currency risk sensitivity analysis

The analysis below demonstrates the impact of a 10% movement of currency rates against the Australian dollar with all other variables held constant, on the AMP group's shareholder profit after tax (due to changes in fair value of currency sensitive monetary assets and liabilities) and equity. It is assumed that the relevant change occurs as at the reporting date.

| Change in variables | 31 December 2007 | | 31 December 2006 | |
|---------------------|--------------------------------|----------------------|--------------------------------|----------------------|
| | Impact on profit after tax \$m | Impact on equity \$m | Impact on profit after tax \$m | Impact on equity \$m |
| 10% | 3 | 3 | 3 | 3 |
| -10% | (3) | (3) | (3) | (3) |

The risks faced and methods used for deriving sensitivity information and significant variables did not change from previous periods.

(iii) Equity price risk

Equity price risk is the risk that the fair value of equities will decrease as a result of changes in levels of equity indices and the value of individual stocks. The AMP group holds all of its equities at fair value through profit or loss.

Sensitivity analysis

The analysis below demonstrates the impact of a 10% movement in Australian and International equities. This sensitivity analysis has been performed to assess the direct risk of holding equity instruments, therefore any potential indirect impact on fees from AMP group's investment linked business has been excluded. It is assumed that the relevant change occurs as at the reporting date.

| Change in variables | 31 December 2007 | | 31 December 2006 | |
|--|--------------------------------|----------------------|--------------------------------|----------------------|
| | Impact on profit after tax \$m | Impact on equity \$m | Impact on profit after tax \$m | Impact on equity \$m |
| 10% increase in Australian equities | 32 | 32 | 49 | 49 |
| 10% increase in International equities | 25 | 25 | 31 | 31 |
| 10% decrease in Australian equities | (27) | (27) | (47) | (47) |
| 10% decrease in International equities | (23) | (23) | (28) | (28) |

The risks faced and the methods used for deriving sensitivity information and significant variables did not change from previous periods.

(iv) Investment risk

Investment risk is the risk of volatility in the AMP group's net investment earnings and value that result in a reduced ability to implement corporate strategy. Investment earnings arise from the AMP group's investment of shareholder capital. Investment classes include equities, property and interest bearing instruments, so the management of investment risk encompasses equity price risk and interest rate risk. AMP Capital Finance Limited, a wholly owned controlled entity, was established as part of the investment risk strategy of the AMP group, to assist business growth through the acquisition of assets to seed new funds or opportunities. AMP group seeks to generate future revenues from the subsequent on-sale of these assets to clients through new or existing funds.

For the purposes of the FRM Policy, investment risk management involves decisions made regarding the allocation of investment assets across asset classes and/or markets and includes the management of risks within these asset classes. Investment risk management relates to the investment allocation decisions made by the AMP group in relation to the investment of shareholder capital.

The investment risk in the shareholder funds are managed by reference to the probability of loss over a one year time horizon at a 99% confidence level (Value at Risk). This loss tolerance is currently set at 3% of shareholder funds (with a tolerance range of + or - 0.5%) under a fat-tailed distribution. Further, the loss tolerance on any single asset may not exceed 0.5%.

22. Risk management and financial instruments information continued**(b) Liquidity and re-financing risk**

Liquidity risk is the risk that the AMP group will not be able to meet its debt obligations, or other cash outflows, as they fall due, because of lack of liquid assets or access to adequate funding on acceptable terms. Refinancing risk, a sub-set of liquidity risk, is the risk that the maturity profile of debt makes it difficult to refinance (or rollover) maturing debt, or that it creates an excessive exposure to potentially unfavourable market conditions at any given time.

To ensure that the AMP group has sufficient funds available on a timely basis, in the form of cash, liquid assets, borrowing capacity and un-drawn committed funding facilities, to meet its liquidity requirements, AMP Treasury maintains a defined surplus of cash plus projected cash inflows over projected outflows in a going-concern scenario, while meeting regulatory requirements and internal management guidelines.

To mitigate refinancing risk, the AMP group's projected cumulative funding resources are required to exceed its projected cumulative funding requirements over specified maturity periods.

The AMP group's FRM Policy includes a Liquidity Crisis Management Policy. Compliance with this Liquidity Crisis Management Policy in part requires that the AMP group has committed standby facilities of at least \$300m, with no more than 35% of committed standbys from a single source.

The following table summarises the maturity profile of the group's financial liabilities at 31 December 2007. This is based on contractual undiscounted repayment obligations, except for insurance contract liabilities when maturity profiles are determined on the discounted estimated timing of net cash outflows. Repayments that are subject to notice are treated as if notice were to be given immediately.

Maturity profiles of undiscounted financial liabilities¹

| | Up to 1 year ² \$m | 1 to 5 years \$m | Over 5 years \$m | No term \$m | Investment- linked ³ \$m | Total \$m |
|---|-------------------------------------|------------------------|------------------------|-------------------|---|---------------|
| 2007 | | | | | | |
| Borrowings | 3,226 | 184 | 5,722 | 265 | 1,853 | 11,250 |
| Subordinated debt | — | 224 | 179 | — | — | 403 |
| Investment contract liabilities | 485 | 664 | 676 | — | 50,856 | 52,681 |
| External unit-holders' liabilities | — | — | — | — | 13,904 | 13,904 |
| Cross currency swaps ⁴ | 312 | 895 | 1,824 | — | — | 3,031 |
| Payables | 3,428 | 21 | 7 | 237 | 506 | 4,199 |
| Loan commitments | 766 | — | — | — | — | 766 |
| Total undiscounted financial liabilities⁵ | 8,217 | 1,988 | 8,408 | 502 | 67,119 | 86,234 |
| 2006 | | | | | | |
| Borrowings | 2,459 | 733 | 5,408 | 292 | 1,096 | 9,988 |
| Subordinated debt | — | 247 | 188 | — | — | 435 |
| Investment contract liabilities | 253 | 570 | 632 | — | 45,526 | 46,981 |
| External unit-holders' liabilities | — | — | — | — | 12,079 | 12,079 |
| Cross currency swaps ⁴ | — | 809 | 1,095 | — | — | 1,904 |
| Payables | 631 | 28 | 11 | 374 | 519 | 1,563 |
| Loan commitments | 654 | — | — | — | — | 654 |
| Total undiscounted financial liabilities⁵ | 3,997 | 2,387 | 7,334 | 666 | 59,220 | 73,604 |

Footnote:

- Estimated net cash outflow profile of life insurance contract liabilities is disclosed in Note 19.
- Borrowings includes deposits in banking operations and \$364m of corporate borrowings.
- For investment-linked business in AMP Life, the liability to policyholders is linked to the performance and value of the assets that back those liabilities. The shareholder has no direct exposure to any risk in those assets. Therefore, the tables in this section shows the policyholder liability in AMP Life in aggregate only, without any maturity profile analysis. This is also consistent with AMP's management practice.
- Contractual amounts to be exchanged for which gross cash flows are exchanged.
- The totals in the table above will not necessarily agree to the totals in the Balance sheet, as these maturity profiles are based on undiscounted cash flows and the Balance sheet is based on discounted cash flows.

22. Risk management and financial instruments information continued

(c) Credit risk

Credit risk is the risk of loss that arises from a counterparty failing to meet their contractual commitments in full and on time, or from losses arising from the change in value of a traded financial instrument as a result of changes in credit risk on that instrument.

The AMP group's FRM Policy sets out the assessment and determination of what constitutes credit risk for the AMP group. The policy has set exposure limits for each counterparty, credit rating and industry type. Compliance with this policy is monitored and exposures and breaches are escalated to the AMP group Treasurer (Group Treasurer), CFO and CEO through the weekly FRM Report.

Credit risk management is decentralised in business units within the AMP group; however, credit risk directly impacting shareholder capital is measured and managed by AMP Treasury by aggregating risk from credit exposures taken in business units as detailed below.

AMP Life

Credit risk on the invested fixed income portfolios in the AMP Life statutory funds is managed by the AMP Capital Investors Compliance and Business Risk team (AMP Capital B&CR) and reported to the fund managers, within specified credit criteria in the mandate approved by the AMP Life board. The portion of credit risk on the assets backing pure life risk insurance contracts are included in aggregate with assets held in the shareholder fund and reported to AMP group ALCO by AMP Treasury.

AMP Capital Investors (AMPCI)

Credit risk on fixed Income portfolios managed by AMPCI (consistent with interest rate and foreign currency risk) is managed by the AMP Capital B&CR team and reported to the fixed income desk. This credit risk arises as part of a broader portfolio of investments under investment mandates with AMP Capital and to the extent relating directly to shareholder funds, is included in the aggregation by AMP Treasury and reported to AMP group ALCO.

AMP Bank

Credit risk arising in AMP Bank as part of lending activities and management of liquidity is managed as prescribed by AMP Bank's Risk Management Systems Description (RMSD) and reported to AMP Bank Policy ALCO monthly. Exposures relating directly to shareholder funds are included in the aggregation by AMP Treasury and reported to AMP group ALCO.

General insurance

Credit risk in Gordian Runoff Limited (Gordian) and TGI Australia Limited (TGI) is managed by the AMP Capital B&CR team according to a separate investment mandate approved by the Gordian and TGI boards which aims to duration band match the Gordian and TGI Insurance liability profile within specified credit criteria constraints. Compliance with the mandate is reported to the Gordian and TGI board of directors. The portfolio includes assets supporting both technical reserves and shareholder funds on a co-mingled basis; therefore there is no segregation of funds from an investment management perspective.

Maximum exposure to credit risk

AMP group's maximum exposure to credit risk without taking account of any collateral or other credit enhancements as of 31 December 2007 was A\$46,913m (2006: A\$39,286m), including potential exposure under any financial guarantees of A\$1,445m (2006: A\$1,353m) and loan commitments of A\$766m (2006: A\$654m).

Management of credit risk concentration

Concentration of credit risk arises when a number of financial instruments or contracts are entered into with the same counterparty or where a number of counterparties are engaged in similar business activities that would cause their ability to meet contractual obligations to be similarly affected by changes in economic or other conditions. Concentration of credit risk in the AMP group is managed by individual counterparty, by credit rating and by industry type. AMP group's maximum credit exposure to any non-sovereign counterparty as at 31 December 2007 was A\$705m (2006: A\$769m) with a currently AA rated counterparty.

At balance date, the AMP group had no specific concentration of credit risk with a single counterparty arising from the use of financial instruments, other than the normal clearing-house exposures associated with dealings through recognised exchanges.

The counterparties to non-exchange traded contracts are limited to companies with investment grade credit (BBB or greater). The credit risks associated with these counter parties are assessed under the same management policies as applied to direct investments in the AMP group's portfolio.

AMP group manages credit exposures to individual counterparty limits determined on the basis of credit rating. AMP group looks to diversify its credit risk exposure by managing credit risk, where there is a direct risk to shareholder capital, by credit rating, and industry type to certain exposure limits. Compliance is monitored and exposures and breaches are escalated to the Group Treasurer, CFO and CEO through the weekly FRM Report.

22. Risk management and financial instruments information continued*Credit exposure by credit rating*

The following table provides information regarding the credit risk exposures of the AMP group at 31 December 2007 according to the credit ratings of the counterparties, where there is a direct risk to shareholder capital, these exposures are managed within limits set by the AMP group's FRM policy:

| | 2007 \$m | 2006 \$m |
|---|----------------|-------------|
| AAA | 5,652 | 6,339 |
| AA | 6,757 | 5,058 |
| A | 1,254 | 1,651 |
| BBB | 430 | 750 |
| Below BBB | 146 | 156 |
| Total financial assets with credit risk exposure managed by Treasury | 14,239 | 13,954 |
| Financial assets with credit risk exposure not managed by Treasury ¹ | 32,867 | 24,764 |
| Other assets ² | 61,311 | 59,256 |
| Total assets | 108,417 | 97,974 |

Footnote:

- Balance includes financial assets of investment linked business in AMP Life, where the liability to policyholders is linked to the performance and value of the assets that back those liabilities. The shareholder has no direct exposure to any credit risk in those assets. Balance also includes receivables of \$1,180m (2006: \$1,536m) and secured loans held by banking operations of \$8,103m (2006: \$7,209m), which are not managed by Treasury in accordance with the AMP group's FRM policy.
- Balance represents all other financial and non-financial assets, with no credit risk exposure.

Credit exposure by industry type

The following table provides information regarding the credit risk exposures of the AMP group at 31 December 2007 according to industry type, where there is a direct risk to shareholder capital. These exposures are managed within limits set by the AMP group's FRM policy:

| | 2007 \$m | 2006 \$m |
|---|----------------|-------------|
| Australian Sovereign | 1,291 | 1,070 |
| Other Governments | 2,641 | 3,121 |
| Banks | 6,451 | 5,083 |
| Finance | 932 | 1,027 |
| Building/Construction | 238 | 385 |
| Other | 2,686 | 3,268 |
| Total financial assets with credit risk exposure managed by Treasury | 14,239 | 13,954 |
| Financial assets with credit risk exposure not managed by Treasury ¹ | 32,867 | 24,764 |
| Other ² | 61,311 | 59,256 |
| Total assets | 108,417 | 97,974 |

Footnote:

- Balance includes financial assets of investment linked business in AMP Life, where the liability to policyholders is linked to the performance and value of the assets that back those liabilities. The shareholder has no direct exposure to any credit risk in those assets. Balance also includes receivables of \$1,180m (2006: \$1,536m) and secured loans held by banking operations of \$8,103m (2006: \$7,209m), which are not managed by Treasury in accordance with the AMP group's FRM policy.
- Balance represents all other financial and non-financial assets, with no credit risk exposure.

22. Risk management and financial instruments information continued

Credit risk of the loan portfolio in AMP Bank

AMP Bank is predominantly a lender for residential properties – both owner-occupied and for investment. In every case AMP Bank completes a credit assessment, which includes cost of living allowance and requires valuation of the proposed security property by a qualified independent valuer. A large portion of AMP Bank's residential loan portfolio is securitised and all loans in securitisation vehicles are mortgage insured thereby further mitigating the risk. As well, AMP Bank's Credit Committee and Board oversee trends in lending exposures and compliance with concentration limits as a further basis of limiting lending risk. AMP Bank secures its loan portfolio with mortgages over relevant properties and as a result manages credit risk on its loan portfolio by loan to value ratio (LVR). The LVR is calculated by dividing the total loan amount by the lower of AMP Bank's approved valuation amount or the purchase price. The average LVR of AMP Bank's loan portfolio for existing and new business is set out in the following table.

| LVR | Existing Business 2007 | New Business 2007 | Existing Business 2006 | New Business 2006 |
|---------|------------------------|-------------------|------------------------|-------------------|
| 0 – 50 | 29.10% | 9.07% | 29.06% | 7.52% |
| 51 – 60 | 12.84% | 7.03% | 13.07% | 10.70% |
| 61 – 70 | 16.75% | 9.46% | 17.66% | 14.20% |
| 71 – 80 | 30.95% | 60.76% | 30.13% | 54.01% |
| 81 – 95 | 9.91% | 7.63% | 10.08% | 13.58% |
| > 95 | 0.45% | 6.05% | – | – |

Past due but not impaired financial assets of the AMP group

The following table provides an aged analysis of financial assets of the AMP group that are past due as at reporting period but not impaired.

| | Past due but not impaired | | | | Total \$m |
|--------------------------|---------------------------|-------------------|-------------------|-----------------------|------------|
| | Less than 31 days \$m | 31 to 60 days \$m | 61 to 90 days \$m | More than 91 days \$m | |
| 2007 | | | | | |
| Receivables | | | | | |
| – Trade debtors | 1 | – | – | 2 | 3 |
| – Other receivables | 10 | 3 | 2 | 13 | 28 |
| Debt securities | | | | | |
| – Loans secured | 224 | 37 | 12 | 24 | 297 |
| Total¹ | 235 | 40 | 14 | 39 | 328 |

| | Past due but not impaired | | | | Total \$m |
|---|---------------------------|-------------------|-------------------|-----------------------|------------|
| | Less than 31 days \$m | 31 to 60 days \$m | 61 to 90 days \$m | More than 91 days \$m | |
| 2006 | | | | | |
| Receivables | | | | | |
| – Life and general insurance contract premiums receivable | – | – | – | 6 | 6 |
| – Reinsurance and other recoveries receivable | – | 1 | – | 4 | 5 |
| – Trade debtors | 8 | 1 | – | 2 | 11 |
| – Other receivables | 4 | 1 | 1 | 4 | 10 |
| Debt securities | | | | | |
| – Loans secured | 170 | 34 | 15 | 23 | 242 |
| Total¹ | 182 | 37 | 16 | 39 | 274 |

Footnote:

1 For investment-linked business in AMP Life, the liability to policyholders is linked to the performance and value of the assets that back those liabilities. The shareholder has no direct exposure to any credit risk in those assets. Therefore, the tables in this section do not show the past due financial assets backing investment-linked business in AMP Life.

(d) Derivative financial instruments

Derivative financial instruments are carried at fair value and recorded in the Balance sheet as assets and liabilities. Asset and liability values on different transactions are only netted if the transactions are with the same counterparty and the cash flows will be settled on a net basis. Changes in values of derivative financial instruments are recognised in the Income statement unless they qualify as hedges for accounting purposes, as set out in Note 1(u).

22. Risk management and financial instruments information continued*Derivative transactions undertaken by life insurance controlled entities as part of life insurance operations*

The AMP group uses derivative financial instruments including financial futures, forward foreign exchange contracts, exchange traded and other options and forward rate agreements to hedge the impact of market movements on the value of assets in the investment portfolios, and to effect a change in the asset mix of investment portfolios. Derivative financial instruments are held for risk and asset management purposes within mandates, and not for the purpose of speculation.

In respect of the risks associated with the use of derivative financial instruments, price risk is controlled by exposure limits, which are subject to monitoring and review. Foreign exchange hedges are monitored on a regular basis to ensure they are effective in the reduction of price risk.

Derivative transactions undertaken by non life insurance controlled entities

AMP group treasury and banking operations use derivative financial instruments to hedge financial risk from movements in interest rates and foreign exchange rates. Swaps, forwards, futures and options in the interest rate and foreign exchange markets may be used. A description of each of these derivatives is given below.

- i) *Swaps* – a swap transaction obliges the two parties to the contract to exchange a series of cash flows at specified payment or settlement dates. Swap transactions undertaken by the AMP group are:
 - *interest-rate swaps* which involve the contractual exchange of fixed and floating interest rate payments in a single currency based on a notional amount and a reference rate, e.g. BBSW
 - *cross-currency swaps* which involve the exchange of interest payments based on two different currency principal balances and reference interest rates and generally also entail exchange of principal amounts at the start and/or end of the contract.
- ii) *Forward and futures contracts* – these are agreements between two parties establishing a contract interest rate on a notional principal over a specified period, commencing at a future date. Forward contracts are tailor-made agreements that are transacted between counter parties in the over-the-counter market (OTC), whereas futures are standardised contracts transacted on regulated exchanges.
- iii) *Options* – an option contract gives the option buyer the right, but not the obligation, to buy or sell a specified amount of a given commodity or financial instrument at a specified price during a certain period or on a specific date. The seller of the option contract is obliged to perform if the holder exercises the right contained therein. Options may be traded OTC or on a regulated exchange.

As stated above, derivative transactions are entered for the purposes of hedging assets, liabilities, forecast transactions, cash flows, and credit exposures. The accounting treatment of hedge transactions varies according to the nature of the instrument hedged and whether the hedge qualifies as such for accounting purposes.

Derivative transactions may qualify for hedges for accounting purposes if they are fair value or cash flow hedges. The group's accounting policies for derivatives designated and accounted for as hedging instruments are explained in Note 1(u), where terms used in the following section are also explained.

The AMP group also enters into derivative transactions that provide economic hedges but do not meet the requirements for hedge accounting treatment.

Fair value hedges

The AMP group's fair value hedges principally consist of cross-currency swaps and interest-rate swaps that are used to protect against changes in the fair value of fixed-rate long-term debt due to movements in market interest rates and exchange rates.

The AMP group achieved fair value hedge accounting on various corporate and AMP Bank borrowings and subordinated debt effective from 1 January 2005. For the year ended 31 December 2007, the AMP group recognised a net gain of \$7m (2006: \$10m gain) representing the ineffective portion of fair value hedges. The fair values of outstanding derivatives designated as fair value hedges was a net liability of \$38m at 31 December 2007 (2006: \$36m liability).

Cash flow hedges of forecast transactions

The AMP group is exposed to variability in future interest cash flows on debt securities held by AMP Bank, which bear interest at variable rates. Gains and losses on the effective portions of derivatives designated as cash flow hedges of forecast transactions are initially recorded in the cash flow hedges reserve and are transferred to the Income statement when the forecast cash flows are realised. The gains and losses on the ineffective portions of these derivatives are recognised immediately in the Income statement. The AMP group achieved cash flow hedge accounting effective from 1 January 2005. In 2007, no gains or losses from hedge ineffectiveness arose.

As at 31 December 2007, the fair values of outstanding derivatives recognised as cash flow hedges of forecast transactions were a net asset of \$57m (2006: \$22m asset).

At 31 December 2007, the notional principal amounts and period of expiry of the interest rate swap contracts are as follows:

| | 2007 \$m | 2006 \$m |
|---|--------------|--------------|
| 0 – 1 years | 3,572 | 3,550 |
| 1 – 2 years | 902 | 640 |
| 2 – 3 years | 780 | 872 |
| 3 – 4 years | 310 | 105 |
| 4 – 5 years | 330 | 310 |
| Total notional principal amounts | 5,894 | 5,477 |

22. Risk management and financial instruments information continued

Risk of derivative instruments

The market risk of derivatives is managed and controlled as an integral part of the financial risk of the AMP group. The credit risk of derivatives is also managed in the context of the group's overall credit risk policies.

(e) Net fair values

The following table summarises the carrying amounts and fair values of those financial assets and liabilities not presented on the AMP group's Balance sheet at their fair value. Bid prices are used to estimate the fair value of assets, whereas offer prices are applied for liabilities.

| | Total carrying amount as per the Balance sheet | | Aggregate fair value | |
|------------------------------------|---|-------------|----------------------|-------------|
| | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| Financial assets | | | | |
| Loans – secured | 9,004 | 7,899 | 8,975 | 7,904 |
| Total financial assets | 9,004 | 7,899 | 8,975 | 7,904 |
| Financial liabilities | | | | |
| Bonds and notes | 8,711 | 7,608 | 8,777 | 7,662 |
| Subordinated Floating Rate Note | 100 | 100 | 106 | 107 |
| Total financial liabilities | 8,811 | 7,708 | 8,883 | 7,769 |

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Refer to Note 1(u) for fair value estimation methods.

Debt securities

Loans secured within AMP banking operations of \$8,103m (2006: \$7,209m) are recognised at amortised cost net of impairment losses. The estimated fair value of loans secured and advances represents the discounted amount of estimated future cash flows expected to be received, based on the maturity profile of the loans. As the loans are unlisted, the discount rates applied are based on the yield curve appropriate to the remaining term of the loans.

The loans may be carried at an amount in excess of fair value due to fluctuations on fixed rate loans. As the fluctuations in fair value do not represent a permanent diminution and the carrying amounts of the loans are recorded at recoverable amounts after assessing impairment, it is not appropriate to restate their carrying amount.

Borrowings

Borrowings comprise domestic commercial paper and various floating-rate and medium-term notes. The fair values of borrowings are predominantly hedged by derivative instruments – mainly cross-currency and interest-rate swaps. The estimated fair value of borrowings is determined with reference to quoted market prices. For borrowings where quoted market prices are not available, a discounted cash flow model is used, based on a current yield curve appropriate for the remaining term to maturity.

Subordinated debt

Subordinated debt comprises listed securities and their fair value is determined with reference to the actual quoted market prices at balance date. The fair value of subordinated debt is predominantly hedged by derivative instruments – mainly cross-currency and interest-rate swaps.

(f) Securitisation

During the year, mortgages totalling \$2,166m (2006: \$1,789m) were transferred to securitisation vehicles. At 31 December 2007, AMP has outstanding securitised assets amounting to \$5,410m (2006: \$4,869m) after allowing for amortisation of the initial assets securitised.

(g) Amounts expected to be recovered no more than 12 months after the reporting date

The majority of the balances of equity securities, debt securities, property securities and other financial assets are assets of the life statutory funds referred to in Note 20(f). The remainder includes debt securities of \$606m (2006: \$493m) in consolidated securitisation vehicles, which are expected to be recovered no more than 12 months after the reporting date.

23. Capital management

The AMP group holds capital to protect customers, creditors and shareholders against unexpected losses to a level that is consistent with AMP's risk appetite.

The AMP group's capital resources include ordinary equity and interest-bearing liabilities. The AMP group excludes interest-bearing liabilities of its banking subsidiary, AMP Bank Limited, and controlled investment subsidiaries and trusts from the AMP group capital resources. Included within interest-bearing liabilities is subordinated debt and other instruments that would qualify as regulatory capital under Australian Prudential Regulation Authority (APRA) standards.

The AMP group makes adjustments to the statutory shareholder equity for accounting mismatch items. Under AIFRS, some assets held on behalf of policyholders (and related tax balances) are included in the accounts at different values to the value used in the calculation of policy liabilities in respect of the same asset. These mismatch items include:

- treasury shares (AMP Limited shares held by the statutory funds on behalf of policyholders)
- owner-occupied properties
- life company statutory funds' investments in controlled entities.

The current AMP group's capital resources consist of:

| | 31 December 2007 | 31 December 2006 |
|---|------------------|------------------|
| AMP statutory equity attributable to shareholders | 1,927 | 2,412 |
| Accounting mismatch items | 309 | 316 |
| AMP shareholder equity | 2,236 | 2,728 |
| Subordinated debt ¹ | 350 | 350 |
| Senior debt ¹ | 819 | 611 |
| Total AMP capital resources | 3,405 | 3,689 |

Footnote:

- 1 Balances above represent amounts to be repaid upon maturity. Equivalent amounts in the Balance sheet are reflected at their current fair value.

The AMP group assesses the adequacy of its capital requirements through three capital measures; regulatory capital, ratings capital and economic (or risk based) capital. The AMP group targets a level of capital resources to satisfy all three capital measures. The AMP group's capital management strategy forms part of the AMP group's broader strategic planning process.

In addition to managing the level of capital resources, the AMP group also attempts to optimise the mix of capital resources to minimise the cost of capital and maximise shareholder value.

(i) Regulatory capital

A number of the operating entities within the AMP group of companies are regulated. The AMP group of companies includes an authorised deposit-taking institution, a life insurance company, approved superannuation trustees and general insurance companies all regulated by APRA. A number of companies also hold Australian Financial Services Licences.

The shareholder minimum regulatory capital requirement (MRR) is the amount of shareholder capital required by each of AMP's regulated businesses to meet their capital requirements as set by the appropriate regulator. These requirements are as follows:

- AMP Life Limited: solvency, capital adequacy and management capital requirements as specified under the Life Act and Life Insurance Actuarial Standards
- AMP Bank Limited: capital requirements as specified under APRA Banking Prudential Standards
- AMP Capital Investors: capital and liquidity requirements under its Australian Financial Services Licence
- Cobalt/Gordian general insurance companies: capital requirements as specified under APRA General Insurance Prudential Standards.

All the AMP group regulated entities have at all times during the current and prior financial year complied with the externally imposed capital requirements to which they are subject.

The AMP group targets a level of capital equal to the MRR plus a target surplus. The majority of the target surplus relates to the AMP Life Limited Statutory Funds and is set by reference to a probability of breaching regulatory capital requirements. This is a two tiered test where the target surplus is set as the greater of the amount required for a:

- 0.5% probability of breaching solvency over one year
- 10% probability of breaching capital adequacy over one year.

23. Capital management continued

(ii) Ratings capital

The AMP group's capital management strategy is framed against an objective of maintaining the AMP group's 'A' range credit ratings. In line with the target credit rating the AMP group maintains an AA range financial strength rating for its wholly owned life insurance company, AMP Life Limited. The AMP group targets a level of gearing, interest coverage and capital in line with rating agency guidelines for an A range credit rating and AA range financial strength rating.

The key ratings for the AMP group companies, as published by Standard & Poor's and Moody's Investor Services, at 31 December 2007 were as follows.

| Company | Standard & Poor's | | Moody's | |
|----------------------------|-------------------|---------------------------|---------------|---------------------------|
| | Credit rating | Financial strength rating | Credit rating | Financial strength rating |
| AMP Group Holdings Limited | A/Positive/A-1 | n/a | A2/Stable | n/a |
| AMP Life Limited | AA-/Positive | AA-/Positive | Aa2/Stable | Aa2/Stable |
| AMP Bank Limited | A-/Stable/A-2 | n/a | A2/Stable/P-1 | n/a |

(iii) Economic capital

Risk based capital (RBC) in the AMP group is an internal measure of economic capital adequacy. The AMP group is under no obligation to maintain RBC capital adequacy, because it is an internal measure and not a regulatory capital requirement.

RBC resources consist of net tangible assets and the value of in-force business. Subordinated debt and the expected value of new business are not included.

RBC requirements consist of modelled economic losses over a 12-month period arising from risks of various kinds taken on by the AMP group. The risk types modelled are market, credit, operational, competitive, and claims risks on life and general insurance.

24. Notes to the statement of cash flows

| | Consolidated | | Parent | |
|--|--------------|--------------|-------------|-------------|
| | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| (a) Reconciliation of the net profit after income tax to cash flows from operating activities | | | | |
| Net profit after income tax | 985 | 915 | 903 | 567 |
| Depreciation of operating assets | 45 | 18 | – | – |
| Amortisation and writedown of intangibles | 61 | 36 | – | – |
| Investment gains and losses and movements in external unitholders liabilities | 939 | (3,875) | – | – |
| Dividend and distribution income reinvested | (474) | (498) | – | – |
| Share-based payments | (17) | (12) | (2) | (4) |
| Decrease (increase) in receivables and other assets | (244) | (333) | 10 | (11) |
| (Decrease) increase in net policy liabilities | 5,351 | 7,986 | – | – |
| (Decrease) increase in income tax balances | (212) | 476 | (1) | (44) |
| (Decrease) increase in other payables | (112) | (66) | (2) | – |
| Cash flows from (used in) operating activities¹ | 6,322 | 4,647 | 908 | 508 |

Footnote:

1 Amounts include cash flows attributable to discontinued operations held for sale. See Note 21 for further information.

(b) Reconciliation of cash

Comprises:

| | | | | |
|--|--------------|--------------|----------|----------|
| Cash on hand | 1,278 | 723 | 1 | 1 |
| Cash on deposit | 900 | 385 | – | – |
| Bank overdrafts (included in Borrowings) | (10) | (109) | – | – |
| Short term bills and notes (included in Debt securities) | 4,318 | 4,809 | – | – |
| Balance at the end of the period | 6,486 | 5,808 | 1 | 1 |

(c) Financing arrangements*(i) Overdraft facilities*

| | | | | |
|-----------------------------------|-----|-----|---|---|
| Bank overdraft facility available | 300 | 300 | – | – |
|-----------------------------------|-----|-----|---|---|

(ii) Credit standby facilities

| | | | | |
|---|------------|------------|----------|----------|
| Revolving and standby credit facilities | | | | |
| Available | 485 | 485 | – | – |
| Used | – | – | – | – |
| Unused | 485 | 485 | – | – |

(iii) Loan facilities

In addition to facilities arranged through bond and note issues (refer Notes 14 and 15), financing facilities are provided through bank loans under normal commercial terms and conditions.

| | | | | |
|---------------|------------|------------|----------|----------|
| Available | 1,563 | 442 | – | – |
| Used | (805) | (242) | – | – |
| Unused | 758 | 200 | – | – |

(iv) Bond and note funding programs

| | | | | |
|---------------|---------------|---------------|----------|----------|
| Available | 20,639 | 22,566 | – | – |
| Used | (9,100) | (8,042) | – | – |
| Unused | 11,539 | 14,524 | – | – |

(d) Acquisition and disposal of controlled entities

In the course of normal operating investment activities, the life statutory funds acquire equity interests in entities which, in some cases, result in AMP holding a controlling interest in the investee entity.

Most acquisitions and disposals of controlled entities are in relation to unit trusts with underlying net assets typically comprising investment assets including cash. The consideration for acquisitions or disposals reflects the fair value of the investment assets at the date of the transactions after taking into account minority interests.

Certain controlled entities of the life statutory funds are operating companies which carry out business operations unrelated to the core wealth management operations of the AMP group. There were no significant acquisitions or disposals of controlled operating companies during 2007 or 2006.

25. Earnings per share

(a) Classification of equity securities

Ordinary shares have been included in the calculation of basic earnings per share.

In accordance with AASB 133 *Earnings per Share*, options over unissued ordinary shares and performance rights have been classified as potential ordinary shares and have been considered in the calculation of diluted earnings per share. As all options were out of the money for 2007 and 2006, they have been determined not to be dilutive for those periods. Performance rights have been determined to be dilutive in 2007 and 2006. Although performance rights have been determined to be dilutive in accordance with AASB 133 *Earnings per Share*, if these instruments vest and are exercised, it is AMP's policy to buy AMP shares 'on market' so there will be no dilutive effect on the value of AMP shares.

Since the end of the financial year and up to the date of the report, no performance rights have been issued, 26,320 performance rights have been exercised and no performance rights have lapsed. During the same period no options have been issued or exercised however, 140,000 options have lapsed. There have been no movements in number of shares on issue.

Of the ordinary shares on issue, AMP Life (a wholly owned controlled entity) holds 25,192,562 (2006: 27,213,892) shares in AMP Limited on behalf of policyholders. ASIC has granted relief from restrictions in the *Corporations Act 2001* to allow AMP Life Limited to hold and trade shares in AMP Limited as part of the policyholder funds' investment activities. In determining the weighted average number of ordinary shares used in the calculation of earnings per share, a reduction is made for the average number of shares held by AMP Life in AMP Limited during the period.

| | Consolidated | |
|--|-----------------|-----------------|
| | 2007 million | 2006 million |
| (b) Weighted average number of ordinary shares used | | |
| Weighted average number of ordinary shares used in calculation of basic earnings per share | 1,849 | 1,844 |
| Add: potential ordinary shares considered dilutive | 8 | 11 |
| Weighted average number of ordinary shares used in calculation of diluted earnings per share | 1,857 | 1,855 |
| | \$m | \$m |
| (c) Level of earnings used | | |
| Basic from continuing operations before accounting mismatches | 863 | 888 |
| Diluted from continuing operations before accounting mismatches | 863 | 888 |
| Basic from continuing operations after accounting mismatches | 792 | 827 |
| Diluted from continuing operations after accounting mismatches | 792 | 827 |
| Basic after accounting mismatches | 985 | 915 |
| Diluted after accounting mismatches | 985 | 915 |
| | cents | cents |
| (d) Earnings per share | | |
| Basic from continuing operations before accounting mismatches | 46.7 | 48.1 |
| Diluted from continuing operations before accounting mismatches | 46.5 | 47.9 |
| Basic from continuing operations after accounting mismatches | 42.8 | 44.8 |
| Diluted from continuing operations after accounting mismatches | 42.7 | 44.6 |
| Basic after accounting mismatches | 53.3 | 49.6 |
| Diluted after accounting mismatches | 53.1 | 49.3 |

26. Superannuation funds

AMP contributes to two employer-sponsored superannuation funds that exist to provide benefits for employees and their dependants on resignation, retirement, disability or death of the employee. The funds consist of both defined contribution sections and defined-benefit sections.

The defined contribution sections receive fixed contributions from AMP group companies and the group's legal obligation is limited to these contributions.

The defined-benefit sections provide members with a choice of lump sum benefits or pension benefits based on years of membership and final salary. New employees are only offered defined contribution-style benefits.

The following disclosures relate only to the defined-benefit sections of the plans.

The following tables summarise the components of the net amount recognised in the consolidated Income statement, the movements in the defined-benefit obligation and plan assets, and the net amounts recognised in the consolidated Balance sheet for the defined-benefit funds.

| | Consolidated | |
|--|--------------|--------------|
| | 2007 \$m | 2006 \$m |
| (a) Defined-benefit income (expense) | | |
| Current service cost | (2) | (2) |
| Interest cost | (17) | (16) |
| Expected return on plan assets ^{1,2,3} | 25 | 23 |
| Total defined-benefit income (expense) | 6 | 5 |
| (b) Movements in defined benefit obligation | | |
| Balance at the beginning of the period | (356) | (368) |
| Current service cost | (2) | (2) |
| Interest cost | (17) | (16) |
| Contributions by plan participants | (1) | (1) |
| Actuarial gains and losses ⁴ | (33) | 7 |
| Benefits paid | 22 | 24 |
| Balance at the end of the period | (387) | (356) |
| (c) Movement in fair value of plan assets | | |
| Balance at the beginning of the period | 382 | 348 |
| Expected return on plan assets | 25 | 23 |
| Actuarial gains and losses ⁴ | 10 | 34 |
| Contributions by plan participants | 1 | 1 |
| Benefits paid | (22) | (24) |
| Balance at the end of the period | 396 | 382 |

Footnote:

- 1 The expected return on plan assets is determined at the beginning of the period, and is based on financial modelling of expected real returns for each of the major asset classes, combined with the price inflation assumption to develop nominal returns.
- 2 The actual return on fund assets for the period in Australia was \$34m (2006: \$51m).
- 3 The actual return on fund assets for the period in New Zealand was \$1m (2006: \$7m).
- 4 As explained in Note 1, actuarial gains and losses are recognised directly in retained profits.

26. Superannuation funds continued

| | Consolidated | |
|--|--------------|-------------|
| | 2007 \$m | 2006 \$m |
| (d) Defined-benefit (deficit) surplus | | |
| Present value of wholly funded defined-benefit obligations | (387) | (356) |
| Less: Fair value of plan assets | 396 | 382 |
| Plus: Past service costs not yet recognised | – | – |
| Net defined-benefit (deficit) surplus recognised in the Balance sheet | 9 | 26 |
| Movement in net defined-benefit (deficit) surplus | | |
| (Deficit) surplus at the beginning of the period | 26 | (20) |
| Plus: Total income (expenses) recognised in income | 6 | 5 |
| Plus: Employer contributions | – | – |
| Plus: Actuarial gains (losses) recognised in the Statement of recognised income and expense ¹ | (23) | 41 |
| (Deficit) surplus at the end of the period² | 9 | 26 |

Footnote:

- 1 The cumulative amount of the actuarial gains and losses recognised in the Statement of recognised income and expense is \$106m (2006: \$129m).
- 2 All actuarial gains and losses, and past service costs have been recognised in the Balance sheet.

(e) Historical analysis of defined-benefit (deficit) surplus

| | Consolidated | | | |
|--|--------------|-------------|-------------|-------------|
| | 2007 \$m | 2006 \$m | 2005 \$m | 2004 \$m |
| Australian defined-benefit (deficit) surplus | | | | |
| Present value of wholly funded defined-benefit obligations | (342) | (309) | (324) | (334) |
| Less: Fair value of plan assets | 352 | 334 | 303 | 284 |
| Balance sheet | 10 | 25 | (21) | (50) |
| Actuarial gains and losses arising on plan liabilities | (35) | 10 | 5 | (9) |
| Actuarial gains and losses arising on plan assets | 11 | 30 | 20 | (53) |
| New Zealand defined-benefit (deficit) surplus | | | | |
| Present value of wholly funded defined-benefit obligations | (45) | (47) | (44) | (41) |
| Less: Fair value of plan assets | 44 | 48 | 45 | 45 |
| Balance sheet | (1) | 1 | 1 | 4 |
| Actuarial gains and losses arising on plan liabilities | 1 | (3) | – | 2 |
| Actuarial gains and losses arising on plan assets | (2) | 4 | 1 | 1 |

26. Superannuation funds continued**(f) Principal actuarial assumptions**

The following table sets out the principal actuarial assumptions used as at the reporting date in measuring the defined-benefit obligations of the Australian and New Zealand defined-benefit funds:

| | Australia | | New Zealand | |
|---|--------------|-------|-------------|------|
| | 2007 | 2006 | 2007 | 2006 |
| Discount rate (before tax) | 6.3% | 5.9% | 6.9% | 5.8% |
| Expected return on assets (before tax) | 7.8% | 6.8% | 5.3% | 5.3% |
| Expected rate of pension increases | 3.0% | 3.0% | 1.9% | 1.9% |
| Expected rate of salary increases | 4.5% | 4.5% | n/a | n/a |
| Proportion of benefits expected to be taken as pensions | 60.0% | 60.0% | n/a | n/a |
| Inflation increases | n/a | n/a | 2.5% | 2.5% |

(g) Arrangements for employer contributions for funding defined-benefit funds

The information set out in Note 26(a) and (b) regarding the measurement and recognition of defined-benefit funds' surpluses or deficits is determined in accordance with AASB 119 *Employee Benefits*. However, for the purposes of recommending contributions to the defined-benefit funds, fund actuaries consider the positions of the funds as measured under AAS 25 *Financial Reporting by Superannuation Plans* which determines the funds' liabilities according to different measurement rules. The surplus determined under AAS 25 differs from the net deficit recognised in the Balance sheet under AASB 119, largely due to the use of different discount rates in valuing benefits.

At the dates of the most recent financial reports of the plans, the surplus measured as the difference between the net market value of plan assets and the accrued benefits of the plans was \$23m (2006: \$44m) for the Australian defined-benefit fund and \$4m (2006: \$4m) for the New Zealand defined-benefit fund.

Funding methods and current recommendations – Australia

The Australian defined-benefit funds' funding policy is intended to fully cover benefits by the time they become payable. The method of funding benefits adopted is the attained age normal method. This funding method aims to spread the cost of future benefits for current members evenly over their future working lifetimes.

The economic assumptions used to determine the current contribution recommendations are the same as the actuarial assumptions in Part (f) above, except for the discount rate which is assumed to be 6.75% (before tax) for the purposes of determining accrued benefits.

Funding methods and current recommendations – New Zealand

The New Zealand defined-benefit funds' funding policy is intended to fully cover benefits by the time they become payable. The main group of benefits is pension rights of retired members and their spouses. The retirement benefits of active members are valued on a simplified actuarial projection basis as they are not material to the valuation of the fund.

As at 1 January 2006, the date of the last triennial valuation, the fund was considered to be in a sound financial position with assets exceeding the value of accrued benefits. As such the actuarial advice at that time was for AMP to take a contribution holiday until 1 July 2007. The actuary also recommended that an informal actuarial report be prepared at 1 January 2007 and this recommended the contribution holiday be extended until 1 July 2008. The next formal actuarial valuation will be conducted as at 1 January 2009 and will be completed by 31 July 2009.

(h) Allocation of assets

Shown in the following table are the asset allocations of the defined-benefit funds.

| | Australia ¹ | | New Zealand ¹ | |
|---------------------------|------------------------|------|--------------------------|------|
| | 2007 | 2006 | 2007 | 2006 |
| Equity | 46% | 44% | 63% | 59% |
| Property | 18% | 19% | 19% | 13% |
| Fixed interest | 22% | 26% | 9% | 20% |
| Cash | 5% | 3% | 9% | 8% |
| Alternative growth assets | 10% | 9% | 0% | 0% |

Footnote:

- 1 The investment assets of the plans may at times include either direct or indirect investments in AMP Limited shares. These investments are part of normal investment mandates within the plans and are not significant in relation to total plan assets. The plans do not hold any other assets which are occupied or used by AMP Limited.

27. Share-based payments

(a) Summary of AMP's share-based payment plans

AMP has a number of employee share-based payment plans. These long-term incentive plans form part of AMP's overall remuneration strategy, and are necessary for AMP to attract, motivate and retain high performing employees who contribute to the success of the business. Long-term incentives represent an 'at risk' component of remuneration.

A number of share-based payment plans are no longer offered to employees as part of AMP's long-term incentive program. This is in line with AMP's strategy to simplify the choice of long-term incentive plans offered to employees. Whilst some plans are no longer offered, due to the requirement to record the share-based payments expense over the vesting period of the payments, the plans do form part of the share-based payments expense for the period. As such, information about these plans is provided below as well as plans which AMP currently offers as part of its long-term incentive program.

On adoption of AIFRS, exemptions were permitted which allowed AMP to only recognise a share-based payments expense for equity instruments that were granted after 7 November 2002 and that had not vested on or before 1 January 2005. All plans described below form part of the share-based payments expense recorded in the Income statement except the Employee and Executive Option Plan which ceased to be offered prior to 7 November 2002. Details of this plan have been provided below, however no expense has been recorded in relation to these instruments. The following table provides a list of AMP's share-based payment plans and the share-based payments expense recorded in relation to those plans during the year:

| | Consolidated | |
|--|----------------|----------------|
| | 2007 \$'000 | 2006 \$'000 |
| Plans currently offered | | |
| Performance rights | 13,916 | 7,884 |
| Restricted shares | 2,655 | 1,890 |
| Employee share acquisition plan – matching shares | 77 | 60 |
| Plans no longer offered | | |
| Executive Short-term Incentive Program – matching shares | 79 | 471 |
| Employee and Executive Option Plan | n/a | n/a |
| Total share-based payments expense | 16,727 | 10,305 |

(b) Performance rights

Plan description

Performance rights are granted to those executives considered to have the most direct influence on AMP's business performance.

A performance right is a right to acquire one fully paid ordinary share in AMP after a three-year performance period, provided a specific performance hurdle is met. Prior to exercise, performance rights holders do not receive dividends or have other shareholder benefits (including any voting rights).

In 2002, 2003, 2004 and 2007 AMP offered share bonus rights to employees in overseas domiciles where it was not possible or tax-efficient to grant performance rights. The terms and conditions of the share bonus rights are identical to the terms and conditions of the performance rights, except settlement is in cash rather than equity instruments.

The performance hurdle

The number of performance rights that vest is determined by a vesting schedule based on the performance of AMP relative to a comparator group of companies listed on the ASX over a three-year performance period. The performance measure is Total Shareholder Return (TSR) relative to the top 50 industrials in the Standard & Poor's/Australian Stock Exchange (S&P/ASX) 100 Index as at the start of the performance period. The performance hurdle and vesting schedule were chosen because they align executives' remuneration with the creation of shareholder value relative to peer companies.

At the end of the performance period, AMP's Remuneration Committee receives data from an independent external consultant to determine AMP's TSR performance relative to the comparator group. An independent external consultant is appointed so as to ensure objectivity in measuring AMP's performance. The Remuneration Committee then determines the number of performance rights that vest by applying this data to the vesting schedule.

Exercising performance rights

Executives have two years from the end of the performance period to exercise any performance rights that vest at a nominal exercise price (\$1 per tranche of shares acquired). If the performance hurdle is not achieved the performance rights lapse immediately without re-testing of the performance hurdle.

When executives exercise performance rights, these AMP shares are bought on market so there is no dilutionary effect on the value of existing AMP shares.

Treatment of performance rights on ceasing employment

Unvested performance rights will lapse when an executive resigns from AMP. All performance rights, whether vested or unvested, will also lapse on termination due to misconduct or inadequate performance. In other cases, such as redundancy and retirement, performance rights continue to be held subject to the same performance hurdle and performance period.

27. Share-based payments continued*Plan valuation*

The fair value of performance rights has been calculated as at the grant date, by external consultants using a simulation technique known as a Monte Carlo simulation. Fair value has been discounted for the probability of not meeting the TSR performance hurdles.

In determining the share-based payments expense for the period, the number of instruments expected to vest has been adjusted to reflect the number of employees expected to remain with AMP until the end of the performance period.

For the purposes of the valuation it is assumed that performance rights are exercised as soon they have vested. Assumptions regarding the dividend yield and volatility have been estimated based on AMP's actual historic dividend yield and volatility over an appropriate period.

The following table shows the factors which were considered in determining the independent fair value of the performance rights granted during the current period and the comparative period:

| Grant date | Share price | Contractual life | Dividend yield | Volatility | Risk-free rate | Performance hurdle discount | Fair value |
|------------|-------------|------------------|----------------|------------|----------------|-----------------------------|------------|
| 21/09/2007 | \$10.32 | 4.9 years | 4.3% | 20% | 6.4% | 45% | \$5.65 |
| 05/09/2007 | \$10.70 | 4.9 years | 4.3% | 20% | 6.3% | 44% | \$6.01 |
| 09/03/2007 | \$9.98 | 4.9 years | 4.3% | 20% | 6.0% | 54% | \$4.64 |
| 08/09/2006 | \$9.00 | 4.9 years | 4.5% | 20% | 5.8% | 54% | \$4.13 |

The following table shows the movements during the period of all performance rights:

| Grant date | Exercise period | Exercise price | Balance at 1 Jan 2007 | Exercised during the year ¹ | Granted during the year | Lapsed during the year | Balance at 31 Dec 2007 ² |
|--------------|-------------------------|----------------|-----------------------|--|-------------------------|------------------------|-------------------------------------|
| 23/10/2003 | 30/08/2006 – 29/08/2008 | Nil | 265,175 | 233,057 | – | – | 32,118 |
| 18/03/2004 | 30/08/2006 – 29/08/2008 | Nil | 53,248 | 46,799 | – | – | 6,449 |
| 06/09/2004 | 01/08/2007 – 31/07/2009 | Nil | 2,171,818 | 1,984,740 | – | 15,279 | 171,799 |
| 01/09/2005 | 31/07/2008 – 31/07/2010 | Nil | 2,237,611 | – | – | 124,773 | 2,112,838 |
| 08/09/2006 | 01/08/2009 – 31/07/2011 | Nil | 2,663,225 | – | – | 114,960 | 2,548,265 |
| 09/03/2007 | 01/01/2010 – 31/12/2011 | Nil | – | – | 553,940 | – | 553,940 |
| 05/09/2007 | 01/08/2010 – 31/07/2012 | Nil | – | – | 2,661,041 | – | 2,661,041 |
| 21/09/2007 | 01/08/2010 – 31/07/2012 | Nil | – | – | 68,448 | – | 68,448 |
| Total | | | 7,391,077 | 2,264,596 | 3,283,429 | 255,012 | 8,154,898 |

Footnote:

- 1 The weighted average share price at the time of exercise of these performance rights was \$10.31.
- 2 The weighted average remaining contractual life of performance rights outstanding at the end of the period is 3.4 years.

Since the end of the financial year and up to the date of the report, no performance rights have been issued, 26,320 performance rights have been exercised; and no performance rights have lapsed. Of the performance rights outstanding at the end of the period, 32,118 granted on 23/10/2003, 6,449 granted on 18/03/2004 and 145,479 granted on 06/09/2004 have vested and are exercisable.

2005, 2006 and 2007 capital returns

To compensate for the reduction in the value of performance rights resulting from the 2005, 2006 and 2007 capital returns, the arrangements with holders were altered so that, in respect of each capital return, they are entitled to be paid 40 cents for each performance right held immediately prior to the relevant capital return that subsequently vests and is converted into an AMP share. For example, an executive holding performance rights granted in 2005 will be entitled to a payment of 80 cents for each performance right granted in 2005 that vests, i.e. after the three-year performance period and if the performance criteria are met. Executives who held performance rights granted in 2004 that vested in 2007 received \$1.20 for each of those performance rights. No other terms described above were altered. The fair value of each grant of performance rights immediately prior to the alteration was the same as the fair value immediately after the alteration.

(c) Restricted shares*Plan description*

A restricted share is an ordinary AMP share that has a holding lock in place until the three-year vesting period ends.

Restricted shares are offered to selected high performing employees who contribute significantly to AMP's overall business success. The purpose of the grant is to recognise such employees and assist in retaining them. While restricted shares are offered to selected employees, they are no longer offered to the CEO and his direct reports.

27. Share-based payments continued

As this program is designed as a means of recognising and retaining employees, no performance hurdles apply. However, the shares are subject to a holding lock until the end of a three-year vesting period. If the individual resigns from AMP during the holding period, the shares are forfeited. In the case of retrenchment, the individual retains their restricted shares; however the holding lock remains in place until the end of the three-year vesting period. Restricted shares are bought on market and granted at no cost to employees.

Plan valuation

The fair value of restricted shares has been determined using the share price of AMP ordinary shares on the grant date. As employees holding restricted shares are entitled to dividend payments no adjustment has been made to the fair value in respect of future dividend payments. In determining the share-based payments expense for the period, the number of instruments expected to vest has been adjusted to reflect the number of employees expected to remain with AMP until the end of the vesting period.

The following table shows the number of restricted shares that have been granted during the current period and comparative period and the fair value of restricted shares as at the grant date.

| Grant date | Number granted | Weighted average fair value |
|-------------------------|----------------|-----------------------------|
| 05/09/2007 ¹ | 451,589 | \$10.79 |
| 08/09/2006 ¹ | 370,058 | \$8.91 |

Footnote:

- 1 In 2006 and 2007, AMP offered share bonus rights to employees in overseas domiciles where it was not possible or tax-efficient to grant restricted shares. The terms and conditions of the share bonus rights are identical to the terms and conditions of the restricted shares except the share bonus rights are not entitled to dividends and settlement is in cash rather than equity instruments.

2005, 2006 and 2007 capital returns

No adjustments were made to the restricted shares for the 2005, 2006 and 2007 capital returns.

(d) Employee Share Acquisition Plan

Plan description

AMP currently offers all eligible employees and executives the opportunity to become shareholders in AMP through the Employee Share Acquisition Plan (ESAP). Under ESAP participants can elect to receive part of their base salary (and any short-term incentive payments) in the form of AMP shares. There are no performance hurdles applied to this part of the plan as participants sacrifice part of their salary to acquire these shares.

As an additional incentive to acquire shares, participants are entitled to receive (at no cost to the participant) one matching share for every 10 shares acquired (up to a maximum of 100 matching shares in any 12 month period). To receive the full entitlement to matching shares, shares must be held in the plan for a minimum of three years. There are no performance conditions for receiving matching shares as ESAP is primarily designed to encourage employee share ownership, through participation in the plan. Matching shares are bought on market.

Participants who cease to be employed within the AMP group within the three-year holding period may lose their entitlement to some or all of their matching shares, depending on the reason for leaving the company.

Plan valuation

Under ESAP, participating employees receive matching shares at the end of a three-year vesting period. During this vesting period, the employee has no right to the matching shares and does not receive the dividends on the matching shares. Each matching share has been valued by external consultants as the face value of an AMP ordinary share at grant date less the present value of the expected dividends (not received). The number of matching shares expected to be granted is estimated based on the average number of shares held in the ESAP by each employee at the beginning of each year. In determining the share-based payments expense for the period, the number of matching shares expected to be granted has been adjusted to reflect the number of employees expected to remain with AMP until the end of the three-year vesting period.

The following table shows the number of matching shares expected to be granted based on the shares purchased by employees under the ESAP during the current period and the comparative period and the fair value of matching shares as at the grant date.

| Grant date | Estimated number of matching shares to be granted | Weighted average fair value |
|----------------|---|-----------------------------|
| 2007 – various | 28,320 | \$9.11 |
| 2006 – various | 24,432 | \$7.87 |

27. Share-based payments continued*2005, 2006 and 2007 capital returns*

To compensate for the reduction in the value of entitlements to matching shares resulting from the 2005, 2006 and 2007 capital returns, the arrangements with ESAP participants were altered so that, in respect of each capital return, they are entitled to be paid 40 cents for each matching share entitlement held in ESAP immediately prior to the relevant capital return that vests and is converted into an AMP share. For example, participants who held matching share entitlements under the plan immediately prior to the 2005 capital return will be paid \$1.20 for each matching share that vests in 2008. The fair value of matching share entitlements immediately prior to the alteration was the same as the fair value immediately after the alteration. The fair value of each grant of performance rights immediately prior to the alteration was the same as the fair value immediately after the alteration.

(e) Executive Short-term Incentive Program*Plan description*

At the time the program was offered, AMP invited selected executives to nominate up to 25% of any 2002 and 2003 short-term incentive to be allocated as AMP shares. In addition, selected senior executives were required to take 30% of their 2002 and 2003 short-term incentive as shares. As executives salary sacrificed their short-term incentive for AMP shares, no performance hurdles applied after the short-term incentive was granted.

For shares acquired on 10 March 2004, as part of the 2003 Executive Short-term Incentive Program, a three-year holding lock was imposed on these shares and executives who remained employed for three years received a full entitlement of one matching share (for no cash consideration) for each share held in the plan for three years. There were no performance criteria attached to receiving matching shares as the program was designed primarily as a retention tool. Participants who ceased employment with AMP during the three-year holding period lost their entitlement to receive some or all of their matching shares, depending on the reason their employment ceased.

Matching shares valuation

Under the Executive Short-term Incentive Program, participating executives receive matching shares at the end of a three-year vesting period. During this vesting period, the executive has no right to the matching shares and does not receive the dividends on the matching shares. Each matching share entitlement has been valued by external consultants as the face value of an AMP ordinary share at grant date (date of the deferral of the short-term incentive into the Executive Short-term Incentive Program) less the present value of the expected dividends (not received). In determining the share-based payments expense for the period, the number of matching shares expected to be granted has been adjusted to reflect the number of employees expected to remain with AMP until the end of the three-year vesting period.

The following table shows the number of matching shares expected to be granted based on the shares purchased by employees under the Executive Short-term Incentive Program and the fair value of matching shares as at the grant date.

| Grant date | Estimated number of matching shares to be granted | Weighted average fair value |
|--------------------------------------|---|-----------------------------|
| 2005 and 2006 and 2007 – not offered | n/a | n/a |
| 10/03/2004 | 253,319 | \$4.52 |
| 29/03/2004 | 34,188 | \$5.68 |
| 28/03/2003 | 168,760 | \$5.93 |
| 06/06/2003 | 102,993 | \$5.03 |

Impact of capital returns

To compensate for the reduction in the value of entitlements to matching shares resulting from the capital returns made in 2005 and 2006, arrangements with participants in the program were altered so that, in respect of each of those capital returns, they were paid 40 cents for each matching share entitlement that vested and was converted into an AMP share. For shares acquired on 10 March 2004 as part of the 2003 Executive Short-term Incentive Program, a payment of 80 cents per share was made to each eligible participant when their matching share entitlements vested on 10 March 2007. No compensation was paid for the 2007 capital return as all matching shares under this program had vested by this time. The fair value of matching share entitlements immediately prior to the alteration was the same as the fair value immediately after the alteration.

(f) Employee and Executive Option Plan*Plan description*

In the past, employees and executives were granted options to purchase AMP shares, subject to various performance hurdles. However, options have not been offered since 2002.

The ability to exercise options is subject to a performance hurdle that is tested at the end of a three-year performance period. Prior to their exercise, option holders do not receive dividends or have other shareholder benefits (including any voting rights). The performance hurdle is Total Shareholder Return (TSR) relative to a group of comparable companies by size. The number of options that vest is determined by a vesting schedule based on the level of company performance relative to the comparator group.

27. Share-based payments continued

At the end of the performance period, AMP's Remuneration Committee uses data from an independent external consultant to determine AMP's TSR performance relative to the comparator group. The use of an independent external consultant ensures objectivity in measuring AMP's performance. If some or all options do not vest at this time, then the performance period is extended by two years. Options that have not vested at the end of the extended performance period lapse. Options that have vested can be exercised up to 10 years from the grant date.

As mentioned previously, all options were granted prior to 7 November 2002 and are therefore exempt from being included in the calculation of the share-based payments expense which is recorded in the Income statement.

The current exercise prices of outstanding options are generally above the current market price of AMP shares.

Details of options over unissued ordinary shares of AMP Limited are as follows:

| Grant date | Exercise period | Exercise price ¹ | Balance at 1 Jan 2007 | Exercised during the year | Granted during the year | Lapsed during the year | Balance at 31 Dec 2007 |
|------------------------------|-------------------------|-----------------------------|-----------------------|---------------------------|-------------------------|------------------------|------------------------|
| Executive Option Plan | | | | | | | |
| 26/06/1999 | 26/06/2002 – 25/06/2009 | \$11.44 | 978,212 | – | – | 10,000 | 968,212 |
| 28/08/1999 | 26/06/2002 – 25/06/2009 | \$11.17 | 16,538 | – | – | – | 16,538 |
| 30/10/1999 | 30/10/2002 – 29/10/2009 | \$10.83 | 20,000 | – | – | – | 20,000 |
| 18/12/1999 | 18/12/2002 – 17/12/2009 | \$11.35 | 40,000 | – | – | – | 40,000 |
| 01/01/2000 | 01/01/2003 – 31/12/2009 | \$11.90 | 29,544 | – | – | – | 29,544 |
| 19/02/2000 | 19/02/2003 – 18/02/2010 | \$9.91 | 30,000 | – | – | – | 30,000 |
| 21/03/2001 | 21/03/2004 – 20/03/2011 | \$14.19 | 39,791 | – | – | – | 39,791 |
| 21/07/2001 | 21/07/2004 – 20/07/2011 | \$14.75 | 58,500 | – | – | 49,500 | 9,000 |
| 15/12/2001 | 15/12/2004 – 14/12/2011 | \$12.89 | 4,040 | – | – | 4,040 | – |
| 23/03/2002 | 23/03/2005 – 22/03/2012 | \$13.80 | 100,000 | – | – | 100,000 | – |
| Employee Option Plan | | | | | | | |
| 26/06/1999 | 26/06/2002 – 25/06/2009 | \$11.44 | 526,070 | – | – | 2,000 | 524,070 |
| 28/08/1999 | 20/08/2002 – 25/06/2009 | \$11.17 | 13,624 | – | – | – | 13,624 |
| 01/01/2000 | 01/01/2003 – 31/12/2009 | \$11.90 | 217,432 | – | – | – | 217,432 |
| 30/06/2000 | 30/06/2003 – 29/06/2010 | \$11.57 | 1,362,060 | – | – | – | 1,362,060 |
| 28/10/2000 | 28/10/2003 – 27/10/2010 | \$12.29 | 31,406 | – | – | – | 31,406 |
| 09/12/2000 | 09/12/2003 – 08/12/2010 | \$13.65 | 10,000 | – | – | – | 10,000 |
| 21/07/2001 | 21/07/2004 – 20/07/2011 | \$14.75 | 748,205 | – | – | – | 748,205 |
| 15/12/2001 | 15/12/2004 – 14/12/2011 | \$12.89 | 1,294 | – | – | – | 1,294 |
| Total | | | 4,226,716 | – | – | 165,540 | 4,061,176 |

Footnote:

- The exercise prices shown in this column became effective on 17 May 2007. To compensate for the impact of the 2007 capital return of 40 cents per share the exercise prices of outstanding options were reduced by 40 cents per share in accordance with ASX listing rules.
- The weighted average remaining contractual life of options outstanding at the end of the period is 2.3 years.

Since the end of the financial year and up to the date of the report, 100,000 executive options granted on 26/06/2002 and 40,000 executive options granted on 18/12/2002 have lapsed and no options have been exercised. The total number of options on issue at the date of the report is 3,921,176.

2005, 2006 and 2007 capital return

In accordance with the ASX listing rules and the rules of the plan, the exercise prices of outstanding options were reduced by 40 cents per option following the 2005, 2006 and 2007 capital returns of 40 cents per share to shareholders. The terms and conditions of the options were not altered as a result of the capital returns as the reduction in exercise prices occurred under their original terms.

Notes to the financial statements continued

for the year ended 31 December 2007

28. Group controlled entity holdings

Details of investments in controlled entities are as follows:

| Name of entity | Country of incorporation | Share type | Footnote | % Holdings | |
|---|--------------------------|-----------------|----------|------------|------|
| | | | | 2007 | 2006 |
| 1 York Street Holdings Pty Ltd | Australia | Ord | | 100 | 100 |
| 140 St Georges Terrace Pty Limited | Australia | Ord | | 100 | 100 |
| 255 George Street Investment A Pty Ltd | Australia | Ord | | 100 | 100 |
| 255 George Street Investment B Pty Ltd | Australia | Ord | | 100 | 100 |
| 35 Ocean Keys Pty Limited | Australia | Ord | | 100 | 100 |
| A.C.N. 086 091 643 Pty Limited | Australia | Ord | | 100 | 100 |
| Abbey Capital Real Estate Pty Limited | Australia | Ord | | 100 | 100 |
| ABN 43 102 756 990 Limited [formerly Magnify Financial Planners Limited] | Australia | Ord | 2 | – | 100 |
| ACPP Industrial Pty Ltd | Australia | Ord | | 100 | 100 |
| ACPP Office Pty Ltd | Australia | Ord | | 100 | 100 |
| ACPP Retail Pty Ltd | Australia | Ord | | 100 | 100 |
| AG Australia Holdings Limited | Australia | Ord | 4 | 100 | 100 |
| Allmarg Corporation Limited | NZ | Ord, Pref | | 100 | 100 |
| AMP (UK) Finance Services Plc | UK | Ord | | 100 | 100 |
| AMP ASAL Pty Ltd | Australia | Ord | | 100 | 100 |
| AMP Australia Nominees Pty Limited | Australia | Ord | 3 | 100 | 100 |
| AMP Australian Financial Services Holdings Limited | Australia | Ord | | 100 | 100 |
| AMP Bank Limited | Australia | Ord | | 100 | 100 |
| AMP Capital Bayfair Pty Limited | Australia | Ord | | 100 | 100 |
| AMP Capital Finance Limited | Australia | Ord | 1 | 100 | – |
| AMP Capital Global Property Securities Pty Limited | Australia | Ord | | 100 | 100 |
| AMP Capital Holdings Limited | Australia | Ord | | 100 | 100 |
| AMP Capital Investments Limited | NZ | Ord A & B, Pref | | 100 | 100 |
| AMP Capital Investments No. 2 Limited | NZ | Ord A & B, Pref | | 100 | 100 |
| AMP Capital Investments No. 4 Limited | NZ | Ord A & B, Pref | 2 | – | 100 |
| AMP Capital Investments No. 8 Limited | NZ | Ord A & B, Pref | | 100 | 100 |
| AMP Capital Investments No. 11 Limited | NZ | Ord A & B | | 100 | 100 |
| AMP Capital Investments No. 14 Limited | NZ | Ord A & B | | 100 | 100 |
| AMP Capital Investments No. 15 Limited | NZ | Ord | 2 | – | 100 |
| AMP Capital Investors Advisory (Beijing) Limited | Republic of China | Ord | 1 | 100 | – |
| AMP Capital Investors (C.I.) Limited | Jersey | Ord | | 100 | 100 |
| AMP Capital Investors (New Zealand) Limited | NZ | Ord | | 100 | 100 |
| AMP Capital Investors (Property Funds Management Jersey) Limited | Jersey | Ord | | 100 | 100 |
| AMP Capital Investors (Singapore) Pte Ltd | Singapore | Ord | | 100 | 100 |
| AMP Capital Investors (Singapore) REIT Management Limited | Singapore | Ord | 1 | 100 | – |
| AMP Capital Investors (UK) Limited | UK | Ord | | 100 | 100 |
| AMP Capital Investors International Holdings Limited | Australia | Ord | | 100 | 100 |
| AMP Capital Investors Japan KK | Japan | Ord | 1 | 100 | – |
| AMP Capital Investors Limited | Australia | Ord | | 100 | 100 |
| AMP Capital Lifestyle Limited | Australia | Ord | 1 | 100 | – |
| AMP Capital Office and Industrial Pty Limited | Australia | Ord | | 100 | 100 |
| AMP Capital Office and Industrial (Singapore) Pte Limited | Singapore | Ord | 1 | 100 | – |
| AMP Capital Palm Pty Limited | Australia | Ord | 1 | 100 | – |
| AMP Capital Property Nominees Ltd | Australia | Ord | | 100 | 100 |
| AMP Capital Research (India) Private Limited | India | Ord | | 100 | 100 |
| AMP Capital Retirement Properties Limited (formerly AMP NZ Retirement Properties Limited) | NZ | Ord | | 99 | 100 |
| AMP Capital Shopping Centre Pty Limited | Australia | Ord | | 100 | 100 |
| AMP CMBS No. 1 Pty Limited | Australia | Ord | | 100 | 100 |
| AMP CMBS No. 2 Pty Limited | Australia | Ord | | 100 | 100 |
| AMP Crossroads Pty Limited | Australia | Ord | | 100 | 100 |
| AMP Custodial Investments No. 1 Limited | NZ | Ord A & B, Pref | | 100 | 100 |
| AMP Custodian Services (NZ) Limited | NZ | Ord | | 100 | 100 |
| AMP Davidson Road Pty Limited | Australia | Ord | | 100 | 100 |
| AMP Finance Limited | Australia | Ord | | 100 | 100 |
| AMP Finance Services Limited | Australia | Ord | | 100 | 100 |
| AMP Financial Investment Group Holdings Limited | Australia | Ord | | 100 | 100 |
| AMP Financial Planning Pty Limited | Australia | Ord | | 100 | 100 |
| AMP Financial Services (Asia) Pte Ltd | Singapore | Ord | 2 | – | 100 |
| AMP Financial Services Holdings Limited | Australia | Ord | | 100 | 100 |
| AMP GBS Limited | Australia | Fixed | | 100 | 100 |
| AMP GDPF Pty Limited | Australia | Ord | | 100 | 100 |
| AMP General Insurance Holdings Limited | Australia | Ord | 4 | 100 | 100 |
| AMP General Insurance Limited | Australia | Ord | 4 | 100 | 100 |

28. Group controlled entity holdings continued

| Name of entity | Country of incorporation | Share type | Footnote | % Holdings | |
|---|--------------------------|-----------------------------------|----------|------------|------|
| | | | | 2007 | 2006 |
| AMP GI Distribution Pty Limited | Australia | Ord | | 100 | 100 |
| AMP Global Property Investments Pty Ltd | Australia | Ord | | 100 | 100 |
| AMP Group Finance Services Limited | Australia | Ord | | 100 | 100 |
| AMP Group Holdings Limited | Australia | Ord | | 100 | 100 |
| AMP Group Services Limited | Australia | Ord | | 100 | 100 |
| AMP Guardians Pty Limited | Australia | Ord | | 100 | 100 |
| AMP Holdings Limited | Australia | Ord A, Ord B, Red Pref B Class | | 100 | 100 |
| AMP Insurance Investment Holdings Pty Limited | Australia | Ord | | 100 | 100 |
| AMP Investment Management (NZ) Limited | NZ | Ord | | 100 | 100 |
| AMP Investment Services No. 2 Pty Limited | Australia | Ord | | 100 | 100 |
| AMP Investment Services Pty Limited | Australia | Ord | | 100 | 100 |
| AMP Investments Chile Limitada | Chile | Ord | | 100 | 100 |
| AMP Lending Services Limited | Australia | Ord | | 100 | 100 |
| AMP Life Limited | Australia | Ord | | 100 | 100 |
| AMP Macquarie Holding Pty Limited | Australia | Ord | | 100 | 100 |
| AMP Macquarie Pty Limited | Australia | Ord | | 100 | 100 |
| AMP NZ Retirement Properties Limited | NZ | Ord | | 100 | 100 |
| AMP Pacific Fair Pty Limited | Australia | Ord | | 100 | 100 |
| AMP Papamoa Beach Gardens Limited | NZ | Ord | 2 | – | 100 |
| AMP Personal Investment Services Limited | Australia | Ord | | 100 | 100 |
| AMP Private Advice Limited | Australia | Ord | 2 | – | 100 |
| AMP Private Capital Funds Holdings Limited | NZ | Ord, Pref | | 100 | 100 |
| AMP Private Capital New Zealand Limited | NZ | Ord | | 100 | 100 |
| AMP Private Capital No. 2 Pty Limited | Australia | Ord | | 100 | 100 |
| AMP Private Capital Pty Limited | Australia | Ord | | 100 | 100 |
| AMP Private Investments Pty Limited | Australia | Ord | | 100 | 100 |
| AMP Property Investments (Qld) Pty. Ltd. | Australia | Ord | | 100 | 100 |
| AMP Real Estate Pty Ltd | Australia | Ord | | 100 | 100 |
| AMP Remuneration Reward Plans Nominees Pty. Limited | Australia | Ord | | 100 | 100 |
| AMP Riverside Plaza Pty Limited | Australia | Ord | | 100 | 100 |
| AMP Royal Randwick Pty Limited | Australia | Ord | | 100 | 100 |
| AMP Services (NZ) Limited | NZ | Ord | | 100 | 100 |
| AMP Services Holdings Limited | Australia | Ord | | 100 | 100 |
| AMP Services Limited | Australia | Ord | | 100 | 100 |
| AMP Superannuation (NZ) Limited | NZ | Ord | | 100 | 100 |
| AMP Superannuation Limited | Australia | Ord | | 100 | 100 |
| AMP Warringah Mall Pty Ltd | Australia | Ord | | 100 | 100 |
| AMP/ERGO Mortgage and Savings Limited | NZ | Ord | | 100 | 100 |
| AMPG (1992) Ltd | Australia | Ord | 4 | 100 | 100 |
| Arrive Wealth Management Limited | Australia | Ord | | 100 | 100 |
| Arthur Ellis & Co. Limited | NZ | Ord | | 100 | 100 |
| Arthur Ellis Limited | NZ | Ord | | 100 | 100 |
| Auburn Mega Mall Pty Limited | Australia | Ord | | 100 | 100 |
| Australian Mutual Provident Society Pty Limited | Australia | Ord | | 100 | 100 |
| Australian Securities Administration Limited | Australia | Ord | | 100 | 100 |
| AWOF New Zealand Office Pty Limited | Australia | Ord | | 100 | 100 |
| Balclutha Holdings Limited | NZ | Ord, Pref | 2 | – | 100 |
| Cobalt Solutions Australia Limited | Australia | Ord | 4 | 100 | 100 |
| Cobalt Solutions Services Limited | Australia | Ord | 1 | 100 | – |
| Collins Place No. 2 Pty Ltd | Australia | Ord | | 100 | 100 |
| Collins Place Pty Limited | Australia | Ord | | 100 | 100 |
| Donaghys Australia Pty Limited | NZ | Ord | | 75 | 75 |
| Donaghys Industries Limited | NZ | Ord | | 75 | 75 |
| Donaghys International Limited | NZ | Ord | | 75 | 75 |
| Donaghys Limited | NZ | Ord, Pref | | 75 | 75 |
| Donaghys Sarlon Pty Limited | NZ | Ord | | 75 | 75 |
| ERGO Personal Financial Services Limited | NZ | Ord | | 100 | 100 |
| Genlis Pty Limited | Australia | Ord | 2 | – | 100 |
| Glendenning Pty Limited | Australia | Ord | 1 | 100 | – |
| Gordian RunOff (UK) Limited | UK | Ord | 4 | 100 | 100 |
| Gordian RunOff Limited | Australia | Ord | 4 | 100 | 100 |
| Hillross Financial Services Limited | Australia | Ord | | 100 | 100 |
| Honeysuckle 231 Pty Limited | Australia | Ord | | 60 | 60 |
| INSSA Pty Limited | Australia | Ord | | 100 | 100 |
| Inversiones Mineras Los Andes Limitada | Chile | Ord | | 100 | 100 |
| Investment Services Nominees Pty Limited | Australia | Ord | | 100 | 100 |

Notes to the financial statements continued

for the year ended 31 December 2007

28. Group controlled entity holdings continued

| Name of entity | Country of incorporation | Share type | Footnote | % Holdings | |
|--|--------------------------|---------------|----------|------------|------|
| | | | | 2007 | 2006 |
| Jeminex Pty Ltd | Australia | Ord | 1,3 | 52 | – |
| Kent Street Pty Limited | Australia | Ord | | 100 | 100 |
| Knox City Shopping Centre Investments (No. 2) Pty Limited | Australia | Ord | | 100 | 100 |
| Maritime Insurance Agency Pty Ltd | Australia | Ord | 2 | – | 100 |
| Marrickville Metro Shopping Centre Pty Limited | Australia | Ord | | 100 | 100 |
| Mowla Pty. Ltd. | Australia | Ord | | 100 | 100 |
| Omega (Australia) Pty Limited | Australia | Ord | | 100 | 100 |
| PHF No. 1 Management Pty Limited | Australia | Ord | | 100 | 100 |
| PHF No. 1 Pty Limited | Australia | Ord | | 100 | 100 |
| PHFT Finance Pty Limited | Australia | Ord | | 100 | 100 |
| PremierOne Mortgage Advice Pty Limited | Australia | Ord | | 100 | 85 |
| Principal Healthcare Finance No. 2 Pty Limited | Australia | Ord | | 100 | 100 |
| Principal Healthcare Finance Pty Limited | Australia | Ord | | 100 | 100 |
| Principal Healthcare Holdings Pty Limited | Australia | Ord | | 100 | 100 |
| Priority One Agency Services Pty Ltd | Australia | Ord | | 100 | 100 |
| Priority One Financial Services Limited | Australia | Ord | | 100 | 100 |
| Quay Asset Management (Asia) Sdn Bhd | Malaysia | Ord | 2 | – | 100 |
| Quay Asset Management Limited | Australia | Ord | | 100 | 100 |
| Quay Mining (No. 2) Limited [formerly AMP (Bermuda) Limited] | Bermuda | Ord, Red Pref | | 100 | 100 |
| Quay Mining Pty Limited | Australia | Ord | | 100 | 100 |
| Roost 2007 | NZ | Ord | 1 | 100 | – |
| SADS Pty Limited | Australia | Ord | | 100 | 100 |
| SAPM Limited | Australia | Ord, Red Pref | | 100 | 100 |
| Scrabster Bay Pty Limited | Australia | Ord | | 100 | 100 |
| Shanghai AMP Property Co Ltd | Republic of China | Ord | 3 | 81 | 81 |
| South Pacific Agricultural Company Pty Limited | Australia | Ord | 2 | – | 100 |
| SPP No. 1 (Alexandra Canal) Pty Limited | Australia | Ord | | 86 | 86 |
| SPP No. 1 (Coves) Pty Limited | Australia | Ord | | 86 | 86 |
| SPP No. 1 (H) Pty Limited | Australia | Ord | | 86 | 86 |
| SPP No. 1 (Mona Vale) Pty Limited | Australia | Ord | | 86 | 86 |
| SPP No. 1 (Mornington) Pty Limited | Australia | Ord | | 86 | 86 |
| SPP No. 1 (Newcastle) Pty Limited | Australia | Ord | | 86 | 86 |
| SPP No. 1 (North Melbourne) Pty Limited | Australia | Ord | | 86 | 86 |
| SPP No. 1 (Pakenham) Pty Limited | Australia | Ord | | 86 | 86 |
| SPP No. 1 (Point Cook) Pty Limited | Australia | Ord | | 86 | 86 |
| SPP No. 1 (Q Stores) Pty Limited | Australia | Ord | | 86 | 86 |
| SPP No. 1 (Rosebery) Pty Limited | Australia | Ord | | 86 | 86 |
| SPP No. 1 Holdings Pty Limited | Australia | Ord | | 86 | 86 |
| SPP No. 1 (Hawthorn) Pty Limited | Australia | Ord | | 86 | 86 |
| SPP No. 1 (Mt. Waverley Financing) Pty Limited | Australia | Ord | | 86 | 86 |
| SPP No. 1 (Mt. Waverley) Pty Limited | Australia | Ord | | 86 | 86 |
| SPP No. 1 (Port Melbourne) Pty Limited | Australia | Ord | | 86 | 86 |
| Sugarland Shopping Centre Pty Limited | Australia | Ord | | 100 | 100 |
| Summerset Services Limited | NZ | Ord | 1 | 100 | – |
| Sunshine West Development Pty Limited | Australia | Ord | | 75 | 75 |
| Sunshine West Income Pty Limited | Australia | Ord | | 100 | 100 |
| TGI Australia Limited | Australia | Ord | 4 | 100 | 100 |
| The India Infrastructure Fund LLC | Mauritius | Red Pref | | 100 | 100 |
| TOA Pty Ltd | Australia | Ord | | 100 | 100 |
| Victoria Avenue Nominees Limited | Australia | Ord | | 100 | 100 |
| Waterfront Place (No. 2) Pty. Ltd. | Australia | Ord | | 100 | 100 |
| Waterfront Place (No. 3) Pty. Ltd. | Australia | Ord | | 100 | 100 |

Footnote:

- 1 Companies acquired in 2007.
- 2 Companies disposed in 2007.
- 3 Not audited by Ernst & Young.
- 4 Companies forming part of the discontinued operations held for sale.

28. Group controlled entity holdings continued

Details of investments in controlled trusts are as follows:

| Trusts and other entities Name of entity | Country of registration | Footnote | % Holdings | |
|---|----------------------------|----------|------------|------|
| | | | 2007 | 2006 |
| ACPP Holding Trust | Australia | | 100 | 100 |
| ACPP Industrial Trust | Australia | | 100 | 100 |
| ACPP Office Trust | Australia | | 100 | 100 |
| ACPP Retail Trust | Australia | | 100 | 100 |
| Active Quant Share Fund | Australia | | 66 | 68 |
| AHGI Martineau Fund | Australia | | 100 | 100 |
| AHGI Martineau Galleries Fund | Australia | | 100 | 100 |
| AMP Balanced Enhanced Equity | Australia | | 97 | 98 |
| AMP Capital Asia ex-Japan Fund | Australia | | 97 | 96 |
| AMP Capital Business Space REIT | Singapore | 1 | 100 | – |
| AMP Capital Commodities C Class | Australia | 1 | 100 | – |
| AMP Capital Credit Strategies | Australia | | 100 | 96 |
| AMP Capital Diversified TAA | Australia | | 100 | 100 |
| AMP Capital Global Listed Infrastructure Fund | Australia | 1 | 60 | – |
| AMP Capital Investors Australian Equity Long Short Fund | Australia | | 100 | 95 |
| AMP Capital Investors Infrastructure Fund 1 | Australia | | 100 | 100 |
| AMP Capital Lifestyle Trust | Australia | 1 | 100 | – |
| AMP Capital New Balanced Conservative Fund | Australia | 1 | 100 | – |
| AMP Capital Mature Life Fund A | Australia | | 100 | 100 |
| AMP Capital Mature Life Fund B | Australia | | 100 | 100 |
| AMP Conservative Enhanced Equity Fund | Australia | | 92 | 86 |
| AMP Infrastructure Fund 1 | Australia | | 100 | 100 |
| AMP Investments Asia Pacific Power Fund | Australia | | 100 | 100 |
| AMP Investments Australian Pacific Airports Fund | Australia | | 70 | 72 |
| AMP Liverpool Trust X | Australia | | 78 | 78 |
| AMP Macquarie Holdings Trust | Australia | | 90 | 90 |
| AMP Macquarie Trust | Australia | | 90 | 90 |
| AMP Pacific Fair Trust | Australia | | 90 | 100 |
| AMP Private Capital Trust No.4 | Australia | | 100 | 100 |
| AMP Private Capital Trust No.9 | Australia | | 100 | 100 |
| AMP Private Equity Fund IIIA | Australia | | 83 | 85 |
| AMP Private Equity Fund IIIB | Australia | | 83 | 85 |
| AMP Property Securities Fund | NZ | | 60 | 60 |
| AMP UK Shopping Centre Fund | Australia | | 100 | 89 |
| AMP US Property Trust | Australia | 2 | – | 100 |
| AMP Wholesale Office Fund | Australia | | 67 | 67 |
| AMP Shopping Centre Fund | Australia | | 78 | 78 |
| AMP Wholesale Shopping Centre Trust No. 2 | Australia | | 90 | 90 |
| Australian Share Ex AMP Fund | Australia | 2 | – | 100 |
| Bayfair Trust (NZ) | NZ | | 78 | 100 |
| Casey Central Trust | Australia | | 78 | 100 |
| Crossroads Trust | Australia | | 100 | 100 |
| Davidson Road Trust | Australia | | 100 | 100 |
| Enhanced Index International Share Fund | Australia | | 83 | 82 |
| Enhanced Index Share Fund | Australia | | 74 | 75 |
| External Fund Manager Australian Share Fund 1 | Australia | | 97 | 96 |
| External Fund Manager Australian Share Fund 2 | Australia | | 99 | 99 |
| External Fund Manager Australian Share Fund 3 | Australia | | 98 | 98 |
| External Fund Manager Australian Share Fund 4 | Australia | | 94 | 94 |
| External Fund Manager Australian Share Fund 5 | Australia | | 96 | 97 |
| External Fund Manager Australian Share Fund 6 | Australia | | 99 | 99 |
| External Fund Manager Australian Share Fund 7 | Australia | | 99 | 99 |
| External Fund Manager Diversified Fund 1 | Australia | | 99 | 99 |
| External Fund Manager Diversified Fund 2 | Australia | | 97 | 98 |
| External Fund Manager Diversified Fund 3 | Australia | | 99 | 99 |
| External Fund Manager Diversified Fund 4 | Australia | | 100 | 100 |
| External Fund Manager Diversified Fund 5 | Australia | | 99 | 99 |
| External Fund Manager Diversified Fund 6 | Australia | 1 | 93 | – |
| External Fund Manager Fixed Interest Fund 1 | Australia | | 99 | 99 |
| External Fund Manager Fixed Interest Fund 2 | Australia | | 97 | 97 |
| External Fund Manager Fixed Interest Fund 3 | Australia | | 98 | 98 |
| External Fund Manager Fixed Interest Fund 4 | Australia | | 94 | 94 |
| External Fund Manager International Share Fund 1 | Australia | | 98 | 99 |
| External Fund Manager International Share Fund 2 | Australia | | 97 | 97 |
| External Fund Manager International Share Fund 3 | Australia | | 97 | 97 |
| External Fund Manager International Share Fund 4 | Australia | | 99 | 99 |

Notes to the financial statements continued

for the year ended 31 December 2007

28. Group controlled entity holdings continued

| Trusts and other entities Name of entity | Country of registration | Footnote | % Holdings | |
|--|----------------------------|----------|------------|------|
| | | | 2007 | 2006 |
| External Fund Manager International Share Fund 5 | Australia | | 96 | 97 |
| External Fund Manager International Share Fund 6 | Australia | | 100 | 100 |
| External Fund Manager Listed Property Fund 1 | Australia | | 96 | 96 |
| Floating Rate Income Fund [formerly AMP Capital Investors Enhanced Income Fund] | Australia | | 63 | 64 |
| Future Direction Australian Bond Fund | Australia | | 92 | 92 |
| Future Directions Australian Share Fund | Australia | | 88 | 86 |
| Future Directions Australian Share Fund 1 | Australia | | 97 | 96 |
| Future Directions Australian Share Fund 2 | Australia | | 93 | 92 |
| Future Directions Australian Share Fund 3 | Australia | | 87 | 88 |
| Future Directions Australian Small Company Fund | Australia | | 84 | 85 |
| Future Directions Balanced Fund | Australia | | 95 | 95 |
| Future Directions Conservative Fund | Australia | | 84 | 81 |
| Future Directions Core International Fund 2 | Australia | | 54 | 55 |
| Future Directions Enhanced Index International Share Fund | Australia | | 92 | 90 |
| Future Directions Geared Australian Share Fund | Australia | | 87 | 86 |
| Future Directions Global Property Securities Fund 1 | Australia | | 91 | 91 |
| Future Directions Growth Fund | Australia | | 91 | 89 |
| Future Directions High Growth Fund | Australia | | 90 | 86 |
| Future Directions International Bond Fund | Australia | | 92 | 81 |
| Future Directions International Bond Fund 1 | Australia | | 81 | 81 |
| Future Directions International Bond Fund 2 | Australia | 2 | – | 81 |
| Future Directions International Bond Fund 3 | Australia | | 83 | 83 |
| Future Directions International Bond Fund 4 | Australia | 2 | – | 84 |
| Future Directions International Share Fund | Australia | | 89 | 88 |
| Future Directions International Share Fund 1 | Australia | | 92 | 91 |
| Future Directions International Share Fund 2 | Australia | | 84 | 82 |
| Future Directions International Share Fund 3 | Australia | | 99 | 99 |
| Future Directions International Share Fund 4 | Australia | | 97 | 97 |
| Future Directions International Share Fund 5 | Australia | | 98 | 98 |
| Future Directions Moderate Conservative Fund | Australia | | 99 | 88 |
| Future Directions Property Feeder Fund | Australia | | 90 | 90 |
| Future Directions Total Return Fund | Australia | | 94 | 88 |
| Future Directions Total Return Fund – 1 | Australia | 1 | 89 | – |
| Glendenning Trust | Australia | 1 | 100 | – |
| Global Credit Strategies Fund | Australia | | 90 | 85 |
| Global Defender Fund | NZ | | 90 | 100 |
| Global Growth Opportunities Fund | Australia | | 93 | 91 |
| Hedged International Share Fund | Australia | | 94 | 88 |
| International Bond Fund | Australia | | 89 | 88 |
| International Share Fund | Australia | | 81 | 77 |
| International Unlisted Investment Fund | Australia | | 100 | 100 |
| Kent Street Investment Trust | Australia | | 100 | 100 |
| Kent Street Unit Trust | Australia | | 100 | 100 |
| Listed Property Trusts Fund | Australia | | 56 | 52 |
| Loftus Street Trust | Australia | | 67 | 67 |
| Macquarie Australian Enhanced | Australia | 2 | – | 55 |
| Macquarie Life Capital Stable Fund | Australia | 2 | – | 68 |
| Managed Treasury Fund | Australia | | 76 | 77 |
| Merrill Lynch Mercury Balanced Pooled Super Fund | Australia | | 76 | 74 |
| Monash House Trust | Australia | | 100 | 100 |
| Ocean Keys Holding Trust | Australia | | 78 | 100 |
| Ocean Keys Trust | Australia | | 78 | 100 |
| Principal Healthcare Holding Trust | Australia | | 100 | 100 |
| Progress 1997-1 Trust | Australia | 2 | – | 100 |
| Progress Warehouse Trust No 1 | Australia | | 100 | 100 |
| Progress Warehouse Trust No 2 | Australia | | 100 | 100 |
| Progress 2002-1 Trust | Australia | | 100 | 100 |
| Progress 2003-1 Trust | Australia | | 100 | 100 |
| Progress 2003 E1 Trust | Australia | | 100 | 100 |
| Progress 2004 – E1 Trust | Australia | | 100 | 100 |
| Progress 2004 – 2 Trust | Australia | | 100 | 100 |
| Progress 2005 – 1 Trust | Australia | | 100 | 100 |
| Progress 2005 – 2 Trust | Australia | | 100 | 100 |
| Progress 2006-1 Trust | Australia | | 100 | 100 |
| Progress 2007-1 G | Australia | 1 | 100 | – |
| Responsible Investment Leaders Australian Share Fund | Australia | | 57 | 71 |

28. Group controlled entity holdings continued

| Trusts and other entities Name of entity | Country of registration | Footnote | 2007 | % Holdings | 2006 |
|--|----------------------------|----------|------|------------|------|
| Responsible Investment Leaders Balanced Fund A | Australia | | | 51 | 66 |
| Responsible Investment Leaders Conservative Fund | Australia | | | 89 | 82 |
| Responsible Investment Leaders Growth Fund | Australia | | | 96 | 98 |
| Riverside Plaza Trust | Australia | | | 100 | 100 |
| Royal Randwick Trust | Australia | | | 78 | 78 |
| Select Property Portfolio No. 1 | Australia | | | 86 | 86 |
| Sustainable Future Australian Share Fund | Australia | | | 54 | 64 |
| Sydney Cove Trust [formerly Highway Trust] | Australia | | | 100 | 100 |
| The Pinnacle Fund | Australia | | | 99 | 99 |
| Warringah Mall Trust | Australia | | | 93 | 100 |
| Wholesale Australian Bond Fund | Australia | | | 90 | 83 |

Footnote:

- 1 Trusts acquired in 2007.
- 2 Trusts disposed in 2007.

Notes to the financial statements continued

for the year ended 31 December 2007

29. Investments in associated entities

Details of investments in associated companies are as follows:

| Companies ¹ Name of company | Principal activity ² | Ownership interest | | Carrying amount | |
|---|---------------------------------|--------------------|-----------|-----------------|-------------|
| | | 2007 % | 2006 % | 2007 \$m | 2006 \$m |
| Held by life insurers | | | | | |
| AMP Pencarrow Private Capital | Private equity manager | 34% | 34% | 38 | 14 |
| Gove Aluminium Finance | Aluminium smelting | 30% | 30% | 200 | 200 |
| Orphan Holdings Pty Ltd | Pharmaceuticals | 38% | 40% | 40 | 31 |
| Others (each less than \$20m) | | | Various | 101 | 93 |
| Total investments in associated entities | | | | 379 | 338 |

Footnote:

- 1 The balance date for all significant associated companies is 31 December.
- 2 In the course of normal operating investment activities, the life statutory funds hold investments in various operating businesses. Investments in associated entities reflect investments where the life statutory funds hold between a 20% and 50% equity interest.

Details of investments in associated unit trusts are as follows:

| Unit Trusts ¹ Name of trust | Principal activity | Footnote | Ownership interest | | Carrying amount | |
|--|--------------------|----------|--------------------|-----------|-----------------|-------------|
| | | | 2007 % | 2006 % | 2007 \$m | 2006 \$m |
| Held by life insurers | | | | | | |
| AMP China Growth Fund | Investment trusts | 2 | 34% | — | 151 | — |
| AMP Equity Trust | Investment trusts | | 34% | 33% | 300 | 310 |
| AMP Investments World Index Fund | Investment trusts | | 36% | 35% | 134 | 142 |
| AMP Hendersons Structure High Yield Fund | Investment trusts | | — | 21% | — | 128 |
| AMP NZ Property Fund | Investment trusts | | 34% | 41% | 342 | 312 |
| AMP Small Companies Trust | Investment trusts | 2 | 24% | — | 86 | — |
| Bourke Place Unit Trust | Investment trusts | | 50% | 50% | 202 | 182 |
| Darling Park Property Trust | Investment trusts | | 50% | 50% | 245 | 210 |
| International Share Fund | Investment trusts | | 37% | 30% | 50 | 42 |
| Global Property Securities Fund | Investment trusts | | 23% | 37% | 251 | 633 |
| Infrastructure Equity Fund | Investment trusts | | 30% | 26% | 144 | 142 |
| Macquarie Balanced Growth | Investment trusts | 3 | — | 38% | — | 121 |
| Marrickville Metro Trust | Investment trusts | | 50% | 50% | 86 | 79 |
| Property Income Fund A | Investment trusts | 2 | 29% | — | 245 | — |
| Southland Trust | Investment trusts | | 50% | 50% | 529 | 482 |
| Strategic Infrastructure Trust Europe 1 | Investment trusts | | 48% | 48% | 62 | 79 |
| Strategic Infrastructure Trust Europe 2 | Investment trusts | | 48% | 48% | 62 | 79 |
| Sugarland Shopping Centre Trust | Investment trusts | | 50% | 50% | 54 | 54 |
| Tea Tree Plaza Trust | Investment trusts | | 50% | 50% | 255 | 238 |
| Others (each less than \$50m) | Investment trusts | | | Various | 399 | 116 |
| Investment in associated unit trusts | | | | | 3,598 | 3,349 |
| Balance of non-associated unit trust investments | | | | | 16,967 | 10,276 |
| Total investment in unit trusts | | | | | 20,565 | 13,625 |

Footnote:

- 1 The balance date for all significant associated trusts is 31 December.
- 2 Trust became an associate during 2007.
- 3 Trust became a controlled entity during 2007.

30. Forward investments, leasing and other commitments

| | Consolidated | | Parent | |
|--|--------------|-------------|-------------|-------------|
| | 2007 \$m | 2006 \$m | 2007 \$m | 2006 \$m |
| Commitments to provide credit | 766 | 654 | – | – |
| Forward investment – due within one year | | | | |
| Balance outstanding under contracts for the purchase of freehold and leasehold properties and/or erection of buildings thereon | – | 17 | – | – |
| Total forward investment | – | 17 | – | – |
| Operating lease commitments (non cancellable) | | | | |
| Due within one year | 17 | 21 | – | – |
| Due within one year to five years | 32 | 47 | – | – |
| Due later than five years | 6 | 11 | – | – |
| Total operating lease commitments | 56 | 80 | – | – |

31. Contingent liabilities

The following matters are not recognised in the Balance sheet:

- In the course of normal business operations AMP is exposed to legal issues, which involve litigation.
- Contingent liabilities considered to be covered under an insurance policy, but where indemnity has not been granted yet, are not reported here, to avoid making an admission which prejudices the insurer's rights.
- In the normal course of business, the AMP group enters into various types of investment contracts that can give rise to contingent liabilities. These include foreign exchange contracts, financial futures, interest rate derivatives and exchange traded options. These contracts are entered into in the normal management of the investment portfolio.
- AMP Limited has entered into a deed to provide capital maintenance and liquidity support to AMP Bank Limited.
- In the normal course of business, AMP enters into various types of business contracts that give rise to contingent liabilities. These include guarantees for performance obligations and undertakings for financial support to controlled entities in the AMP group.

| (f) Other items | Consolidated | |
|---|--------------|-------------|
| | 2007 \$m | 2006 \$m |
| Uncalled capital on shares in relation to: ¹ | | |
| – associated entities | 48 | 53 |
| – other entities | 147 | 115 |
| Uncalled capital on units in relation to: ¹ | | |
| – associated unit trusts | – | 50 |
| – other unit trusts | 19 | 8 |
| Estimated maximum liabilities under legal actions pending | – | – |
| Bank guarantees and other contingent liabilities | 250 | 250 |

Footnote:

- Uncalled capital represents a commitment to make further capital contributions for shares, unit trusts and certain private capital investments.

32. Related-party disclosures**(a) Key management personnel details**

AASB 124 *Related Party Disclosures* defines key management personnel as including all non-executive directors (NEDs), the Chief Executive Officer (CEO) and other persons having authority and responsibility for planning, directing and controlling the activities of the entity (group executives). The following non-executive directors, CEO and group executives of AMP Limited held office during the year:

| Name | Position |
|-------------------|--|
| John Astbury | Non-executive director (retired 31 October 2007) |
| David Clarke | Non-executive director |
| Richard Grellman | Non-executive director |
| Meredith Hellicar | Non-executive director |
| Peter Mason | Chairman |
| John Palmer | Non-executive director (appointed 24 July 2007) |
| Nora Scheinkestel | Non-executive director |
| Lee Barnett | Chief Information Officer |
| David Cohen | General Counsel |
| Craig Dunn | Managing Director & Chief Executive Officer, AMP Financial Services (appointed Chief Executive Officer 1 January 2008) |
| Stephen Dunne | Managing Director, AMP Capital Investors |
| Peter Hodgett | General Manager, Human Resources & Strategy (retired 31 December 2007) |
| Paul Leaming | Chief Financial Officer |
| Craig Meller | Managing Director, AMP Financial Services |
| Andrew Mohl | Chief Executive Officer (retired 31 December 2007) |
| Matthew Percival | General Manager, Public Affairs |

(b) Performance rights and options holdings of key management personnel

The following table summarises the holdings of performance rights and options granted to the key management personnel.

| Name | Holding at 1 Jan 07 | Granted | Exercised | Lapsed | Holding at 31 Dec 07 | Vested and exercisable at 31 Dec 07 |
|----------------------------|------------------------|---------|-----------|---------|-------------------------|---|
| Performance rights | | | | | | |
| Andrew Mohl | 1,186,797 | 553,940 | 340,337 | — | 1,400,400 | — |
| Craig Dunn | 442,264 | 238,298 | 122,522 | — | 558,040 | — |
| Craig Meller | 202,255 | 141,619 | 58,824 | — | 285,050 | — |
| Stephen Dunne | 324,199 | 139,265 | 121,581 | — | 341,883 | — |
| Paul Leaming | 340,190 | 154,739 | 103,236 | — | 391,693 | — |
| Peter Hodgett | 258,593 | 111,219 | 74,005 | — | 295,807 | — |
| David Cohen | 251,607 | 112,186 | 74,874 | — | 288,919 | — |
| Matthew Percival | 212,183 | 88,008 | 62,320 | — | 237,871 | — |
| Lee Barnett | 189,402 | 110,252 | 49,580 | — | 250,074 | — |
| Options | | | | | | |
| Andrew Mohl ¹ | 100,000 | — | — | — | 100,000 | — |
| Craig Dunn | 130,000 | — | — | 100,000 | 30,000 | — |
| Stephen Dunne | 10,000 | — | — | — | 10,000 | — |
| Paul Leaming | 40,000 | — | — | — | 40,000 | — |
| Peter Hodgett ¹ | 40,000 | — | — | — | 40,000 | — |
| Lee Barnett | 20,000 | — | — | — | 20,000 | — |

Footnote:

1 Andrew Mohl's and Peter Hodgett's option grants lapsed on 30 January 2008.

32. Related-party disclosures continued

(c) Shareholdings of key management personnel

The following table summarises the movements in holdings of shares in AMP Limited held by the key management personnel and their personally related entities.

| Name | Holding at 1 Jan 07 or appointment | Granted as remuneration during the period | Received on exercise of performance rights or options | Purchased through AMP NEDs Share Plan | Other changes ¹ | Holding at 31 Dec 07 or retirement |
|-------------------|------------------------------------|---|---|---------------------------------------|----------------------------|------------------------------------|
| John Astbury | 24,793 | — | — | 2,857 | — | 27,650 |
| David Clarke | 79,131 | — | — | 13,969 | 5,000 | 98,100 |
| Richard Grellman | 27,276 | — | — | 3,446 | — | 30,722 |
| Meredith Hellicar | 33,035 | — | — | 3,441 | 413 | 36,889 |
| Peter Mason | 181,717 | — | — | 12,697 | 34,382 | 228,796 |
| John Palmer | 21,579 | — | — | 868 | — | 22,447 |
| Nora Scheinkestel | 46,504 | — | — | 3,441 | 5,137 | 55,082 |
| Andrew Mohl | 1,014,454 | — | 340,337 | — | 303,901 | 1,658,692 |
| Craig Dunn | 276,780 | 42,268 | 122,522 | — | — | 441,570 |
| Lee Barnett | — | — | 49,580 | — | 1,165 | 50,745 |
| David Cohen | 132,321 | 29,150 | 74,874 | — | — | 236,345 |
| Stephen Dunne | 525 | — | 121,581 | — | — | 122,106 |
| Peter Hodgett | 277,919 | 21,539 | 74,005 | — | (92,103) | 281,360 |
| Paul Leaming | 62,448 | 32,281 | 103,236 | — | — | 197,965 |
| Craig Meller | 78,050 | 19,193 | 58,824 | — | (59,860) | 96,207 |
| Matthew Percival | 180,340 | 18,138 | 62,320 | — | (50,545) | 210,253 |

Footnote:

1 Other changes includes the purchases and sales of shares on market by key management personnel and their related parties.

(d) Remuneration of key management personnel

The following table provides a total of the remuneration received by the key management personnel. For further details regarding remuneration of key management personnel see the Remuneration Report which forms part of the Directors' Report. The Remuneration Report includes individuals who are required to be disclosed under *Corporations Act 2001* requirements, however do not meet the definition of key management personnel and as such are not included in the following table.

| | Short-term benefits \$'000 | Post employment benefits \$'000 | Share-based payments \$'000 | Other long-term benefits \$'000 | Termination benefits \$'000 | Total \$'000 |
|--|----------------------------|---------------------------------|-----------------------------|---------------------------------|-----------------------------|---------------|
| Non-executive directors¹ | | | | | | |
| 2007 ² | 1,992 | 181 | — | — | — | 2,173 |
| 2006 ² | 1,848 | 187 | — | — | — | 2,035 |
| 2006 – as disclosed in 2006 ³ | 1,742 | 157 | — | — | — | 1,899 |
| Executive directors | | | | | | |
| 2007 ² | 15,913 | 1,161 | 5,836 | 83 | 7,669 | 30,662 |
| 2006 ² | 15,333 | 1,153 | 4,869 | 42 | — | 21,397 |
| 2006 – as disclosed in 2006 ³ | 14,193 | 1,032 | 4,567 | 42 | — | 19,834 |
| All key management personnel | | | | | | |
| 2007 ² | 17,905 | 1,342 | 5,836 | 83 | 7,669 | 32,835 |
| 2006 ² | 17,181 | 1,340 | 4,869 | 42 | — | 23,432 |
| 2006 – as disclosed in 2006 ³ | 15,935 | 1,189 | 4,567 | 42 | — | 21,733 |

Footnote:

1 Non-executive directors are not entitled to short-term incentive payments. Short-term benefits only include fees and allowances.

2 These amounts represent the total remuneration paid to the key management personnel listed in Note 32(a) for 2007 and 2006.

3 This represents the amount paid to those individuals considered key management personnel and disclosed as such in the 2006 Financial Report.

32. Related-party disclosures continued**(e) Transactions with key management personnel**

During the year, key management personnel and their personally related entities have entered into transactions with the disclosing entity or its subsidiaries. All such transactions have occurred within a normal employee, customer or supplier relationship on terms and conditions no more favourable than those that it is reasonable to expect AMP would have adopted if dealing at arm's length with an unrelated individual. These transactions include:

- normal personal banking with AMP Bank Limited including the provision of credit cards
- the purchase of AMP insurance and investment products
- financial investment services.

Information about such transactions does not have the potential to affect adversely decisions about the allocation of scarce resources made by users of this Financial Report, or the discharge of accountability by the specified executives or specified directors.

The following tables provide details of loans made to key management personnel by AMP or any of its subsidiaries.

All loans to key management personnel

| | Balance 1 Jan 07 \$'000 | Written off \$'000 | Net advances (repayments) \$'000 | Balance at 31 Dec 07 \$'000 | Interest charged \$'000 | Interest not charged \$'000 | Number in group |
|---|-------------------------------|-----------------------|--|-----------------------------------|-------------------------------|-----------------------------------|--------------------|
| Key management personnel¹ | 7,814 | – | 496 | 8,310 | 606 | – | 5 |

Individuals with loans above \$100,000 during reporting period

| | Balance 1 Jan 07 \$'000 | Written off \$'000 | Net advances (repayments) \$'000 | Balance at 31 Dec 07 \$'000 | Interest charged \$'000 | Interest not charged \$'000 | Highest indebtedness in period \$'000 |
|---------------|-------------------------------|-----------------------|--|-----------------------------------|-------------------------------|-----------------------------------|--|
| Andrew Mohl | 4,455 | – | 381 | 4,836 | 342 | – | 4,935 |
| Stephen Dunne | 950 | – | 250 | 1,200 | 83 | – | 1,208 |
| Lee Barnett | 296 | – | 469 | 765 | 49 | – | 777 |
| Craig Meller | 2,081 | – | (594) | 1,487 | 130 | – | 2,254 |

Footnote:

- 1 All loans to key management personnel are on terms no more favourable than those that it is reasonable to expect AMP would have adopted if dealing at arm's length with an unrelated individual. No guarantees are given or received in relation to these loans.

(f) Other related-party transactions

AMP controlled entities provide management services to associated unit trusts at normal commercial rates. Shares and other financial securities have been traded between AMP and respective trusts at market value. AMP controlled entities provide management services to operating trusts with fees determined on a cost recovery basis. Interests held in associated entities (including percentage ownership) are set out in Note 29.

33. Auditors' remuneration

| | Consolidated | | Parent | |
|--|----------------|----------------|----------------|----------------|
| | 2007 \$'000 | 2006 \$'000 | 2007 \$'000 | 2006 \$'000 |
| Amounts received or due and receivable by Auditors of AMP Limited for: | | | | |
| Auditing the financial statements of AMP Limited and its controlled entities | | | | |
| Half year review | 500 | 500 | – | – |
| Full year audit | 3,950 | 3,600 | 140 | 140 |
| Total financial statement audits | 4,450 | 4,100 | 140 | 140 |
| Other audit services | | | | |
| Audit of trusts and superannuation funds | 3,153 | 2,274 | – | – |
| Audit of statutory returns | 439 | 242 | – | – |
| Other audit work ¹ | 1,140 | 1,736 | – | – |
| Total other audit services | 4,732 | 4,252 | – | – |
| Total audit services | 9,182 | 8,352 | 140 | 140 |
| Technical advice | | | | |
| Technical advice | 10 | – | – | – |
| Independent accountant's report | – | – | – | – |
| Other assurance services ² | 1,209 | 1,567 | – | – |
| Total assurance related services | 1,219 | 1,567 | – | – |
| Other services | | | | |
| Transaction support | 100 | 4 | – | – |
| Tax and compliance advice | 89 | 136 | – | – |
| Actuarial assistance | – | – | – | – |
| Other services | 74 | 124 | – | – |
| Total other services | 263 | 264 | – | – |
| Total non audit services | 1,482 | 1,831 | – | – |
| Total amounts received or due and receivable by Auditors of AMP Limited^{3,4} | 10,664 | 10,183 | 140 | 140 |

Footnote:

- 1 Other audit work includes fees for reviews of the full year and half year Investor Reports, compliance audits and other audit procedures performed for multiple investment vehicles owned by the life statutory funds.
- 2 Other assurance services includes fees for fund prospectus reviews, AMP Bank securitisation opinions and other procedures performed for multiple investment vehicles owned by the life statutory funds. In the comparative period the amount includes fees attributable to a significant review of investment pricing systems.
- 3 Includes fees paid to Ernst & Young affiliates overseas.
- 4 Periodically, the AMP group gains control of entities whose incumbent auditor is an audit firm other than Ernst & Young. In addition to the audit fees paid to Ernst & Young for auditing the AMP group, immaterial audit fees are also paid to these non-Ernst & Young audit firms in relation to the audits of those periodically controlled entities. The non-Ernst & Young audit firms are also independently contracted to provide other services to other controlled entities of the AMP group, unrelated to their audit work.

34. Events occurring after reporting date

At the date of this report, the directors are not aware of any matter or circumstance that has arisen since the end of the period which has significantly affected or may significantly affect the operations of the consolidated entity, the results of its operations or its state of affairs, which is not already reflected in this report other than the following.

Dividends

On 14 February 2008, AMP proposed a final dividend on ordinary shares.

Directors' declaration

for the year ended 31 December 2007

In accordance with a resolution of the directors of AMP Limited, we state for the purposes of Section 295(4) of the *Corporations Act 2001* that, in the opinion of the directors:

- (a) The financial statements and the notes to the financial statements comply with the accounting standards;
- (b) The financial statements and notes give a true and fair view of the financial position and performance of the company and the consolidated entity for the financial year ended 31 December 2007;
- (c) There are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable;
- (d) The financial statements and notes are in accordance with the *Corporations Act 2001* (Cth), including Section 296 (compliance with accounting standards) and Section 297 (true and fair view); and
- (e) The directors have been given the declarations required by Section 295A of the *Corporations Act 2001* (Cth).



Peter Mason

Chairman

Sydney, 14 February 2008



Craig Dunn

Managing Director and Chief Executive Officer

Independent auditor's report to the members of AMP Limited

We have audited the accompanying financial report of AMP Limited, which comprises the balance sheet as at 31 December 2007, and the income statement, statement of recognised income and expense and cash flow statement for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the Directors' Declaration of the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year.

The company has disclosed information as required by paragraphs Aus 25.4 to Aus 25.7.2 of Accounting Standard 124 *Related Party Disclosures* ("remuneration disclosures"), within the Directors' Report as referenced under the heading "Statement on Transfer of Related Party Information" in Section 6 of the Remuneration Report, as permitted by Corporations Regulation 2M.6.04.

Directors' responsibility for the Financial Report

The directors of the company are responsible for the preparation and fair presentation of the financial report in accordance with the Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Act 2001*. This responsibility includes establishing and maintaining internal controls relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances. In Note 1, the directors also state that the financial report, comprising the financial statements and notes, comply with International Financial Reporting Standards. The directors are also responsible for the remuneration disclosures contained in the Directors' Report.

Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards and International Standards on Auditing. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement and that the remuneration disclosures comply with Accounting Standard AASB 124 *Related Party Disclosures*.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit we have met the independence requirements of the *Corporations Act 2001*. We have given to the directors of the company a written Auditor's Independence Declaration, a copy of which is included in the Directors' Report. In addition to our audit of the financial report and the remuneration disclosures, we were engaged to undertake the services disclosed in the notes to the financial statements. The provision of these services has not impaired our independence.

Auditor's opinion

In our opinion:

1. the financial report of AMP Limited is in accordance with the *Corporations Act 2001*, including:
 - (i) giving a true and fair view of the financial position of AMP Limited and the consolidated entity at 31 December 2007 and of their performance for the year ended on that date; and
 - (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Regulations 2001*.
2. the financial report also complies with International Financial Reporting Standards as disclosed in Note 1.
3. the remuneration disclosures referenced in Section 6 of the Remuneration Report comply with Accounting Standard AASB 124 *Related Party Disclosures*.



Ernst & Young



Andrew Price

Partner

Sydney, 14 February 2008

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